

Used-volume leaders — Top 100 dealership groups based in the U.S., ranked on 2017 used-vehicle sales units (revenue in millions)

2017 rank	Dealership group	Address	2017 used-retail unit sales	2016 used-retail unit sales	2017 used-retail revenue	2016 used-retail revenue	2017 wholesale units	2016 wholesale units	2017 wholesale revenue	2016 wholesale revenue	Total number of dealerships	2016 rank
1	CarMax Inc. †† (804) 747-0422; carmax.com	12800 Tuckahoe Creek Pkwy. Richmond, VA 23238	671,294	619,936	\$13,271	\$12,439	391,686	394,437	\$2,083	\$2,188	173	1
2	Penske Automotive Group Inc. ††† (248) 648-2500; penskeautomotive.com	2555 Telegraph Road Bloomfield Hills, MI 48302	252,900	207,556	6,387	5,664	112,600	92,094	951	843	300	3
3	AutoNation Inc. † (954) 769-7000; autonation.com	200 S.W. 1st Ave. Fort Lauderdale, FL 33301	234,148	225,713	4,577	4,482	63,804	82,342	301	514	258	2
4	Group 1 Automotive Inc. ††† (713) 647-5700; group1auto.com	800 Gessner, Ste. 500 Houston, TX 77024	129,933	129,131	2,799	2,758	57,144	57,339	400	402	173	4
5	Lithia Motors Inc. † (541) 776-6401; lithia.com	150 N Bartlett St. Medford, OR 97501	129,913	113,498	2,544	2,227	43,912	40,615	278	277	169	6
6	Sonic Automotive Inc. † (704) 566-2400; sonicautomotive.com	4401 Colwick Road Charlotte, NC 28211	123,489	119,174	2,622	2,533	31,385	35,098	171	211	112	5
7	Hendrick Automotive Group (704) 568-5550; hendrickauto.com	6000 Monroe Road Charlotte, NC 28212	91,839	88,458	2,064	1,983	53,363	56,569	433	444	98	7
8	Asbury Automotive Group Inc. † (770) 418-8200; asburyauto.com	2905 Premiere Pkwy., Ste. 300 Duluth, GA 30097	76,929	79,259	1,635	1,675	—	—	199	201	80	8
9	Larry H. Miller Dealerships (801) 304-4900; lhmauto.com	9350 S. 150 E., Ste. 500 Sandy, UT 84070	51,223	49,755	985	947	55,492	50,837	767	673	64	9
10	Ken Garff Automotive Group (801) 257-3400; kengarff.com	405 S. Main, Ste. 1200 Salt Lake City, UT 84111	41,325	41,879	818	815	24,305	25,681	222	217	54	10
11	McLarty Automotive†† (501) 371-3830; mclartyautogroup.com	425 W Capitol Ave. Little Rock, AR 72201	32,411	27,304	—	—	—	—	—	—	37	13
12	Prime Automotive Group (617) 469-1000; driveprime.com	375 Providence Hwy. Westwood, MA 02090	29,394	14,977	652	333	25,892	12,804	274	106	57	34
13	Greenway Automotive†† (407) 275-3200; greenway.com	9001 E. Colonial Drive Orlando, FL 32817	29,317	28,538	517	506	20,407	22,267	140	149	55	11
14	Serra Automotive Inc. (810) 694-1720; serrausa.com	3118 E. Hill Road Grand Blanc, MI 48439	26,514	27,545	438	452	6,062	7,372	40	49	39	12
15	Holman Automotive Group Inc. (856) 663-5200; holmanauto.com	4001 Leadenhall Road Mt. Laurel, NJ 08054	25,452	24,679	732	706	13,820	15,251	167	150	33	14
16	Herb Chambers Cos. (617) 666-8333; herbchambers.com	259 McGrath Hwy. Somerville, MA 02143	24,642	23,523	678	648	21,277	21,721	208	208	58	16
17	Performance Automotive Network (513) 870-5000; shopperperformance.com	5726 Dixie Hwy. Fairfield, OH 45014	22,739	21,278	394	361	7,888	6,986	62	51	17	22
18	Staluppi Auto Group (561) 844-7148; atlanticautogroup.net	133 U.S. Hwy. One North Palm Beach, FL 33408	22,590	23,139	437	425	16,773	22,369	128	168	38	18
19	Suburban Collection (248) 519-9700; suburbancollection.com	1795 Maplelawn Troy, MI 48084	22,240	22,063	395	387	7,393	8,377	70	76	42	20
20	Jim Koons Automotive Cos. (703) 448-7000; koons.com	2000 Chain Bridge Road Vienna, VA 22182	22,099	23,836	394	451	12,246	14,547	99	88	16	15
21	Napleton Automotive Group (630) 530-3955; ednapleton.com	One Oakbrook Terrace, Ste. 600 Oakbrook Terrace, IL 60181	21,811	18,182	434	354	13,173	11,667	99	88	42	27
22	RFJ Auto Partners Holdings Inc. (469) 326-9300	500 N. Central Expressway, Ste. 440 Plano, TX 75074	21,754	23,250	438	472	7,986	6,064	70	44	27	17
23	West Herr Automotive Group Inc. (716) 926-7052; westherr.com	3552 Southwestern Blvd. Orchard Park, NY 14127	21,330	20,525	429	379	24,374	23,694	266	247	22	23
24	Sheehy Auto Stores (703) 802-3480; sheehy.com	12701 Fair Lakes Circle, Ste. 250 Fairfax, VA 22033	20,768	17,094	389	317	7,444	7,472	35	33	24	29
25	Mac Haik Auto Group (713) 932-5000; machaik.com	10333 Katy Fwy. Houston, TX 77024	20,719	22,718	415	449	8,309	8,655	88	87	22	19
26	Rick Case Automotive Group (954) 377-7400; rickcase.com	14500 W. Sunrise Blvd. Sunrise, FL 33323	20,611	21,922	289	292	—	—	—	—	17	21
27	Morgan Auto Group (813) 434-1982; morganautogroup.com	3031 N. Rocky Point Drive West, Ste. 770 Tampa, FL 33607	19,493	17,108	372	319	12,960	10,369	97	63	29	28
28	Victory Automotive Group (734) 495-3500; victoryautomotivegroup.com	46352 Michigan Ave. Canton, MI 48188	19,400	18,312	358	334	14,876	12,676	94	94	43	25
29	Garber Management Group (989) 790-9090; garberauto.com	999 S. Washington Ave. Saginaw, MI 48601	18,982	18,248	303	285	9,445	8,928	43	44	44	26
30	Walser Automotive Group (952) 929-3535; walser.com	7700 France Ave. S Edina, MN 55435	18,131	18,391	386	377	8,568	8,116	79	53	25	—
31	RML Automotive (469) 671-0730; rmlauto.com	1547 S. Stemmons Fwy. Lewisville, TX 75067	18,093	18,871	376	368	14,702	16,011	136	125	30	24
32	David Wilson Automotive Group†† (714) 516-3111; wilsonautomotivegroup.net	1400 N. Tustin Orange, CA 92867	17,522	16,079	371	362	12,647	12,734	101	103	17	31
33	Chapman Automotive Group (480) 970-0740; chapmanchoice.com	P.O. Box 12375 Tempe, AZ 85284	17,169	14,377	353	310	16,559	12,134	157	124	24	38
34	Ganley Auto Group (440) 584-8200; ganleyauto.com	8748 Brecksville Road, Ste. 210 Brecksville, OH 44141	16,871	15,690	401	380	12,193	12,675	87	89	33	33
35	Findlay Automotive Group (702) 558-8888; findlayauto.com	310 N. Gibson Road Henderson, NV 89014	15,913	14,367	331	317	10,617	10,924	108	113	31	39
36	Keyes Automotive Group (818) 907-4456; keyescars.com	5855 Van Nuys Blvd. Van Nuys, CA 91401	15,744	16,923	364	370	7,680	8,080	84	82	15	30
37	Jeff Wyler Automotive Family Inc. (513) 752-7450; wyler.com	401 Milford Pkwy., Ste. A Milford, OH 45150	15,493	12,599	328	209	8,938	7,994	63	55	17	50
38	Zeigler Auto Group (269) 488-2271; zeigler.com	4201 Stadium Drive Kalamazoo, MI 49008	15,458	14,674	307	270	5,683	4,986	50	43	23	36
39	Balise Motor Sales Co. (413) 733-8604; baliseauto.com	122 Doty Circle West Springfield, MA 01089	14,529	14,030	247	236	7,314	7,727	22	23	26	42
40	Earnhardt Auto Centers (480) 893-0000; earnhardt.com	7300 W. Orchid Lane Chandler, AZ 85226	14,513	14,312	285	273	12,846	12,617	84	81	24	40
41	Morrie's Automotive Group (952) 544-0376; morries.com	12520 Wayzata Blvd. Minnetonka, MN 55305	14,411	12,193	279	262	—	—	—	—	15	—
42	Premier Automotive (504) 940-0000; premierautomotive.com	13040 I-10 Service Road New Orleans, LA 70128	14,298	15,972	283	249	6,295	6,194	51	45	22	32
43	Bob Rohrman Auto Group (765) 448-1000; rohrman.com	3900 South St. Lafayette, IN 47905	14,242	14,687	233	238	5,877	6,025	32	33	30	35
44	Kahlig Auto Group (210) 426-3350; kahligauto.com	9207 San Pedro San Antonio, TX 78216	13,954	14,297	348	341	N.A.	8,666	104	95	12	41
45	Wilde Automotive Group (262) 513-2770; wildeauto.com	1710 A Hwy. 164 Waukesha, WI 53186	13,620	13,406	252	251	6,240	6,510	35	41	7	44
46	Summit Automotive Partners (303) 209-3965; summit-ap.com	10301 E. Arapahoe Road, Ste. 200 Centennial, CO 80112	13,311	13,276	271	269	7,368	8,223	51	57	16	45
47	Mullinax Auto Group (407) 889-7600; mullinaxford.com	1551 East Semoran Apopka, FL 32703	13,286	12,704	253	229	3,827	3,867	32	28	7	48
48	Priority Auto Group (757) 424-2446; PriorityAuto.com	1800 Greenbrier Pkwy. Chesapeake, VA 23320	13,105	12,494	227	217	6,431	6,257	37	37	19	52
49	Fletcher Jones Automotive Group (702) 739-9800; fletcherjones.com	7300 W. Sahara Ave. Las Vegas, NV 89117	12,941	12,695	458	436	9,376	10,226	160	173	18	49
50	Russ Darrow Group Inc. (262) 250-9600; russdarrow.com	W133 N8569 Executive Pkwy. Menomonee Falls, WI 53051	12,890	13,691	207	196	4,490	5,580	34	46	22	43

†Publicly held ††CarMax Inc. data for fiscal year through Feb. 28, 2017 †††Includes sales at dealerships outside the U.S. N.A. = Not available Source: Automotive News Data Center

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51	Bergstrom Automotive (920) 725-4444; bergstromauto.com	One Neenah Center Neenah, WI 54956	12,830	12,595	\$280	\$274	7,971	7,821	\$70	\$67	31	51
52	Kenwood Dealer Group Inc. (513) 683-5484; cincyautos.com	4780 Socialville Foster Rd. Mason, OH 45040	12,775	13,029	227	210	—	—	—	—	14	46
53	Servco Pacific Inc.## (808) 564-1300; servco.com	P.O. Box 2788 Honolulu, HI 96803	12,430	10,375	197	167	10,483	6,023	3	31	25	64
54	Gurley Leep Automotive (574) 272-0990; GurleyLeep.com	5201 N. Grape Road Mishawaka, IN 46545	12,339	12,828	11	12	—	—	—	1	22	—
55	McCombs Automotive (210) 821-6523; redmccombs.com	755 E. Mulberry Ave., Ste. 600 San Antonio, TX 78212	12,334	12,897	244	254	6,597	6,870	65	63	10	47
56	Island Auto Group (718) 979-0934; islandautogroup.com	1580 Hylan Blvd. Staten Island, NY 10305	12,183	10,704	209	181	7,386	4,534	23	15	28	59
57	John Eagle Auto Group (214) 357-0461; johneagle.com	P.O. Box 7007 Dallas, TX 75209	12,080	12,129	295	295	4,950	5,390	49	47	11	53
58	DARCARS Automotive Group (301) 625-5700; darcars.com	7550 Wisconsin Ave. Bethesda, MD 20814	12,027	14,421	297	329	8,647	9,143	52	58	22	37
59	Anderson Automotive Group (919) 787-0099; andersonautomotivegroup.com	9101 Glenwood Ave. Raleigh, NC 27617	11,542	9,351	211	164	6,120	5,136	25	21	11	73
60	Bommarito Automotive Group (636) 391-7200; bommarito.com	15736 Manchester Road Ellisville, MO 63011	11,406	10,472	223	200	4,662	5,069	23	22	16	63
61	Boucher Group Inc. (414) 427-4141; boucher.com	4141 S. 108th St. Greenfield, WI 53228	10,990	11,046	206	201	6,809	7,292	47	51	18	58
62	Braman Dealerships (305) 576-1889; bramanmiami.com	2060 Biscayne Blvd. Miami, FL 33137	10,989	11,644	381	375	8,347	9,788	128	138	11	56
63	Lia Auto Group (518) 489-2111; liacars.com	1258 Central Ave. Albany, NY 12205	10,780	10,110	174	162	10,464	9,843	58	53	21	67
64	Green Family Stores Inc. (217) 522-1222; greenfamilystores.com	3801 Wabash Ave. Springfield, IL 62707	10,737	10,643	196	192	4,924	5,130	36	37	15	60
65	Ferman Automotive Group (813) 251-2765; ferman.com	1306 W. Kennedy Blvd. Tampa, FL 33606	10,607	9,562	201	171	6,234	6,353	45	44	21	72
66	Gee Automotive Cos. (866) 640-8859; geeautomotive.com	21502 E. George Gee Ave. Liberty Lake, WA 99019	10,471	5,059	197	97	7,758	4,677	115	78	22	—
67	Rosenthal Automotive Organization (703) 553-4300; rosenthalauto.com	1902 Association Drive Reston, VA 20191	10,375	10,513	225	239	—	—	—	—	11	—
68	Fox Motors (616) 774-4044; foxmotors.com	200 Ottawa Ave., Ste. 800 Grand Rapids, MI 49503	10,250	9,992	182	185	3,888	4,528	30	35	27	70
69	Bob Moore Auto Group (405) 605-2363; bobmoore.com	P.O. Box 3206 Oklahoma City, OK 73102	10,178	10,068	247	234	3,536	2,930	37	26	14	69
70	Reagor Dykes Auto Group (806) 776-8700; reagordykesautogroup.com	1215 Avenue J Lubbock, TX 79401	10,123	9,455	442	409	6,945	6,630	—	—	21	—
71	Potamkin Automotive Group Inc. (305) 779-4061; potamkin.com	5800 N.W. 171st Miami Lakes, FL 33015	9,801	11,931	220	264	7,119	9,344	65	84	26	54
72	Gettel Automotive (941) 921-2655; gettel.com	5959 E. SR 64 Bradenton, FL 34208	9,755	7,269	183	139	9,148	6,741	84	56	17	89
73	Open Road Auto Group (732) 650-1550; openroad.com	400 U.S. Hwy. 22 Bridgewater, NJ 08807	9,623	8,004	355	286	5,381	5,542	50	57	21	80
74	Fitzgerald Auto Malls (301) 881-4000; fitzmall.com	11411 Rockville Pike Rockville, MD 20852	9,561	10,176	151	154	2,709	3,345	11	8	19	65
75	Piazza Auto Group (610) 630-7911; piazzaautogroup.com	401 S. Schuykill Ave. Norristown, PA 19403	9,393	8,103	244	153	7,562	7,061	48	44	21	78
76	Blaise Alexander Family Dealerships (570) 546-4925; blaisealexander.com	10 Alexander Drive Muncy, PA 17756	9,163	9,865	163	195	7,203	8,440	88	77	15	71
77	Keating Auto Group (361) 485-0569; keatingcareers.com	5802 N. Navarro Victoria, TX 77904	8,768	8,295	199	189	7,554	7,950	79	83	17	—
78	Phil Long Dealerships (719) 575-7000; phillong.com	1212 A Motor City Drive Colorado Springs, CO 80905	8,749	8,535	188	180	6,646	5,973	81	73	21	75
79	Holler Classic Automotive Group (407) 645-1331; hollerclassic.com	P.O. Box 1720 Winter Park, FL 32790	8,697	7,493	143	127	7,824	7,084	62	48	7	88
80	LaFontaine Automotive Group (248) 887-4747; thefamilydeal.com	4000 W. Highland Road Highland, MI 48357	8,497	7,577	219	188	4,933	5,276	7	50	17	85
81	Gillman Cos. (713) 776-7000; gillmanauto.com	10595 W. Sam Houston Pkwy. S. Houston, TX 77099	8,436	10,617	144	181	3,313	4,155	29	33	10	61
82	Lou Fusz Automotive Network Inc. (314) 994-1500; fusz.com	925 N. Lindbergh Blvd. St. Louis, MO 63141	8,331	10,079	139	167	5,663	7,280	35	47	11	68
83	Tuttle-Click Automotive Group (949) 598-4800; tuttleclick.com	41 Auto Center Drive Irvine, CA 92618	7,936	7,618	149	141	6,484	7,125	49	55	16	84
84	Ken Page Auto Group (754) 240-4546	9400 W. Atlantic Blvd. Coral Springs, FL 33071	7,919	7,779	129	132	5,455	6,195	36	45	12	83
85	#1 Cochran Automotive (877) 262-4726; cochran.com	4520 William Penn Hwy. Monroeville, PA 15146	7,895	7,163	138	123	4,711	5,723	29	33	20	90
86	Crain Automotive Team (501) 542-5000; crainteam.com	5980 Wadley Road Sherwood, AR 72120	7,737	8,900	160	179	5,200	6,699	59	51	16	74
87	World Class Automotive Group (214) 560-1602; reedhasit.com	P.O. Box 1047 Addison, TX 75001	7,712	7,963	177	171	5,100	4,887	71	58	6	81
88	Sullivan Automotive Group (310) 829-1888; lacarguy.com	2440 Santa Monica Blvd. Santa Monica, CA 90404	7,616	5,620	164	150	2,677	1,893	23	14	11	—
89	Kunes Country Auto Group (262) 728-5544; kunesauto.com	1234 E. Geneva St. Delavan, WI 53115	7,565	7,149	135	161	4,445	4,501	47	46	14	—
90	Sam Pack Auto Group (888) 478-0654; sampack.com	2070 Diplomat Drive Farmers Branch, TX 75234	7,492	6,786	155	153	3,375	2,962	32	36	6	95
91	Grieco Automotive Group (561) 278-7800; griecocars.com	2001 S. Federal Hwy. Delray Beach, FL 33483	7,449	6,081	158	115	5,897	4,520	50	33	14	—
92	Hertrich Family of Auto Dealerships (302) 629-5100; hertrichs.com	26905 Sussex Hwy. Seaford, DE 19973	7,436	8,178	143	158	6,535	7,224	65	66	22	76
93	Fletcher Auto Group (501) 352-3954; fletcherauto.com	808 Silverwood Trail North Little Rock, AR 72116	7,392	8,048	157	163	6,104	6,242	44	42	23	79
94	Future Automotive Group (916) 786-3673; futureautomotivegroup.com	650 Auto Mall Drive Roseville, CA 95661	7,342	6,774	163	166	6,386	5,367	67	66	8	96
95	Byers Automotive Group (614) 228-5111; byersauto.com	427 S. Hamilton Road Columbus, OH 43213	7,214	6,592	135	127	5,629	5,558	57	48	9	99
96	Mike Shaw Automotive (303) 639-6300; mikeshawautomotive.com	90 Madison St., Ste. 702 Denver, CO 80206	7,084	7,893	147	174	—	—	—	—	8	82
97	Bobby Rahal Automotive Group (717) 691-5600; bobbyrahal.com	6715 Carlisle Pike Mechanicsburg, PA 17050	6,943	6,696	190	178	5,226	5,505	54	59	10	97
98	Principle Auto (210) 437-3977; principleauto.com	153 Treeline Park, Ste. 200 San Antonio, TX 78209	6,803	4,539	172	120	1,720	1,656	19	9	7	—
99	Gunn Automotive Group (210) 472-2501; gunnauto.com	227 Broadway San Antonio, TX 78205	6,713	6,871	142	142	4,014	4,477	35	37	6	91
100	Price Simms Auto Group (415) 808-4800; pricesimmsinc.com	135 E. Sir Francis Drake Blvd. Larkspur, CA 94939	6,710	7,572	166	181	1,843	1,884	16	14	18	86

##Includes sales at dealerships outside the U.S.

Source: Automotive News Data Center