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# Automotive News

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The largest suppliers to North America ranked by sales of original equipment parts in 2011

# TOP 1000 SUPPLIERS



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# Top 100 suppliers – The largest suppliers to North America, ranked by sales of original equipment parts in 2011

2011 rank	Company	Address	Top executive	Total North America OEM automotive parts sales (dollars in millions) 2011	Total North America OEM automotive parts sales (dollars in millions) 2010	Total worldwide OEM automotive parts sales (dollars in millions) 2011	Total worldwide OEM automotive parts sales (dollars in millions) 2010	Products	2010 rank
1	<b>Magna International Inc.</b> (905) 726-2462; magna.com	337 Magna Drive Aurora, Ontario L4G 7K1, Canada	Donald Walker CEO	\$14,716	\$12,272	\$28,300	\$23,600	Complete vehicle engineering & assembly; body & chassis, closures, electronic, interior/exterior, powertrain, roof, seating, & vision systems; hybrid & electric vehicle systems	1
2	<b>Johnson Controls Inc.</b> (734) 254-5000; johnsoncontrols.com	49200 Halyard Drive Plymouth, MI 48170	Beda Bolzenius president, automotive experience	7,874 f	6,806 f	21,280 f	16,600 f	Seating & overhead systems, door & instrument panels, center & overhead consoles, interior electronics, lead-acid & hybrid vehicle batteries	2
3	<b>Continental Automotive Systems U.S. Inc.</b> (248) 393-5300; conti-online.com	One Continental Drive Auburn Hills, MI 48326	Samir Salman CEO, Continental North America	5,799 fe	4,716 fe	30,521 fe	24,819 fe	Electronic & foundation brakes, stability management systems, tires, chassis systems, safety system electronics, telematics, powertrain electronics, interior modules, instrumentation, technical elastomers	5
4	<b>Robert Bosch LLC</b> (248) 876-1000; boschusa.com	38000 Hills Tech Drive Farmington Hills, MI 48331	Mike Mansuetti president (effective July 1)	5,565 e	4,839 e	39,753 e	34,565 e	Gasoline, diesel & steering systems, chassis system controls, electrical drives, starter motors & generators, car multimedia & electronics, battery technology, exhaust gas turbochargers & treatment systems	4
5	<b>Denso International America Inc.</b> (248) 350-7500; densocorp-na.com	24777 Denso Drive, P.O. Box 5133 Southfield, MI 48086	Hikaru Sugi president & CEO	5,464 fe	5,742 fe	34,153 fe	32,850 fe	Thermal, powertrain control, electronic & electric systems; small motors, telecommunications	3
6	<b>Delphi Automotive Systems LLC</b> (248) 813-2000; delphi.com	5725 Delphi Drive Troy, MI 48098	Rodney O'Neal president & CEO	5,133	4,560	16,041	13,817	Mobile electronics; powertrain, safety, thermal controls & security systems; electrical/electronic architecture; in-car entertainment technologies	6
7	<b>Lear Corp.</b> (248) 447-1500; lear.com	21557 Telegraph Road Southfield, MI 48033	Matthew Simoncini president & CEO	4,955	4,065	14,157	11,955	Seating & electrical power management systems	8
8	<b>Faurecia</b> (248) 409-3500; faurecia.com	2500 Executive Hills Blvd. Auburn Hills, MI 48326	Michael Heneka president, North America	4,725	3,280	22,500	18,220	Seating, emission control technologies, interior systems, exteriors	9
9	<b>TRW Automotive Inc.</b> (734) 855-2600; trwauto.com	12025 Tech Center Drive Livonia, MI 48150	John Plant chairman, president & CEO	4,621	4,320	14,670	14,400	Steering, suspension, braking & engine components; fasteners, occupant-restraint systems, electronic safety & security systems	7
10	<b>Cummins Inc.</b> (812) 377-5000; cummins.com	500 Jackson St. Columbus, IN 47201	Tom Linebarger chairman & CEO	4,136	2,338	9,401	5,846	Diesel & natural gas engines	16
11	<b>Mobis North America</b> (248) 426-5577; mobis.co.kr (previously Hyundai Mobis)	23255 Commerce Drive Farmington Hills, MI 48335	Ho-seok Jeon president & CEO	3,811 f	2,742 f	18,864 f	14,433 f	Chassis, cockpit & front-end modules; ABS, ESC, MDPS, ASV parts, LED lamps, sensors, electronic control systems, airbags, hybrid car powertrains, parts & power control units	12
12	<b>Dana Holding Corp.</b> (419) 887-3000; dana.com	3939 Technology Drive Maumee, OH 43537	Roger Wood CEO	3,416	2,993	7,592	6,109	Axles, driveshafts, sealing & thermal management products; off-highway vehicle transmissions, tire management products	11
13	<b>Aisin World Corp. of America</b> (734) 453-5551; aisinworld.com	46501 Commerce Center Drive Plymouth, MI 48170	Masayasu Saito president	3,291 fe	3,101 fe	27,196 fe	24,613 fe	Body, brake & chassis systems, electronics, drivetrain & engine components	10
14	<b>Flex-N-Gate Corp.</b> (217) 278-2600; flex-n-gate.com	1306 E. University Ave. Urbana, IL 61802	Shahid Khan president & CEO	3,066 f	2,573	3,407 f	3,006	Plastic & steel bumpers; fascias, stamping, mechanical assemblies, running boards, prototype sheet metal, interior & exterior plastic, towing hitches, body-in-white stampings, roll forming, lighting	15
15	<b>Yazaki North America Inc.</b> (734) 983-1000; yazaki-na.com	6801 Haggerty Road Canton, MI 48187	Dieter Ehrmanntraut president & CEO	3,051 fe	2,619 fe	13,931 fe	12,531 fe	Wiring harnesses, connectors, junction boxes, power distribution boxes, instrumentation, high-voltage systems	13
16	<b>Tenneco Inc.</b> (734) 243-8000; tenneco.com	1 International Drive Monroe, MI 48161	Neal Yanos executive vp, North America	2,714	2,193	5,900	4,768	Emission control systems, manifolds, catalytic converters, diesel aftertreatment systems, catalytic reduction mufflers, shock absorbers, struts, electronic suspension products & systems	18
17	<b>ZF Group NAO</b> (734) 416-6200; zf.com	15811 Centennial Drive Northville, MI 48168	Julio Caspari president	2,679 f	1,821 f	17,860 f	15,176 f	Transmissions, chassis components & systems, steering systems, clutches, dampers	23
18	<b>BASF Corp.</b> (973) 245-6000; basf.com/usa	100 Campus Drive Florham Park, NJ 07932	Hans Engel CEO	2,634	2,600	13,168	10,400	Coatings, catalysts, engineered plastics, polyurethanes, coolants, brake fluids, battery materials	14
19	<b>Alcoa Inc.</b> (412) 553-4545; alcoa.com	201 Isabella St. Pittsburgh, PA 15212	Michael Murphy vp, Automotive	2,475 e	1,560 e	3,300 e	2,080 e	Wheels, extrusions, closure panels, hoods & trunks, bumper & crash management systems	-
20	<b>Autoliv North America</b> (248) 475-9000; autoliv.com	1320 Pacific Drive Auburn Hills, MI 48326	Steve Fredin president, The Americas	2,387	2,054 e	8,232	7,171	Airbags, seat belts, safety electronics, steering wheels	20
21	<b>Valeo Inc. †</b> (248) 619-8300; valeo.com	150 Stephenson Hwy. Troy, MI 48083	Francoise Colpron president, North America	2,340	1,370	15,600	10,542	Micro hybrid systems, electrical & electronic systems, thermal and wiper systems, transmissions, camera/sensor technology, security systems, interior controls	43
22	<b>American Axle &amp; Manufacturing</b> (313) 758-2000; aam.com	One Dauch Drive Detroit, MI 48211	Richard Dauch co-founder, chairman & CEO	2,327 e	2,078 e	2,585	2,283	Driveline & drivetrain systems & related components	19

†Valeo Inc. 2010 North America and total worldwide sales have been revised e = estimate f = fiscal year fe = fiscal year estimate  
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23	<b>IAC Group North America</b> (248) 455-7000; iacna.com	28333 Telegraph Road Southfield, MI 48034	James Kamsickas president & CEO	\$2,288	\$2,220	\$4,400	\$3,700	Instrument panels, consoles & cockpits; doors & trim, flooring, headliners & overhead systems, acoustics, interior & exterior components	17
24	<b>CalsonicKansei North America Inc.</b> (931) 684-4490; calsonic.com	One Calsonic Way Shelbyville, TN 37162	Seiichi Kakizawa president	2,074 fe	1,492 fe	9,875 fe	8,775 fe	Climate control, engine cooling & exhaust systems; instrument clusters, console boxes, cockpit modules, instrument panels, front-end modules	29
25	<b>Nemak North America</b> (52) 81-8748-5200; nemak.com	Libramiento Arco Vial Km. 6.8 Garcia, NL 66000, Mexico	Armando Tamez president, Global Operations	2,017	1,609	3,602	2,874	Aluminum cylinder heads, engine blocks, transmission & suspension components	27
26	<b>Benteler Automotive Corp.</b> (248) 377-9999; benteler.com	1780 Pond Run Auburn Hills, MI 48326	Doug Owenby president	2,000	1,897	7,408	6,365	Chassis & exhaust systems, structural products, engine application components, bumper/impact management	22
27	<b>Sumitomo Electric USA, Inc.</b> (310) 782-0227; sumitomoelectricusa.com	21241 S. Western Ave., Ste. 120 Torrance, CA 90501	Masayoshi Matsumoto president & CEO	1,963 fe	1,956 f	12,349 fe	11,781 f	Electrical distribution systems, electronics, connection systems	21
28	<b>BorgWarner Inc.</b> (248) 754-9200; borgwarner.com	3850 Hamlin Road Auburn Hills, MI 48326	Timothy Manganello chairman & CEO	1,850	1,413	7,115	5,653	Turbochargers, engine valve-timing systems, ignition systems, emissions systems, thermal systems, transmission-clutch systems, transmission-control systems & AWD systems	31
29	<b>DuPont Automotive</b> (800) 441-7515; automotive.dupont.com	950 Stephenson Hwy. Troy, MI 48007	Chris Murphy global automotive director	1,830	1,701	6,100	5,671	Paint & coatings, high-performance polymers, elastomers, renewable sourced polymers, fibers & fluoropolymers; battery separator & electronic material technologies, fabricated products, advanced composite materials, specialty chemicals, lubricants, refrigerants, films, bio-based fuels	25
30	<b>Linamar Corp.</b> (519) 836-7550; linamar.com	287 Speedvale Ave. W. Guelph, Ontario N1H 1C5, Canada	Linda Hasenfratz CEO	1,745	1,451	2,102	1,770	Engine camshafts, connecting rods, cylinder heads & blocks, balance shaft assemblies, fuel rails, transmission gears, clutch modules, shafts & shell assemblies, all-wheel-drive systems & axles	30
31	<b>Martinrea International Inc.</b> (416) 749-0314; martinrea.com	3210 Langstaff Road Vaughan, Ontario L4K 5B2, Canada	Nick Orlando president & CEO	1,733 e	1,696	2,015 e	1,699	Body, chassis & fluid-handling components; assemblies & modules	26
32	<b>Goodyear Tire &amp; Rubber Co.</b> (330) 796-2121; goodyear.com	1144 E. Market St. Akron, OH 44316	Steve McClellan president, North American Tire	1,680 e	1,400 e	4,200 e	3,500 e	Tires	32
33	<b>Toyota Boshoku America, Inc.</b> (859) 817-4000; tbamerica.com	1360 Dolwick Drive, Ste. 125 Erlanger, KY 41018	Shigetoshi Miyoshi president	1,582 fe	1,820 fe	10,548 fe	10,400 fe	Seats, door trim, carpet, headliners, oil & air filters, door panels, fabrics & substrates	24
34	<b>TK Holdings Inc.</b> (248) 373-8040; takata.com	2500 Takata Drive Auburn Hills, MI 48326	Shunkichi Shimizu chairman & CEO	1,530 f	1,363 f	4,750 f	4,234 f	Airbags, seat belts, electronics, steering wheels, interior trim & textiles	28
35	<b>Nexteer Automotive</b> (989) 757-5000; nexteer.com	3900 E. Holland Road Saginaw, MI 48601	Robert Remenar president & CEO	1,452 e	1,300 e	2,200 e	2,000 e	Electric power steering, hydraulic power steering, steering columns, halfshafts	34
36	<b>GKN Automotive</b> (248) 377-1200; gkndriveline.com	3300 University Drive Auburn Hills, MI 48326	Max Owen managing director, Americas	1,424 e	986	4,745 e	3,650	Constant velocity joints, AWD systems, transaxle solutions, eDrive systems	45
37	<b>Inteva Products LLC</b> (248) 655-8886; intevaproducts.com	1401 Crooks Road Troy, MI 48084	Lon Offenbacher president & CEO	1,400 f	1,044 f	2,800 f	1,200 f	Closure systems, interior systems, motors & electronics, roof systems	-
38	<b>Cooper-Standard Automotive</b> (248) 596-5900; cooperstandard.com	39550 Orchard Hill Place Drive Novi, MI 48375	Bill Pumphrey president, North America	1,390 fe	1,255 fe	2,854 f	2,414 f	Sealing, fuel, brake & emissions, thermal management & anti-vibration systems	35
39	<b>NTN Bearing Corp. of America</b> (847) 298-7500; ntnamerica.com	1600 E. Bishop Court, P.O. Box 7604 Mount Prospect, IL 60056	Pete Eich president	1,383 fe	1,112 fe	6,587 fe	5,297 fe	Constant velocity joints, axle bearings, needle roller, bearings tapered roller bearings, intelligent in-wheel parts for EVs	38
40	<b>TS Tech North America Inc.</b> (614) 575-4100; tstech.co.jp	8458 E. Broad St. Reynoldsburg, OH 43068	Kazuhisa Saito president	1,382 fe	1,632 fe	3,734 fe	4,185 fe	Seats, interior trim, roof & door liners	33
41	<b>Plastic Omnium Co.</b> (248) 458-0700; plasticomnium.com	1050 Wilshire Drive, Ste. 170 Troy, MI 48084	Marc Cornet president, business unit North America	1,307 f	1,087 f	4,840 f	4,180 f	Fascias, front-end modules, rear-end modules, fenders, body panels, fuel systems	40
42	<b>JTEKT Automotive Group Cos.</b> (734) 454-1500; jtekt.co.jp	47771 Halyard Drive Plymouth, MI 48170	Noriya Murase president	1,290 f	1,243 f	8,061 f	8,285 f	Bearings, steering systems, driveline	37
43	<b>Visteon Corp.</b> (734) 710-5000; visteon.com	One Village Center Drive Van Buren Township, MI 48111	Donald Stebbins chairman, president & CEO	1,288	1,318	8,047	7,320	Climate-control systems, electronics, interiors	36
44	<b>Federal-Mogul Corp.</b> (248) 354-7700; federalmogul.com	26555 Northwestern Hwy. Southfield, MI 48033	Rainier Jueckstock CEO	1,284	1,090	4,585	3,892	Pistons, pins & rings, cylinder liners, ignitions, spark plugs, bearings, valve seats & guides, gaskets, seals, heat shields, brake friction materials/products, systems protection products, lighting products, wipers, fuel pumps	39

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45	<b>Mitsubishi Electric Auto America Inc.</b> (513) 398-2220; meaa-mea.com	4773 Bethany Road Mason, OH 45040	Eiji Nakayama executive vp, automotive	\$1,223 fe	\$1,053 fe	\$5,557 fe	\$5,265 fe	Engine management, ignition, audio & navigation systems; alternators & starter motors	42
46	<b>Eaton North America</b> (216) 523-5000; eaton.com	13100 E. Michigan Ave. Galesburg, MI 49053	Alexander Cutler chairman & CEO	1,127 e	980 e	1,610 e	1,400	Engine valves, valve actuation components, fluid connectors & conveyance, superchargers, cylinder heads, differentials, engine & transmission controls, fuel emission & safety controls	46
47	<b>Behr America Inc.</b> (248) 743-3700; behrgroup.com	2700 Daley Drive Troy, MI 48083	Wilm Uhlenbecker president & CEO	1,100 e	984	5,000 e	4,688	Powertrain cooling, air conditioning components, modules & systems	47
48	<b>Hella Corporate Center USA Inc.</b> (734) 414-0900; hella.com	43811 Plymouth Oaks Blvd. Plymouth, MI 48170	Martin Fischer president	1,069 f	667 f	5,940 f	3,512 f	Lighting, electronics systems	59
49	<b>Mahle Inc.</b> (423) 318-3170; mahle.com	One Mahle Drive, P.O. Box 748 Morristown, TN 37815	Martyn Hempston president	1,052 f	941 f	6,189 f	5,880 f	Piston systems, cylinder components, valvetrain systems, air & liquid management systems	41
50	<b>Akebono Brake Corp.</b> (248) 489-7400; akebonobrakes.com	34385 W. 12 Mile Road Farmington Hills, MI 48331	Kanji Miyajima president & CEO	988 fe	867 fe	1,900 fe	1,770 fe	Brake friction materials, foundation brake assemblies	49
51	<b>Brose North America Inc.</b> (248) 339-4000; brose.com	3933 Automation Ave. Auburn Hills, MI 48326	Jan Kowal president	954	737	5,611	4,609	Window regulators, door modules, seat adjusters, closure systems, power closure systems, seat adjusters, power head restraints, electric drives & motors, electronics	51
52	<b>JATCO USA Inc.</b> (248) 668-7120; jatco-usa.com	30893 Century Drive Wixom, MI 48393	Akio Kondo president	895 fe	943 f	7,650 fe	6,505 f	Automatic transmissions, constant velocity joints	–
53	<b>Toyoda Gosei North America Corp.</b> (248) 280-2100; toyodagosei.com	1400 Stephenson Hwy. Troy, MI 48083	Hiromi Ikehata president	873 fe	1,008 fe	5,820 fe	5,931 fe	Sealing systems, interior systems, optoelectronics, exterior trim, safety systems, rubber/plastic functionals, fuel systems	44
54	<b>Mando America Corp.</b> (334) 364-3600; mando.com	4201 Northpark Drive Opelika, AL 36801	Tae Kwak president	839 f	626 f	4,115 f	3,294 f	Brake, steering & suspension systems; components	63
55	<b>PPG Industries Inc.</b> (412) 434-3131; ppg.com	One PPG Place Pittsburgh, PA 15272	Charles Bunch chairman & CEO	830 e	759 e	1,730 e	1,650 e	Coatings & paint	50
56	<b>Superior Industries International Inc.</b> (818) 902-2700; supind.com	7800 Woodley Ave. Van Nuys, CA 91406	Steven Borick president, CEO & COB	822 fe	720 fe	822 fe	720 fe	Aluminum wheels	54
57	<b>Tower Automotive Inc.</b> (248) 675-6000; towerinternational.com	17672 N. Laurel Park Drive, Ste. 400 Livonia, MI 48152	Jim Bernard president, North America	818	639	2,406	1,997	Body structures & assemblies, lower vehicle frames & structures, chassis modules & systems, suspension components	61
58	<b>Michelin North America Inc.</b> (864) 458-5000; michelin.com	One Parkway S. Greenville, SC 29615	Dick Wilkerson president & chairman	793 e	709 e	4,150 e	3,753 e	Tires	56
59	<b>Schaeffler Group USA Inc.</b> (248) 528-9080; schaeffler.us	1750 E. Big Beaver Road Troy, MI 48083	Bruce Warmbold president & CEO	792 e	594 e	7,200	5,400 e	Anti-friction bearings, engine components chassis & transmissions, wheel & axle bearings, clutch & transmission systems, dampers	66
60	<b>F &amp; P America Mfg. Inc.</b> (937) 339-0212; fandp.com	2101 Corporate Drive Troy, OH 45373	Hajime Fujitaki president	776 fe	747 fe	1,650 fe	1,616 fe	Chassis, suspension systems, control arms, pedal assemblies, hydroforming	57
61	<b>Bridgestone Americas Holding Inc.</b> (615) 937-1000; bridgestone-firestone.com	535 Marriott Drive Nashville, TN 37214	Gary Garfield CEO	766 e	728 e	3,971 e	3,809 e	Tires, tubes, components	53
62	<b>ABC Group</b> (416) 246-1782; abcgroupinc.com	2 Norelco Drive Toronto, Ontario M9L 2X6, Canada	Helga Schmidt chairman	765 e	720 e	850 e	800 e	Air Induction systems, fluid management, HVAC, fuel systems, interior systems, exterior systems, flexible products,	54
63	<b>Grupo Antolin North America Inc.</b> (248) 373-1749; grupoantolin.com	1700 Atlantic Blvd. Auburn Hills, MI 48326	Max Rogers regional manager, North American	733 f	550 f	3,423 f	2,804 f	Overhead systems, door module & panels, window regulators, seat functions, interior & exterior lighting	70
64	<b>Gestamp North America</b> (248) 743-3400; gestamp.com	2701 Troy Center Drive, Ste. 150 Troy, MI 48084	Francisco Riberas president	713	473	5,940	3,940	Body-in-white stamping & assemblies, structural parts, skin panels, chassis hinges, pedals, power systems	–
65	<b>TRAM Inc.</b> (734) 254-8500; tokai-rika.co.jp	47200 Port St. Plymouth, MI 48170	Kenichi Kinoshita president	686 fe	688 f	4,037 fe	3,822 f	Switches, steering wheels, airbags, shifters, key cylinders, key sets locks, interior & lever combination switches; floor transmission shift levers	62
66	<b>Harman International Industries Inc.</b> (202) 393-1101; harman.com	1101 Pennsylvania Ave., N.W., Ste. 1010, Washington, D.C. 20004	Dinesh Paliwal, vice chairman, president & CEO	669 f	614 f	2,730 f	2,468 f	Audio systems & infotainment systems	64
67	<b>Eberspaecher North America Inc.</b> (248) 994-7015; eberspaecher.com	29101 Haggerty Road Novi, MI 48377	Douglas Swick president	667 e	430 e	3,334 e	2,391 e	Silencers, catalytic converters, particulate filters, manifolds, vehicle heaters, electronics, electrical vehicle heaters	86

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68	<b>Autoneum North America Inc.</b> (248) 848-0100; autoneum.com <i>(formerly Rieter Automotive)</i>	38555 Hills Tech Drive Farmington Hills, MI 48331	Richard Derr president & CEO	\$649 f	\$530 f	\$1,942 f	\$1,646 f	Acoustic systems, interior trim, carpet, thermal management systems heat shields	69
69	<b>NSK Americas</b> (734) 913-7500; us.nsk.com	4200 Goss Road, P.O. Box 134007 Ann Arbor, MI 48105	Brian Lindsay president & COO	631 fe	581 fe	5,738 fe	5,279 fe	Bearings, hub bearings, steering columns, electric power steering wheels, interior trim, airbag modules, instrument panels, consoles, ventilators	68
70	<b>TI Automotive Ltd.</b> (248) 494-5000; tiautomotive.com	1272 Doris Road Auburn Hills, MI 48326	Bill Kozyra chairman & CEO	630 e	525	3,000 e	2,500	Fluid storage, carrying & delivery technology	73
71	<b>Clarion Corp. of America</b> (310) 327-9100; clarion.com	6200 Gateway Drive Cypress, CA 90630	Tom Hayashi president	613 fe	585 f	1,571 fe	1,500 f	In-vehicle information & safety systems, navigation multimedia communications & components	67
72	<b>Van-Rob Inc.</b> (905) 727-8585; van-rob.com	200 Vandorf Sideroad Aurora, Ontario L4G 0A2, Canada	Dennis Berry CEO	580 e	438 e	580 e	438 e	Large structural, interior, chassis components & welded instrument panel beams, engine cradles, underbody modular assemblies to body-in-white, bumper systems	84
73	<b>Freescale Semiconductor Inc.</b> (512) 895-2000; freescale.com	6501 William Cannon Drive W. Austin, TX 78735	Rich Beyer chairman & CEO	573 e	509 e	1,685 e	1,590 e	Semiconductors, microcontrollers, sensor products	74
74	<b>NHK International Corp.</b> (248) 926-0111; nhkspg.co.jp	50706 Varsity Court Wixom, MI 48393	Isao Otani president & COO	558 f	407 f	5,583 f	4,519 f	Stabilizer bars, coil springs, seats & valve springs	87
75	<b>Dura Automotive Systems LLC</b> (248) 299-7500; durauto.com	1780 Pond Run Auburn Hills, MI 48326	Jeff Stafel CEO	554 fe	437 fe	1,540 fe	1,456 fe	Shifter & cable systems, lightweight structural systems, parking brakes & safety systems, glass & exterior trim systems, seating hardware	85
76	<b>Bayer MaterialScience LLC</b> (412) 777-2000; materials.bayer.com	100 Bayer Road Pittsburgh, PA 15205	Greg Babe president & CEO	547 e	542 e	2,881	2,709	Coatings, adhesives, sealants, plastics, polyurethanes	60
76	<b>North American Lighting</b> (217) 465-6600; nal.com	2277 S. Main St. Paris, IL 61944	Greg Conrad president & COO	547 f	487 f	5,159 f	4,390 f	Exterior lighting	77
78	<b>Kautex Textron North America</b> (248) 616-5100; kautex.com	750 Stephenson Hwy. Troy, MI 48083	Ken Johns vp, operations North America	528 f	508 f	1,820 f	1,640 f	Fuel tank systems, clear vision systems, selective catalytic reduction systems, camshafts	75
79	<b>SRG Global Inc.</b> (586) 757-7800; srgglobal.com	23751 Amber Ave. Warren, MI 48089	Kevin Baird president & CEO	525 e	488 e	700 e	650 e	Grilles, nameplates, exterior trim, extrusions & metal stampings	76
80	<b>Shiloh Industries, Inc.</b> (330) 558-2600; shiloh.com	880 Steel Drive Valley City, OH 44280	Theodore Zampetis president & CEO	518 f	457 f	518 f	457 f	Engineered welded blanks, structural components & assemblies body-in-white stampings & assemblies, acoustic laminate metal solutions	80
81	<b>Multimatic Inc.</b> (905) 470-9149; multimatic.com	85 Valleywood Drive Markham, Ontario L3R 5E5, Canada	Peter Czapka president & CEO	513 e	447 e	625 e	532 e	Hinge & suspension systems	82
82	<b>Metaldyne LLC</b> (734) 207-6200; metaldyne.com	47659 Halyard Drive Plymouth, MI 48170	Thomas Amato president & CEO	506 e	449 e	1,055 e	880 e	Power metal connecting rods & components, balance shaft modules & systems, crankshaft rubber & viscous, dampers, transmission modules, differential gears & assemblies, forged components	81
83	<b>American Mitsuba Corp.</b> (989) 773-0377 ; american.mitsuba.com	2945 Three Leaves Drive Mount Pleasant, MI 48858	Toshifumi Kohno president & CEO	500 fe	487 fe	2,500 fe	2,435 fe	Wiper systems, power window & sunroof motors, power slide door assemblies, power tailgate systems, starter & fan motors	77
84	<b>DTR Industries Inc.</b> (419) 358-2121; dtroh.com	320 Snider Road Bluffton, OH 45817	Tetsu Matsui president & CEO	481 f	538 f	481 f	538 f	Anti-vibration molded rubber, fuel delivery systems	72
85	<b>American Showa Inc.</b> (740) 965-1133; amshowa.com	707 W. Cherry St. Sunbury, OH 43074	Takeshi Nagao president	480 fe	539 fe	2,516 fe	2,750 fe	Shock absorbers, power steering gearboxes & pumps; propeller shafts, gas springs	71
86	<b>Alpine Electronics of America Inc.</b> (310) 326-8000; alpine-usa.com	19145 Gramercy Place Torrance, CA 90501	Kazunobu Watanabe president	475 fe	325 fe	1,900 fe	1,328 fe	Navigation, telematics, sound & video systems	-
87	<b>Honeywell</b> (734) 392-5500; honeywell.com	47548 Halyard Drive Plymouth, MI 48170	Tony Schultz vp, The Americas	470	388	3,331	2,657	Turbochargers, brake friction materials & systems	-
88	<b>Magneti Marelli Holding USA</b> (248) 418-3000; magnetimarelli.com	3900 Automation Ave. Auburn Hills, MI 48326	James Rosseau country representative	461 f	340 f	7,098 f	6,754 f	Lighting, powertrain, transmissions, electronics, suspensions systems, shock absorbers, exhaust systems, plastic components	-
89	<b>HBPO North America Inc.</b> (248) 823-7076; hbpogroup.com	2852 Daley Drive Troy, MI 48083	Tibor Wesseling president	456	400	1,470	1,213	Front-end modules	88
90	<b>Webasto Roof Systems Inc.</b> (248) 997-5100; webasto.us	1757 Northfield Drive Rochester Hills, MI 48309	Brett Healy president & CEO	454 fe	352 fe	2,838 f	2,198 f	Sunroofs, panorama & convertible systems, roof modules vehicle pre-heating systems, roller products, advanced cab systems	98

e = estimate f = fiscal year fe = fiscal year estimate

Foreign currency amounts were translated at the average exchange rate for that calendar or fiscal year.

To be considered for the list, please contact the Automotive News Data Center at (313) 446-6000 or e-mail: cpippen@crain.com

# Top 100 suppliers – The largest suppliers to North America, ranked by sales of original equipment parts in 2011

2011 rank	Company	Address	Top executive	Total North America OEM automotive parts sales (dollars in millions) 2011	Total North America OEM automotive parts sales (dollars in millions) 2010	Total worldwide OEM automotive parts sales (dollars in millions) 2011	Total worldwide OEM automotive parts sales (dollars in millions) 2010	Products	2010 rank
91	<b>Sanluis Rassini, S.A. DE C.V.</b> (734) 454-4904; sanluisrassini.com	14500 Beck Road Plymouth, MI 48170	Bob Anderson CEO	\$447 f	\$369 f	\$754 f	\$603 f	Leaf springs, parabolic springs, coil springs, braking systems components	92
92	<b>CIE Automotive USA Inc.</b> (248) 848-1669; cieautomotive.com	37675 Pembroke Livonia, MI 48152	Inigo Unzaga commercial manager, North America	446	442	2,480	2,208	Engine & powertrain components, chassis & steering components, exterior & interior trim, roof systems components	83
93	<b>Gentex Corp.</b> (616) 772-1800; gentex.com	600 N. Centennial St. Zeeland, MI 49464	Fred Bauer chairman & CEO	440 fe	367 fe	1,000 f	797 fe	Interior & exterior auto-dimming rearview mirrors, advanced electronic features & components, rear camera displays, LED turn signals, driver assist features	93
94	<b>Grede Holdings LLC</b> (248) 440-9500; grede.com	4000 Town Center, Ste. 500 Southfield, MI 48075	Douglas Grimm chairman, president & CEO	440	375	440	375	Bearing caps, brake calipers, control arms, steering knuckles, turbocharger housings, power steering pump housings, differential carriers & cases, engine brackets	91
95	<b>Ernie Green Industries Inc.</b> (937) 320-9690; fpe-inc.com	3500 Pentagon Blvd., Ste. 400 Beaver Creek, OH 45431	Ernie Green president	423 fe	476 f	423 fe	476 f	Interior & exterior plastic trim; components & assembled systems	79
96	<b>3M Automotive Division</b> (800) 328-1684; 3m.com/autosolutions	3M Center, Bldg. 0223-01-S-02 St. Paul, MN 55144	Greg Piserchia U.S. Sales & Marketing Director	407 e	385 e	1,181 e	1,284 e	Abrasives, acoustical insulation, adhesives, lighting, optical films, fasteners, safety equipment, catalytic converter mat mounts & insulation, filtration, tape attachment products, paint protection, paint replacement films, graphic films	89
97	<b>Henniges Automotive</b> (248) 553-5300; hennigesautomotive.com	36600 Corporate Drive Farmington Hills, MI 48331	Larry Williams interim CEO & CFO	384 e	358 e	610 e	550 e	Weather seals, anti-vibration products	95
98	<b>Neaton Auto Products Manufacturing Inc.</b> (937) 456-7103; neaton.com	975 S. Franklin St. Eaton, OH 45320	Naoki Horikawa president	354 fe	346 fe	1,040 fe	824 f	Steering wheels, interior trim, airbag modules, instrument panels, consoles, ventilators	99
99	<b>CITIC Dicastal Wheel Manufacturing Co.</b> (86) 335-3187595; dicastal.com	No.355 Donggang Road Qinhuangdao, Hebei China 066003	Zuo Xu president	349 f	281 f	1,291 f	969 f	Aluminum alloy wheel, aluminum casting parts	-
100	<b>Dow Automotive</b> (248) 391-6300; dowautomotive.com	1250 Harmon Road Auburn Hills, MI 48326	Steve Henderson president	348 f	297 f	1,200 f	1,100 f	Glass bonding adhesives, structural adhesives, polyurethane foams, acoustic foams, diesel particulate filters	-

e = estimate f = fiscal year fe = fiscal year estimate

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