

# Customer Incentives

Incentives in this table are a summary of retail programs offered. Programs may vary by region and model.

## CHRYSLER LLC

Expires Jan. 2. In lieu of rebates, cut-rate financing is available.

	Cash rebate	Finance rate
<b>2008 models</b>		
Chrysler 300C	\$3,000	0-5.9%
300 (excl. SRT8 and C)	\$2,000	0-5.9%
Aspen, Pacifica	\$1,500-\$2,000	0-1.9%
PT Cruiser		
(excl. convertible)	\$1,000-\$2,000	0-7.9%
Sebring	\$500-\$2,000	0-7.9%
Town & Country	\$1,000-\$1,500	0-5.9%
PT Cruiser convertible	\$500	0-7.9%
Dodge Ram 1500	\$0-\$5,000	0-1.9%
Ram 2500/3500	\$3,500	0-5.9%
Durango	\$3,000	0-1.9%
Charger, Magnum	\$2,000-\$3,000	0-5.9%
Dakota	\$1,500	0-7.9%
Grand Caravan	\$1,000-\$1,500	0-5.9%
Avenger	\$500-\$1,000	0-7.9%
Nitro	\$750	0-7.9%
Jeep Commander,		
Grand Cherokee	\$0-\$3,000	0-1.9%
Liberty	\$1,000	0-7.9%
Compass, Patriot	\$500	0-7.9%
Wrangler	-	0-9.9%

## GENERAL MOTORS

Expires Jan. 2. In lieu of rebates, cut-rate financing is available.

	Cash rebate	Finance rate
<b>2008 models</b>		
Buick LaCrosse, Lucerne	\$1,000	4.9-6.9%
Enclave	-	5.9-7.9%
Cadillac CTS	-	1.9-4.9%
XLR, XLR-V	-	2.9-5.9%
Chevrolet TrailBlazer	\$2,500	1.9-4.9%
Equinox	\$1,500	0-3.9%
HHR, Impala	\$1,000-\$1,500	4.9-6.9%
Silverado 1500,		
Silverado 2500HD,		
Silverado 3500HD	\$0-\$1,000	3.9-6.9%
Avalanche, Cobalt	\$1,000	4.9-7.9%
Suburban, Tahoe	\$750	5.9-7.9%
Aveo, Colorado, Express,		
Express Cargo	\$500	4.9-7.9%
Malibu, Uplander	-	5.9-7.9%
GMC Envoy	\$2,500	1.9-4.9%
Sierra 1500	\$1,000	1.9-6.9%
Silverado 2500HD,		
Silverado 3500HD	\$1,000	3.9-6.9%
Yukon, Yukon XL	\$750	5.9-7.9%
Savana, Canyon	\$500	5.9-7.9%
Acadia	-	5.9-7.9%
Pontiac Torrent	\$1,500	0-3.9%
G6, Grand Prix	\$1,500	3.9-6.9%
G5, Vibe	\$1,000	4.9-6.9%
Saturn Aura	\$750-\$1,250	4.9-6.9%
Vue (excl. hybrid)	\$1,000	1.9-7.9%
Outlook	\$500	5.9-7.9%

## 2007 models

Buick Rainier, Rendezvous	\$3,000	0%
Lucerne	\$2,500	2.9-6.9%
LaCrosse, Terraza	\$2,000	3.9-6.9%
Cadillac XLR, XLR-V	\$7,500	0%
DTS	\$5,000	0%
Escalade, Escalade ESV,		
Escalade EXT	\$4,500	0%
CTS, CTS-V, STS, STS-V	\$4,000	0%
SRX	\$3,500	0-1.9%
Chevrolet Silverado 1500 Classic,		
Silverado 1500 SS Classic,		
Silverado 1500HD Classic,		
Silverado 2500HD Classic,		
Silverado 3500 Classic	\$5,000	0%
Avalanche, Suburban,		
Tahoe	\$3,750	0-6.9%
Silverado 2500HD,		
Silverado 3500HD	\$2,500-\$3,500	1.9-5.9%
Equinox, Impala,		
Monte Carlo	\$2,500	0-6.9%
TrailBlazer	\$2,500	1.9-4.9%
Express, HHR	\$2,000-\$2,500	3.9-7.9%
Colorado	\$500-\$2,000	3.9-7.9%
Express Cargo,		
Uplander	\$2,000	4.9-7.9%
Cobalt	\$1,750	3.9-6.9%
Malibu, Malibu Maxx, Aveo	\$1,250	3.9-6.9%
Silverado 1500	\$1,000	1.9-5.9%
GMC Sierra 1500 Classic,		
Sierra 1500HD Classic,		
Sierra 2500HD Classic,		
Sierra 3500 Classic	\$5,000	0%
Yukon, Yukon XL	\$3,750	3.9-6.9%
Sierra 2500HD,		
Sierra 3500HD	\$2,500-\$3,500	1.9-5.9%
Envoy	\$3,000	0%
Savana	\$2,000-\$2,500	4.9-7.9%
Canyon	\$500-\$2,000	3.9-7.9%
Sierra 1500	\$1,000	1.9-5.9%
Acadia	\$500	5.9-7.9%
Hummer H2	\$5,500	0-2.9%
H3	\$3,500	0-2.9%
Pontiac G6, Torrent	\$2,500	0-4.9%
Grand Prix	\$2,000	3.9-6.9%

	Cash rebate	Finance rate
G5, Vibe	\$1,750	3.9-6.9%
Solstice	\$1,000	
Saab 9-7X	\$5,500	0-4.9%
9-3, 9-5	\$4,000-\$5,500	0-6.9%
Saturn Vue (incl. hybrid)	\$2,750	0%
Ion (incl. Red Line)	\$2,000	0%
Aura (excl. Green Line)	\$2,000	1.9-5.9%
Relay	\$2,000	4.9-7.9%
Outlook	\$1,500	5.9-7.9%

## JAGUAR

Expires Jan. 7.

	Cash rebate	Finance rate
<b>2008 models</b>		
S-Type, X-Type	-	2.9-4.9%
XJ	-	4.9%
<b>2007 models</b>		
S-Type, X-Type	-	2.9%
XJ	-	4.9%

## KIA

Expires Dec. 3. In lieu of rebates, cut-rate financing is available.

	Cash rebate	Finance rate
<b>2008 models</b>		
Spectra	\$500	-
<b>2007 models</b>		
Sorento	\$2,500-\$4,000	2.9-4.9%
Sedona, Spectra	\$1,500-\$2,500	2.9-5.9%
Rondo	\$750-\$2,000	3.9-4.9%
Optima, Sportage	\$1,000-\$1,500	2.9-4.9%
Amanti	\$1,000	5.5-6.5%
Rio	\$500	-

## LAND ROVER

Expires Jan. 7.

	Cash rebate	Finance rate
<b>2008 models</b>		
LR2	-	3.9-4.9%
LR3	-	4.9%
<b>2007 models</b>		
LR3	-	4.9%

## MAZDA

Expires Jan. 2. In lieu of rebates, cut-rate financing is available.

	Cash rebate	Finance rate
<b>2008 models</b>		
Tribute	\$1,500-\$2,000	1.9-5.9%
B series	\$1,500	-
RX-8	\$500	-
Mazda3	-	1.9-4.9%
CX-7, CX-9,		
Mazda6	-	1.9-5.9%
<b>2007 models</b>		
B series, RX-8	\$3,000-\$3,500	-
Mazda6	\$2,000-\$3,250	0-5.9%
MazdaSpeed6	\$2,750	0-5.9%
CX-7, CX-9, Mazda3,		
Mazda5	-	0-5.9%

## NISSAN NORTH AMERICA

Expires Dec. 3. In lieu of rebates, cut-rate financing is available.

	Cash rebate	Finance rate
<b>2008 models</b>		
Nissan Titan	\$4,500	0.9-1.9%
Armada	\$4,000	1.9-3.9%
Pathfinder	\$1,750-\$3,000	1.9-4.9%
Maxima	\$2,500	1.9-3.9%
Quest	\$2,000	1.9-3.9%
Xterra	\$1,500	1.9-2.9%
Frontier	\$750-\$1,000	2.9-4.9%
Sentra	\$500	1.9-3.9%
Versa	\$250	3.9-4.9%
Altima Hybrid	-	1.9-3.9%
Altima	-	1.9-2.9%

## SUBARU

Expires Dec. 3. In lieu of rebates, cut-rate financing is available.

	Cash rebate	Finance rate
<b>2008 models</b>		
Forester, Legacy (excl. spec. B),		
Outback	\$750-\$1,000	2.9-5.9%
Tribeca, Legacy spec. B,		
Impreza	-	2.9-5.9%
<b>2007 models</b>		
B9 Tribeca, Forester	\$2,000-\$3,500	1.9-5.9%
Outback	\$1,000-\$1,500	1.9-5.9%
Impreza, Legacy	\$750-\$1,000	1.9-5.9%

## SUZUKI

Expires Jan. 2. In lieu of rebates, cut-rate financing is available.

	Cash rebate	Finance rate
<b>2008 models</b>		
XL7	\$1,000	0%
Grand Vitara	\$750	0%
Forenza, Reno, SX4	\$500	4.9%
<b>2007 models</b>		
XL7	\$2,500	-
Grand Vitara	\$1,750	-
Aerio, Forenza, Reno	\$1,000	-

## TOYOTA MOTOR SALES

Lexus expires Jan. 2. Toyota and Scion expires Dec. 3. In lieu of rebates, cut-rate financing is available.

	Cash rebate	Finance rate
<b>2008 models</b>		
Lexus GS 460, GS 350, GS 450h,		
GX 470, IS 250, IS 350, ES 350,		
LS 460, LS 600hL, RX 400h,		
RX 350, SC 430	-	5.59%
Toyota Tundra	\$0-\$1,500	2.9-4.9%
Corolla	\$600-\$1,250	0-4.9%
4Runner	\$0-\$1,000	3.9-5.9%
Camry (incl. Hybrid)	\$0-\$1,000	2.9-4.9%

	Cash rebate	Finance rate
Matrix	\$0-\$1,000	0-5.9%
Sienna	\$0-\$1,000	3.9-5.9%
Tacoma	\$0-\$750	3.9-5.9%
Camry Solara	\$0-\$500	3.9-5.9%
Yaris	\$0-\$500	-
Highlander	-	3.9-5.9%
Scion tC, xB, xD	-	6.89-8.89%

## 2007 models

Lexus LS 460, LX 470	-	5.59%
Toyota Land Cruiser	\$0-\$4,000	-
Tundra	\$0-\$4,000	0%
Sequoia	\$0-\$4,000	0-3.9%
4Runner	\$0-\$3,000	0-3.9%
Highlander (incl. Hybrid)	\$0-\$2,000	-
Sienna	\$0-\$2,000	0-3.9%
Corolla, Matrix,		
Camry Solara	\$0-\$1,500	-
Avalon	\$0-\$1,500	0-5.9%
Tacoma	\$0-\$1,500	2.9-4.9%
FJ Cruiser	\$0-\$1,000	-
Camry (incl. Hybrid)	\$0-\$1,000	2.9-4.9%
Yaris, RAV4	\$0-\$500	-
Scion tC	-	6.89-8.89%

## VOLKSWAGEN OF AMERICA

Expires Jan. 2.

	Cash rebate	Finance rate
<b>2008 models</b>		
Audi A3	-	3.9-5.9%
<b>2007 models</b>		
Audi A6	-	1.9%
A4 (excl. convertible), A8	-	2.9%
Q7, A4 convertible	-	3.9%
A3, S4	-	4.9%

## Dealer Incentives

Incentives in this table are a summary of dealer programs offered. Programs may vary by region and model.

### CHRYSLER LLC

2007 models expire Dec. 3. 2008 models expire Jan. 2.

	Cash rebate
<b>2008 models</b>	
Chrysler Town & Country	\$500
Dodge Dakota, Grand Caravan,	
Ram 1500	\$500
<b>2007 models</b>	
Chrysler Aspen, Pacifica,	
Town & Country	\$4,000-\$5,000
300, PT Cruiser,	
Sebring	\$2,500-\$4,500
Dodge Durango, Ram 1500	\$6,000-\$8,000
Ram 2500/3500	\$5,500
Caravan, Grand Caravan,	
Dakota	\$4,000-\$5,000
Charger, Nitro	\$2,500-\$4,500
Magnum	\$1,500-\$4,500
Caliber	\$1,000
Jeep Commander	\$5,500-\$7,250
Grand Cherokee, Liberty	\$5,000-\$6,500
Compass	\$2,000-\$2,500
Patriot	\$500

### GENERAL MOTORS

Expires Jan. 2.

	Cash rebate
<b>2008 models</b>	
Cadillac DTS	\$3,000
XLR, XLR-V	\$2,500
SRX, STS, STS-V	\$2,000
Escalade	\$1,000
CTS	\$500
Hummer H2	\$2,000
H3	\$1,500
Saab 9-5, 9-3, 9-7X	\$2,500

### 2007 models

Chevrolet Corvette	\$2,000-\$3,000
Hummer H2, H2	\$1,000

### LAND ROVER

Expires Jan. 7.

	Cash rebate
<b>2007 models</b>	
Range Rover,	
Range Rover Sport	\$4,000-\$5,000

### MAZDA

Expires Jan. 2.

	Cash rebate
<b>2008 models</b>	
Mazda6, MX-5 Miata	\$1,000
RX-8	\$500
<b>2007 models</b>	
Mazda3	\$500

### NISSAN NORTH AMERICA

Expires Dec. 3.

Nissan 350Z	\$1,000-\$2,500
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### SUBARU

Expires Dec. 3.

	Cash rebate
<b>2008 models</b>	
Tribeca	\$500

### VOLVO