

North America sales history and forecast

	1999	2000	2001	2002	2003	2004	2005	2006	2007
U.S. car	153,658	162,703	172,505	213,880	198,687	193,042	191,702	209,734	204,067
Canada car	8,922	9,182	9,900	13,458	13,566	13,717	14,174	16,603	15,306
Mexico car	2,442	3,995	5,219	6,180	6,982	7,415	7,976	8,345	8,874
North America car	165,022	175,880	187,624	233,518	219,235	214,174	213,852	234,682	228,247
U.S. truck	1,312	26,720	40,622	42,742	42,105	48,853	65,427	61,514	65,349
Canada truck	89	1,840	2,802	3,164	3,421	4,402	6,168	5,882	6,514
Mexico truck	233	213	897	871	886	910	1,198	1,240	1,336
North America truck	1,634	28,773	44,321	46,777	46,412	54,165	72,793	68,636	73,199
BMW Group¹	166,656	204,653	231,945	280,295	265,647	268,339	286,645	303,318	301,446
U.S. car	889,506	894,219	863,043	835,747	800,453	765,240	827,108	856,146	843,536
Canada car	92,064	89,163	76,691	73,221	81,365	78,930	81,603	87,560	85,407
Mexico car	52,058	65,957	86,948	72,284	68,206	67,728	67,984	76,927	83,224
North America car	1,033,628	1,049,339	1,026,682	981,252	950,024	911,898	976,695	1,020,633	1,012,167
U.S. truck	1,938,492	1,834,090	1,616,803	1,582,924	1,521,560	1,519,164	1,565,043	1,760,556	1,795,839
Canada truck	184,480	192,082	180,742	188,076	171,918	174,872	176,589	185,647	188,190
Mexico truck	41,854	48,685	47,280	46,641	44,445	46,441	51,271	51,064	53,521
North America truck	2,164,826	2,074,857	1,844,825	1,817,641	1,737,923	1,740,477	1,792,903	1,997,267	2,037,550
DaimlerChrysler²	3,198,454	3,124,196	2,871,507	2,798,893	2,687,947	2,652,375	2,769,598	3,017,900	3,049,717
U.S. car	1,733,108	1,693,914	1,519,862	1,352,165	1,247,480	1,133,166	1,120,810	1,119,838	1,146,312
Canada car	98,102	110,711	94,287	94,757	90,072	82,621	85,741	92,387	97,513
Mexico car	49,294	65,706	84,871	87,804	94,120	95,859	92,455	100,540	107,203
North America car	1,880,504	1,870,331	1,699,020	1,534,726	1,431,672	1,311,646	1,299,006	1,312,765	1,351,028
U.S. truck	2,447,285	2,510,287	2,442,797	2,271,056	2,165,486	2,241,664	2,280,221	2,254,576	2,284,991
Canada truck	195,538	184,040	169,795	177,890	170,178	187,704	184,600	189,423	197,283
Mexico truck	65,141	80,047	79,359	77,724	77,265	86,060	85,197	87,935	97,244
North America truck	2,707,964	2,774,374	2,691,951	2,526,670	2,412,929	2,515,428	2,550,018	2,531,934	2,579,518
Ford Motor Co.³	4,588,468	4,644,705	4,390,971	4,061,396	3,844,601	3,827,074	3,849,024	3,844,699	3,930,546
U.S. car	2,591,420	2,531,734	2,272,480	2,069,205	1,990,898	1,984,701	2,001,059	2,039,015	2,078,125
Canada car	259,675	256,792	245,718	268,653	267,805	273,054	262,875	257,731	261,847
Mexico car	112,459	137,733	133,514	156,576	154,002	159,507	174,199	175,768	184,112
North America car	2,963,554	2,926,259	2,651,712	2,494,434	2,412,705	2,417,262	2,438,133	2,472,514	2,524,084
U.S. truck	2,391,167	2,384,024	2,590,181	2,750,811	2,624,952	2,649,943	2,553,186	2,465,105	2,537,177
Canada truck	215,218	215,629	222,724	250,542	239,457	235,459	233,169	220,565	224,488
Mexico truck	63,798	78,925	72,150	74,060	57,928	55,355	64,023	66,749	76,840
North America truck	2,670,183	2,678,578	2,885,055	3,075,413	2,922,337	2,940,757	2,850,378	2,752,419	2,838,505
General Motors⁴	5,633,737	5,604,837	5,536,767	5,569,847	5,335,042	5,358,019	5,288,511	5,224,933	5,362,589
U.S. car	854,670	882,055	899,887	838,603	818,504	847,358	807,169	831,377	818,734
Canada car	104,427	106,814	119,442	121,328	121,267	125,105	119,350	126,686	122,153
Mexico car	18,539	22,174	25,452	22,079	23,902	28,785	32,613	35,734	36,153
North America car	977,636	1,011,043	1,044,781	982,010	963,673	1,001,248	959,132	993,797	977,040
U.S. truck	222,223	276,805	307,752	409,231	470,294	461,348	455,141	474,596	462,301
Canada truck	26,976	28,105	30,779	44,003	48,374	47,105	44,772	45,361	42,882
Mexico truck	320	2,308	2,824	8,351	10,965	14,081	16,120	16,673	16,799
North America truck	249,519	307,218	341,355	461,585	529,633	522,534	516,033	536,630	521,982
American Honda Motor Co.⁵	1,227,155	1,318,261	1,386,136	1,443,595	1,493,306	1,523,782	1,475,165	1,530,427	1,499,022
U.S. car	246,401	332,315	446,506	447,210	463,622	466,800	484,521	507,130	501,655
Canada car	31,218	46,603	72,014	76,578	73,474	69,457	68,631	70,852	69,707
Mexico car	-	-	-	-	-	1,956	3,884	4,669	4,791
North America car	277,619	378,918	518,520	523,788	537,096	538,213	557,036	582,651	576,153
U.S. truck	52,383	72,682	123,456	165,254	196,579	226,053	272,032	303,429	306,067
Canada truck	566	5,806	13,165	19,353	19,649	21,595	24,390	29,399	30,264
North America truck	52,949	78,488	136,621	184,607	216,228	247,648	296,422	332,828	336,331
Hyundai Group⁶	330,568	457,406	655,141	708,395	753,324	785,861	853,458	915,479	912,484
U.S. car	188,927	168,754	166,020	158,556	196,298	202,506	205,095	207,855	203,840
Canada car	31,955	35,876	49,900	52,175	52,016	49,453	48,346	46,720	47,635
North America car	220,882	204,630	215,920	210,731	248,314	251,959	253,441	254,575	251,475
U.S. truck	54,781	86,772	103,582	99,657	85,284	91,427	93,936	86,846	85,790
Canada truck	9,324	16,194	19,116	18,965	16,008	16,386	17,372	17,509	16,625
North America truck	64,105	102,966	122,698	118,622	101,292	107,813	111,308	104,355	102,415
Mazda	284,987	307,596	338,618	329,353	349,606	359,772	364,749	358,930	353,890
U.S. car	403,471	421,894	414,635	490,683	498,631	473,272	488,664	484,997	498,234
Canada car	21,587	30,170	43,164	49,270	51,517	48,302	54,930	53,276	50,246
Mexico car	99,585	129,522	149,274	165,166	171,185	168,651	173,380	175,779	181,912
North America car	524,643	581,586	607,073	705,119	721,333	690,225	716,974	714,052	730,392
U.S. truck	273,741	330,194	288,673	248,842	305,540	480,806	469,872	444,490	440,228
Canada truck	16,313	17,234	13,500	15,391	19,953	26,705	27,018	25,240	24,986
Mexico truck	35,352	43,544	41,263	46,482	43,279	42,077	44,742	44,917	33,487
North America truck	325,406	390,972	343,436	310,715	368,772	549,588	541,632	514,647	498,701
Nissan North America⁷	850,049	972,558	950,509	1,015,834	1,090,105	1,239,813	1,258,606	1,228,699	1,229,093

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	1999	2000	2001	2002	2003	2004	2005	2006	2007
U.S. car	888,969	972,715	955,711	985,835	940,748	971,636	1,010,073	967,096	1,013,621
Canada car	94,214	95,023	91,216	113,693	105,799	99,004	101,844	95,632	101,107
Mexico car	-	-	-	3,724	12,875	23,665	31,264	33,368	37,760
North America car	983,183	1,067,738	1,046,927	1,103,252	1,059,422	1,094,305	1,143,181	1,096,096	1,152,488
U.S. truck	586,472	646,491	785,543	770,292	741,382	740,707	747,570	737,301	745,383
Canada truck	35,651	28,573	36,538	39,073	37,520	37,726	35,913	36,339	35,724
Mexico truck	-	-	-	112	2,430	4,940	7,019	9,840	12,232
North America truck	622,123	675,064	822,081	809,477	781,332	783,373	790,502	783,480	793,339
Toyota Motor Sales⁸	1,605,306	1,742,802	1,869,008	1,912,729	1,840,754	1,877,678	1,933,683	1,879,576	1,945,827
U.S. car	378,800	433,943	434,083	417,724	393,490	403,541	422,990	424,289	408,741
Canada car	46,883	49,047	49,383	50,076	44,858	44,060	49,225	47,119	44,853
Mexico car	119,903	164,905	172,189	176,467	181,270	194,628	209,992	219,072	224,995
North America car	545,586	647,895	655,655	644,267	619,618	642,229	682,207	690,480	678,589
U.S. truck	3,395	2,714	5,600	6,673	21,790	62,215	112,663	148,079	139,967
Canada truck	161	83	65	135	1,181	3,934	8,135	7,727	7,289
Mexico truck	5,540	6,598	8,059	12,056	16,737	16,555	18,538	21,554	23,874
North America truck	9,096	9,395	13,724	18,864	39,708	82,704	139,336	177,360	171,130
Volkswagen of America⁹	554,682	657,290	669,379	663,131	659,326	724,933	821,543	867,840	849,719
Other car	445,057	539,009	542,411	558,736	454,150	467,655	468,162	462,648	458,475
Other truck	238,974	232,398	224,803	189,937	317,841	279,597	300,683	306,105	296,468
Other¹⁰	684,031	771,407	767,214	748,673	771,991	747,252	768,845	768,753	754,943
U.S. car	8,750,956	9,005,099	8,655,415	8,315,926	7,943,059	7,833,397	7,945,792	8,025,896	8,089,151
Canada car	810,564	854,074	873,969	940,811	928,867	916,535	923,138	930,664	931,191
Mexico car	455,794	593,455	666,941	715,096	745,316	790,882	838,889	878,333	919,796
North America car	10,017,314	10,452,628	10,196,325	9,971,833	9,617,242	9,540,814	9,707,819	9,834,893	9,940,138
U.S. truck	8,203,968	8,397,387	8,522,374	8,531,311	8,473,095	8,778,385	8,885,553	9,009,846	9,127,101
Canada truck	690,573	695,376	696,664	762,700	746,090	774,448	782,731	789,464	799,343
Mexico truck	212,238	260,320	251,832	266,297	255,222	271,251	293,724	306,351	322,694
North America truck	9,106,779	9,353,083	9,470,870	9,560,308	9,474,407	9,824,084	9,962,008	10,105,661	10,249,138
TOTAL U.S.	16,954,924	17,402,486	17,177,789	16,847,237	16,416,154	16,611,782	16,831,345	17,035,742	17,216,252
TOTAL CANADA	1,501,137	1,549,450	1,570,633	1,703,511	1,674,957	1,690,983	1,705,869	1,720,128	1,730,534
TOTAL MEXICO	668,032	853,775	918,773	981,393	1,000,538	1,062,133	1,132,613	1,184,684	1,242,490
TOTAL NORTH AMERICA	19,124,093	19,805,711	19,667,195	19,532,141	19,091,649	19,364,898	19,669,827	19,940,554	20,189,276

Note: Includes passenger cars and light vehicles; J.D. Power-LMC forecast data (2003-2007) as of March 2003

¹2002 includes Mini; 2003-2007 includes Rolls-Royce

²Includes Chrysler group and Mercedes-Benz

³1999-2002 includes Jaguar and Volvo; 2000-2002 includes Land Rover

⁴1999-2002 includes Saab; 2000-2002 includes Hummer

⁵Includes Acura and Honda Division

⁶Includes Hyundai and Kia

⁷Includes Infiniti and Nissan Division

⁸Includes Lexus and Toyota Division

⁹1999-2002 includes Rolls-Royce/Bentley; 2003-2007 includes Bentley

¹⁰Includes Daewoo, Ferrari, Isuzu, Lamborghini, Lotus, Maserati, Mitsubishi, PSA, Porsche, Renault, Subaru and Suzuki

Source: Automotive News Data Center and J.D. Power -LMC

U.S. car sales - North America-built and imported – 2002 calendar year

	January	February	March	April	May	June	July	August	September	October	November	December	2002 TOTAL	2001 TOTAL	Percent change
3 series (I)	7,495	9,330	9,836	11,004	10,989	9,633	9,280	9,444	8,658	7,706	10,432	11,621	115,428	103,227	11.8
5 series (I)	3,354	3,507	3,731	4,208	3,879	3,690	3,550	3,471	2,216	2,649	2,888	3,699	40,842	40,005	2.1
7 series (I)	1,513	1,358	1,683	2,125	2,209	1,853	2,095	1,642	1,818	2,052	1,882	1,776	22,006	13,389	64.4
Z3	359	522	761	956	967	789	816	906	173	213	189	135	6,786	14,914	-54.5
Z4	-	-	-	-	-	-	-	-	-	734	1,281	1,689	3,704	-	-
Z8 (I)	57	48	55	56	67	32	39	36	27	38	40	29	524	970	-46.0
BMW (D)	359	522	761	956	967	789	816	906	173	947	1,470	1,824	10,490	14,914	-29.7
BMW (I)	12,419	14,243	15,305	17,393	17,144	15,208	14,964	14,593	12,719	12,445	15,242	17,125	178,800	157,591	13.5
Total BMW Division	12,778	14,765	16,066	18,349	18,111	15,997	15,780	15,499	12,892	13,392	16,712	18,949	189,290	172,505	9.7
Cooper (I)	-	-	716	1,477	1,365	1,432	1,388	1,441	1,536	1,533	1,312	1,703	13,903	-	-
Cooper S (I)	-	-	71	82	431	1,165	1,478	1,748	1,431	1,312	1,394	1,575	10,687	-	-
Total MINI (I)	-	-	787	1,559	1,796	2,597	2,866	3,189	2,967	2,845	2,706	3,278	24,590	-	-
BMW (D)	359	522	761	956	967	789	816	906	173	947	1,470	1,824	10,490	14,914	-29.7
BMW (I)	12,419	14,243	16,092	18,952	18,940	17,805	17,830	17,782	15,686	15,290	17,948	20,403	203,390	157,591	29.1
BMW	12,778	14,765	16,853	19,908	19,907	18,594	18,646	18,688	15,859	16,237	19,418	22,227	213,880	172,505	24.0
Lanos (I)	2,560	1,608	1,734	710	291	243	189	175	170	-	-	-	7,680	15,619	-50.8
Leganza (I)	998	1,255	914	675	386	322	258	245	232	-	-	-	5,285	18,347	-71.2
Nubira (I)	1,451	2,499	2,140	915	375	313	250	248	241	-	-	-	8,432	14,330	-41.2
DAEWOO (I)*	5,009	5,362	4,788	2,300	1,052	878	697	668	643	-	-	-	21,397	48,296	-55.7
300M	2,409	2,262	2,930	2,982	2,930	3,198	2,852	3,162	2,701	2,480	2,109	2,360	32,375	36,583	-11.5
Cirrus	-	-	-	-	-	-	-	-	-	-	-	-	-	371	-
Concorde	2,684	2,903	2,683	3,232	3,280	2,844	2,188	2,461	2,606	1,957	2,190	2,583	31,611	32,331	-2.2
LHS	118	103	88	51	192	-	-	-	-	-	-	-	552	8,852	-93.8
Prowler	143	192	200	136	144	114	106	101	56	58	39	39	1,328	1,134	17.1
PT Cruiser	8,642	13,014	14,015	13,128	13,727	13,134	11,735	14,035	10,424	9,537	8,537	8,332	138,260	144,717	-4.5
<i>Sebring sedan</i>	4,792	5,758	6,161	5,218	5,650	4,466	4,996	6,378	3,842	3,557	3,056	2,732	56,606	56,616	-
<i>Sebring coupe</i>	820	959	1,116	1,101	944	942	1,797	1,329	950	786	521	519	11,784	16,601	-29.0
<i>Sebring convertible</i>	2,973	4,224	6,025	4,342	5,169	5,418	3,280	3,493	3,079	1,953	1,671	2,350	43,977	45,242	-2.8
Total Sebring	8,585	10,941	13,302	10,661	11,763	10,826	10,073	11,200	7,871	6,296	5,248	5,601	112,367	118,459	-5.1
Total Chrysler Division (D) ...	22,581	29,415	33,218	30,190	32,036	30,116	26,954	30,959	23,658	20,328	18,123	18,915	316,493	342,447	-7.6
Avenger	-	-	-	-	-	-	-	-	-	-	-	-	-	143	-
Intrepid	7,194	9,009	14,372	12,726	13,450	12,748	8,141	5,909	7,416	5,568	6,904	7,919	111,356	109,098	2.1
Neon	9,479	10,314	11,795	11,490	12,903	12,115	9,149	12,849	10,121	9,173	9,343	7,387	126,118	107,299	17.5
<i>Stratus Sedan</i>	7,829	7,135	11,020	8,267	7,818	6,449	6,568	8,284	7,468	6,186	6,072	7,093	90,189	88,948	1.4
<i>Stratus Coupe</i>	955	1,204	1,358	1,735	1,886	1,992	2,789	2,478	1,482	1,035	916	1,214	19,044	22,177	-14.1
Total Stratus	8,784	8,339	12,378	10,002	9,704	8,441	9,357	10,762	8,950	7,221	6,988	8,307	109,233	111,125	-1.7
Viper	107	104	158	161	155	147	142	98	263	54	45	77	1,511	1,388	8.9
Total Dodge (D)	25,564	27,766	38,703	34,379	36,212	33,451	26,789	29,618	26,750	22,016	23,280	23,690	348,218	329,053	5.8
Breeze	-	-	-	-	-	-	-	-	-	-	-	-	-	127	-
Neon	73	72	69	23	202	-	-	-	-	-	-	-	439	30,054	-98.5
Prowler	38	33	95	-	-	-	-	-	-	-	-	-	166	1,053	-84.2
Total Plymouth (D)	111	105	164	23	202	-	-	-	-	-	-	-	605	31,234	-98.1
Total Chrysler group (D)	48,256	57,286	72,085	64,592	68,450	63,567	53,743	60,577	50,408	42,344	41,403	42,605	665,316	702,734	-5.3
C class (I)	4,534	4,768	5,831	5,887	6,321	5,516	5,232	6,099	4,810	4,716	4,715	5,596	64,025	51,210	25.0
CL class (I)	305	238	318	394	434	333	332	296	205	312	360	411	3,938	3,748	5.1
CLK class (I)	1,767	1,484	1,499	1,460	1,345	1,307	1,244	1,802	1,371	1,475	1,245	1,252	17,251	19,423	-11.2
E class (I)	3,173	3,121	3,102	2,904	2,377	1,886	1,577	3,169	4,397	5,265	5,511	6,116	42,598	44,445	-4.2
S class (I)	1,256	1,430	1,952	2,002	2,002	1,346	1,438	1,486	1,622	1,863	2,349	2,372	21,118	25,998	-18.8
SL coupe/roadster (I)	211	273	3,167	1,474	1,209	1,082	782	768	1,079	1,196	1,326	1,150	13,717	4,217	225.3
SLK class (I)	490	564	811	915	910	791	715	704	549	501	437	397	7,784	11,268	-30.9
Total Mercedes-Benz (I)	11,736	11,878	16,680	15,036	14,598	12,261	11,320	14,324	14,033	15,328	15,943	17,294	170,431	160,309	6.3
DaimlerChrysler (D)	48,256	57,286	72,085	64,592	68,450	63,567	53,743	60,577	50,408	42,344	41,403	42,605	665,316	702,734	-5.3
DaimlerChrysler (I)	11,736	11,878	16,680	15,036	14,598	12,261	11,320	14,324	14,033	15,328	15,943	17,294	170,431	160,309	6.3
DAIMLERCHRYSLER	59,992	69,164	88,765	79,628	83,048	75,828	65,063	74,901	64,441	57,672	57,346	59,899	835,747	863,043	-3.2

*May through September estimated

Note: (D) = Produced in U.S., Canada or Mexico; (I) = Imported to U.S.

U.S. car sales - North America-built and imported – 2002 calendar year

	January	February	March	April	May	June	July	August	September	October	November	December	2002 TOTAL	2001 TOTAL	Percent change
FERRARI (I)*	90	90	90	90	90	90	90	90	90	90	90	90	1,080	1,140	-5.3
Aston Martin (I)	35	58	60	37	30	73	20	39	30	30	46	29	487	302	61.3
Crown Victoria.....	5,683	7,345	8,321	6,305	6,518	7,717	8,371	7,769	5,517	5,810	5,539	4,821	79,716	95,261	-16.3
Escort.....	4,354	4,803	6,147	6,699	6,706	6,692	4,437	3,127	2,155	2,652	2,230	1,855	51,857	90,503	-42.7
Focus.....	13,621	16,146	21,681	20,126	23,289	22,471	21,955	24,747	25,249	21,841	17,435	14,638	243,199	264,414	-8.0
Mustang.....	8,076	10,894	12,844	13,192	14,255	12,529	12,603	16,260	11,184	10,442	7,576	8,501	138,356	169,198	-18.2
Taurus.....	18,414	23,498	32,171	27,517	32,292	30,071	30,914	32,827	19,311	28,264	25,168	32,243	332,690	353,560	-5.9
Thunderbird.....	1,724	1,720	1,773	2,173	2,034	1,721	1,290	1,700	1,378	1,139	1,195	1,238	19,085	5,177	268.6
Total Ford Division (D)	51,872	64,406	82,937	76,012	85,094	81,201	79,570	86,430	64,794	70,148	59,143	63,296	864,903	978,113	-11.6
S-Type (I)	1,200	1,179	1,191	1,004	1,246	1,569	1,516	1,659	1,234	1,470	1,339	1,358	15,965	19,548	-18.3
X-Type (I)	2,763	3,583	3,780	3,084	2,961	2,762	2,467	3,250	2,046	1,876	1,932	2,514	33,018	9,765	238.1
XJ (I)	520	531	791	951	801	747	873	725	582	628	621	516	8,286	10,082	-17.8
XK (I).....	226	218	407	402	408	318	275	377	360	304	331	309	3,935	5,137	-23.4
Total Jaguar (I)	4,709	5,511	6,169	5,441	5,416	5,396	5,131	6,011	4,222	4,278	4,223	4,697	61,204	44,532	37.4
Continental	1,023	1,129	1,332	1,090	1,477	2,428	2,360	1,221	1,315	923	757	380	15,435	20,392	-24.3
LS.....	2,065	3,094	4,215	3,433	3,383	1,990	3,412	5,186	3,547	2,932	2,328	4,190	39,775	39,787	-
Town Car	3,435	4,448	5,911	4,772	6,650	6,505	4,431	5,563	4,859	4,698	3,709	4,331	59,312	66,859	-11.3
Total Lincoln (D)	6,523	8,671	11,458	9,295	11,510	10,923	10,203	11,970	9,721	8,553	6,794	8,901	114,522	127,038	-9.9
Cougar.....	877	1,029	1,353	1,233	1,745	1,755	2,316	2,641	1,857	1,875	1,535	1,129	19,345	29,487	-34.4
Grand Marquis/Marauder	4,577	5,891	7,170	5,304	8,890	7,698	7,134	7,607	5,604	7,650	6,412	6,334	80,271	112,034	-28.4
Sable	4,619	6,712	8,581	9,276	10,654	13,105	10,339	14,980	5,436	5,333	4,410	5,553	98,998	102,646	-3.6
Total Mercury (D)	10,073	13,632	17,104	15,813	21,289	22,558	19,789	25,228	12,897	14,858	12,357	13,016	198,614	244,167	-18.7
Total LM (D)	16,596	22,303	28,562	25,108	32,799	33,481	29,992	37,198	22,618	23,411	19,151	21,917	313,136	371,205	-15.6
TH!NK (I)	-	-	-	-	-	-	-	2,214	1,194	1,034	838	864	6,144	-	-
40 series (I).....	1,212	1,235	1,473	1,676	1,262	1,974	2,247	1,671	1,463	1,390	1,213	1,296	18,112	25,848	-29.9
60 series (I).....	2,743	3,306	3,771	3,427	3,092	4,021	3,504	3,957	2,798	2,566	2,381	2,980	38,546	35,855	7.5
70 series (I).....	2,788	2,378	2,986	2,711	2,546	3,568	3,139	3,447	3,000	2,777	2,286	2,648	34,274	43,582	-21.4
80 series (I).....	1,433	1,126	1,502	1,225	1,121	1,396	1,201	1,578	1,071	1,375	1,009	1,322	15,359	20,425	-24.8
Total Volvo (I)	8,176	8,045	9,732	9,039	8,021	10,959	10,091	10,653	8,332	8,108	6,889	8,246	106,291	125,710	-15.4
Ford Motor Co. (D)	68,468	86,709	111,499	101,120	117,893	114,682	109,562	123,628	87,412	93,559	78,294	85,213	1,178,039	1,349,318	-12.7
Ford Motor Co. (I)	12,920	13,614	15,961	14,517	13,467	16,428	15,242	18,917	13,778	13,450	11,996	13,836	174,126	170,544	2.1
FORD MOTOR CO.	81,388	100,323	127,460	115,637	131,360	131,110	124,804	142,545	101,190	107,009	90,290	99,049	1,352,165	1,519,862	-11.0
Century.....	5,047	12,608	9,377	14,040	11,424	15,272	15,912	23,173	13,070	10,700	16,247	16,869	163,739	142,157	15.2
LeSabre	7,390	10,177	9,238	10,889	12,858	11,394	15,773	17,248	10,726	8,969	6,647	14,607	135,916	145,304	-6.5
Park Avenue	1,533	2,373	2,284	3,285	3,451	2,129	3,388	3,075	1,566	2,705	2,014	2,337	30,140	36,454	-17.3
Regal.....	1,479	2,853	2,192	2,171	1,655	4,051	5,125	6,275	2,529	4,377	4,278	3,769	40,754	49,992	-18.5
Riviera	-	-	-	-	-	-	-	-	-	-	-	-	-	17	-
Total Buick (D)	15,449	28,011	23,091	30,385	29,388	32,846	40,198	49,771	27,891	26,751	29,186	37,582	370,549	373,924	-0.9
Catera (I).....	55	59	34	49	10	11	10	9	-	1	3	3	244	9,764	-97.5
CTS.....	224	889	3,145	3,506	3,473	3,466	2,933	3,419	3,277	4,848	4,173	4,623	37,976	-	-
DeVille.....	5,759	5,839	5,566	5,557	5,188	9,266	8,196	10,949	7,354	6,933	6,233	7,889	84,729	95,354	-11.1
Eldorado.....	470	551	591	763	680	562	480	517	365	287	181	214	5,661	9,859	-42.6
Seville.....	1,581	1,911	2,142	1,809	1,524	2,236	1,537	1,599	1,847	1,991	1,442	1,875	21,494	25,290	-15.0
Cadillac (D)	8,034	9,190	11,444	11,635	10,865	15,530	13,146	16,484	12,843	14,059	12,029	14,601	149,860	130,503	14.8
Cadillac (I)	55	59	34	49	10	11	10	9	-	1	3	3	244	9,764	-97.5
Total Cadillac	8,089	9,249	11,478	11,684	10,875	15,541	13,156	16,493	12,843	14,060	12,032	14,604	150,104	140,267	7.0
Camaro.....	2,052	2,800	3,082	3,145	2,901	2,668	3,415	3,251	2,126	1,425	803	736	28,404	35,453	-19.9
Cavalier.....	15,471	19,380	21,991	28,514	29,542	24,713	16,404	25,160	11,664	14,549	12,479	18,358	238,225	233,298	2.1
Corvette.....	2,443	3,354	1,877	2,176	3,049	2,708	2,960	2,912	2,960	3,094	2,163	2,859	32,555	33,655	-3.3
Impala.....	12,724	19,553	16,923	16,252	13,451	15,655	19,297	17,574	12,266	17,306	16,183	21,734	198,918	208,395	-4.5
Lumina.....	1	2	12	9	5	1	2	-	-	2	-	1	35	17,649	-99.8
Malibu	10,879	14,547	15,819	14,365	11,051	21,597	17,066	16,771	12,397	9,323	10,396	15,166	169,377	176,583	-4.1
Metro.....	2	-	1	8	1	-	-	1	-	-	-	-	13	6,515	-99.8
Monte Carlo.....	4,155	5,851	5,226	5,242	4,478	6,263	8,876	5,975	4,167	5,096	4,376	5,066	64,771	72,596	-10.8
Prizm.....	1,881	2,250	2,886	1,812	1,997	1,761	944	461	189	82	17	17	14,297	45,894	-68.8
Total Chevrolet (D)	49,608	67,737	67,817	71,523	66,475	75,366	68,964	72,105	45,769	50,877	46,417	63,937	746,595	830,038	-10.1

*Estimate

Note: (D) = Produced in U.S., Canada or Mexico; (I) = Imported to U.S.

U.S. car sales - North America-built and imported – 2002 calendar year

	January	February	March	April	May	June	July	August	September	October	November	December	2002 TOTAL	2001 TOTAL	Percent change
Alero.....	7,241	10,349	8,680	7,719	5,519	10,766	7,275	9,087	7,462	7,704	7,155	5,328	94,285	109,302	-13.7
Aurora.....	534	932	891	1,045	1,154	998	728	761	455	547	390	443	8,878	24,928	-64.4
Cutlass.....	-	-	-	-	-	-	-	-	-	-	-	-	-	53	-
Eighty Eight.....	-	-	-	-	-	-	-	-	-	-	-	-	-	16	-
Intrigue.....	928	1,409	1,781	1,800	1,201	1,577	1,663	1,782	901	737	617	619	15,015	39,395	-61.9
Total Oldsmobile (D)	8,703	12,690	11,352	10,564	7,874	13,341	9,666	11,630	8,818	8,988	8,162	6,390	118,178	173,694	-32.0
Bonneville.....	1,795	3,287	2,922	3,014	2,410	3,420	4,667	5,584	2,295	2,519	1,930	3,756	37,599	48,598	-22.6
Firebird.....	1,492	2,218	1,998	2,262	2,102	2,006	2,489	2,339	1,472	1,022	603	610	20,613	25,743	-19.9
Grand Am.....	9,230	14,397	15,458	14,417	13,639	17,883	16,006	13,462	9,094	7,924	7,937	11,371	150,818	182,046	-17.2
Grand Prix.....	4,697	10,280	14,480	13,332	10,664	11,388	9,011	10,063	8,816	14,830	11,252	11,328	130,141	128,935	0.9
Sunfire.....	4,672	6,976	5,502	7,648	9,405	6,844	4,799	6,047	2,690	2,708	2,221	3,438	62,950	71,342	-11.8
Vibe.....	33	507	2,014	2,561	3,333	4,027	3,553	4,001	3,924	6,509	3,617	5,003	39,082	-	-
Total Pontiac (D)	21,919	37,665	42,374	43,234	41,553	45,568	40,525	41,496	28,291	35,512	27,560	35,506	441,203	456,664	-3.4
9-3 (I).....	1,030	1,831	3,564	1,933	2,267	2,351	1,250	1,446	788	839	1,536	1,664	20,499	18,374	11.6
9-5 (I).....	545	868	1,300	1,504	1,735	1,630	2,506	2,626	1,272	1,005	1,236	1,079	17,306	19,182	-9.8
Total Saab (I)	1,575	2,699	4,864	3,437	4,002	3,981	3,756	4,072	2,060	1,844	2,772	2,743	37,805	37,556	0.7
Ion.....	-	-	-	-	-	-	-	-	-	1,009	2,465	2,592	6,066	-	-
L series.....	4,517	5,874	8,536	7,567	8,756	12,535	7,064	6,446	4,916	5,544	4,230	5,187	81,172	98,227	-17.4
S series.....	6,773	8,085	11,669	12,782	14,643	16,563	13,894	10,355	7,865	6,733	4,577	3,594	117,533	162,110	-27.5
Total Saturn (D)	11,290	13,959	20,205	20,349	23,399	29,098	20,958	16,801	12,781	13,286	11,272	11,373	204,771	260,337	-21.3
General Motors (D)	115,003	169,252	176,283	187,690	179,554	211,749	193,457	208,287	136,393	149,473	134,626	169,389	2,031,156	2,225,160	-8.7
General Motors (I)	1,630	2,758	4,898	3,486	4,012	3,992	3,766	4,081	2,060	1,845	2,775	2,746	38,049	47,320	-19.6
GENERAL MOTORS	116,633	172,010	181,181	191,176	183,566	215,741	197,223	212,368	138,453	151,318	137,401	172,135	2,069,205	2,272,480	-8.9
CL.....	1,215	919	1,261	1,216	1,093	1,104	1,021	1,151	851	869	720	652	12,072	18,993	-36.4
Integra (I).....	10	5	2	-	2	-	-	-	-	-	-	-	19	13,736	-
NSX (I).....	33	24	18	14	14	15	15	25	27	27	14	7	233	182	28.0
RL (I).....	727	764	858	825	667	697	1,050	1,200	769	705	595	535	9,392	10,723	-12.4
RSX (I).....	2,281	2,231	2,782	2,906	2,995	2,955	3,044	2,964	1,972	1,668	2,225	2,094	30,117	16,401	83.6
TL.....	4,447	4,574	5,918	5,756	5,825	5,552	5,430	6,368	4,624	4,349	3,908	4,013	60,764	69,484	-12.5
Acura (D)	5,662	5,493	7,179	6,972	6,918	6,656	6,451	7,519	5,475	5,218	4,628	4,665	72,836	88,477	-17.7
Acura (I)	3,051	3,024	3,660	3,745	3,678	3,667	4,109	4,189	2,768	2,400	2,834	2,636	39,761	41,042	-3.1
Total Acura.....	8,713	8,517	10,839	10,717	10,596	10,323	10,560	11,708	8,243	7,618	7,462	7,301	112,597	129,519	-13.1
Accord.....	20,194	21,556	26,440	27,157	28,387	29,549	37,058	44,514	25,565	25,007	22,067	23,198	330,692	350,090	-5.5
Accord (I).....	5,753	5,179	5,884	4,192	3,744	3,568	4,094	3,755	7,747	7,809	7,991	8,572	68,288	64,628	5.7
Total Accord.....	25,947	26,735	32,324	31,349	32,131	33,117	41,152	48,269	33,312	32,816	30,058	31,770	398,980	414,718	-3.8
Civic.....	18,648	20,336	24,275	26,498	27,514	26,372	23,029	31,382	24,882	23,056	18,751	18,430	283,173	311,314	-9.0
Civic (I).....	1,206	903	1,227	2,556	3,217	2,804	2,808	3,353	2,623	2,945	3,281	3,063	29,986	20,466	46.5
Total Civic.....	19,854	21,239	25,502	29,054	30,731	29,176	25,837	34,735	27,505	26,001	22,032	21,493	313,159	331,780	-5.6
FCX (I).....	-	-	-	-	-	-	-	-	-	-	-	1	1	-	-
Insight (I).....	237	221	232	239	190	178	133	193	148	163	142	140	2,216	4,726	-53.1
Prelude (I).....	597	426	380	215	152	82	53	31	9	12	6	3	1,966	9,462	-79.2
S2000 (I).....	752	694	977	994	1,043	904	911	932	592	682	659	544	9,684	9,682	-
Honda Division (D)	38,842	41,892	50,715	53,655	55,901	55,921	60,087	75,896	50,447	48,063	40,818	41,628	613,865	661,404	-7.2
Honda Division (I)	8,545	7,423	8,700	8,196	8,346	7,536	7,999	8,264	11,119	11,611	12,079	12,323	112,141	108,964	2.9
Total Honda Division	47,387	49,315	59,415	61,851	64,247	63,457	68,086	84,160	61,566	59,674	52,897	53,951	726,006	770,368	-5.8
American Honda (D)	44,504	47,385	57,894	60,627	62,819	62,577	66,538	83,415	55,922	53,281	45,446	46,293	686,701	749,881	-8.4
American Honda (I)	11,596	10,447	12,360	11,941	12,024	11,203	12,108	12,453	13,887	14,011	14,913	14,959	151,902	150,006	1.3
AMERICAN HONDA MOTOR CO.	56,100	57,832	70,254	72,568	74,843	73,780	78,646	95,868	69,809	67,292	60,359	61,252	838,603	899,887	-6.8
Accent (I).....	6,132	6,448	6,770	6,175	6,515	6,602	6,613	7,566	6,191	5,141	3,617	3,718	71,488	79,480	-10.1
Elantra (I).....	7,411	7,956	9,870	9,928	11,953	12,568	12,570	13,731	9,391	8,174	8,094	8,992	120,638	111,293	8.4
Sonata (I).....	5,984	5,953	5,725	5,469	5,534	6,112	6,510	6,940	5,349	4,704	5,456	4,349	68,085	62,385	9.1
Tiburon (I).....	793	1,380	1,488	1,630	2,235	2,299	1,985	2,114	1,609	1,543	1,559	1,328	19,963	19,176	4.1
XG350 (I).....	1,395	1,040	1,219	1,279	1,678	1,945	1,529	1,863	1,474	1,062	1,151	1,031	16,666	17,884	-6.8
Total Hyundai Motor (I)	21,715	22,777	25,072	24,481	27,915	29,526	29,207	32,214	24,014	20,624	19,877	19,418	296,840	290,218	2.3

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U.S. car sales - North America-built and imported – 2002 calendar year

	January	February	March	April	May	June	July	August	September	October	November	December	2002 TOTAL	2001 TOTAL	Percent change
Optima (I).....	2,523	2,290	2,667	4,155	4,087	2,288	1,821	1,390	1,311	1,194	1,483	1,584	26,793	25,912	3.4
Rio (I).....	3,720	4,676	3,104	2,520	4,280	4,506	5,421	7,177	4,991	4,430	3,868	2,502	51,195	51,541	-0.7
Spectra (I).....	4,281	4,705	8,531	8,284	8,261	8,471	6,520	5,845	4,575	4,648	4,527	3,734	72,382	78,835	-8.2
Total Kia Motor (I).....	10,524	11,671	14,302	14,959	16,628	15,265	13,762	14,412	10,877	10,272	9,878	7,820	150,370	156,288	-3.8
HYUNDAI GROUP (I).....	32,239	34,448	39,374	39,440	44,543	44,791	42,969	46,626	34,891	30,896	29,755	27,238	447,210	446,506	0.2
LAMBORGHINI (I)*.....	3	3	3	3	3	3	3	3	3	3	3	3	36	36	-
LOTUS (I)*.....	9	9	9	9	9	9	9	9	9	9	9	9	108	120	-10.0
MASERATI (I)*.....	-	-	5	25	25	25	25	25	25	25	25	25	230	-	-
Mazda6.....	1,861	2,695	3,877	4,268	3,956	4,527	2,454	3,136	7,909	1,681	2,722	1,603	40,689	50,997	-20.2
Mazda6.....	-	-	-	-	-	-	-	-	-	-	461	1,581	2,042	-	-
Millenia (I).....	1,904	1,771	1,925	1,583	1,707	1,368	1,432	1,680	1,407	1,149	1,223	917	18,066	19,849	-9.0
MX-5 Miata (I).....	649	771	1,369	1,575	1,743	1,622	1,477	2,192	1,263	711	484	536	14,392	16,486	-12.7
Protege (I).....	5,235	5,070	6,911	6,035	7,696	10,734	9,697	11,631	5,817	4,253	4,257	6,031	83,367	78,688	5.9
Mazda (D).....	1,861	2,695	3,877	4,268	3,956	4,527	2,454	3,136	7,909	1,681	3,183	3,184	42,731	50,997	-16.2
Mazda (I).....	7,788	7,612	10,205	9,193	11,146	13,724	12,606	15,503	8,487	6,113	5,964	7,484	115,825	115,023	0.7
MAZDA.....	9,649	10,307	14,082	13,461	15,102	18,251	15,060	18,639	16,396	7,794	9,147	10,668	158,556	166,020	-4.5
3000GT (I).....	-	-	-	-	-	-	-	-	1	-	-	-	1	1	-
Diamante (I).....	964	1,651	1,181	1,056	1,126	816	1,131	1,347	747	639	842	2,852	14,352	17,227	-16.7
Eclipse.....	3,300	5,859	5,076	5,089	4,779	4,284	6,512	5,779	3,967	3,361	3,459	2,725	54,190	53,217	1.8
Eclipse Spyder.....	1,506	1,848	1,450	1,871	2,335	1,416	1,451	1,693	1,101	1,293	1,065	821	17,850	17,134	4.2
Galant.....	8,416	10,187	10,472	9,048	8,112	5,423	8,363	7,854	6,785	5,427	8,805	8,451	97,343	93,878	3.7
Lancer (I).....	5,804	4,865	7,073	5,919	6,878	4,323	7,997	7,603	5,626	4,137	3,750	5,032	69,007	25,084	175.1
Mirage (I).....	525	556	873	999	1,585	780	672	452	197	122	95	63	6,919	29,957	-76.9
Mitsubishi (D).....	13,222	17,894	16,998	16,008	15,226	11,123	16,326	15,326	11,853	10,081	13,329	11,997	169,383	164,229	3.1
Mitsubishi (I).....	7,293	7,072	9,127	7,974	9,589	5,919	9,800	9,402	6,571	4,898	4,687	7,947	90,279	72,269	24.9
MITSUBISHI.....	20,515	24,966	26,125	23,982	24,815	17,042	26,126	24,728	18,424	14,979	18,016	19,944	259,662	236,498	9.8
G20 (I).....	950	998	1,130	948	799	503	276	103	31	13	7	2	5,760	11,512	-50.0
G35 (I).....	-	-	2,147	3,286	3,298	3,044	3,371	3,708	2,612	2,990	5,382	4,935	34,773	-	-
I35/I30 (I).....	2,569	2,539	2,731	2,040	2,076	1,911	2,041	2,399	1,716	2,404	1,907	1,380	25,713	35,392	-27.3
M45 (I).....	-	-	-	-	-	-	-	-	-	337	300	373	1,010	-	-
Q45 (I).....	349	314	374	345	294	232	388	490	263	241	171	256	3,717	5,726	-35.1
Total Infiniti (I).....	3,868	3,851	6,382	6,619	6,467	5,690	6,076	6,700	4,622	5,985	7,767	6,946	70,973	52,630	34.9
200SX.....	-	1	-	-	-	-	-	-	-	-	-	-	1	-	-
300ZX (I).....	-	-	-	-	-	-	2	1	-	-	-	-	3	6	-50.0
350Z (I).....	-	-	-	-	-	-	-	1,236	2,407	2,737	3,755	3,115	13,250	-	-
Altima.....	13,682	14,771	18,917	18,246	19,070	17,773	17,418	19,625	16,431	16,315	14,777	14,797	201,822	148,345	36.0
Altra EV (I).....	-	11	-	-	-	-	1	-	35	-	18	7	72	37	94.6
Maxima (I).....	9,242	10,356	15,162	7,904	7,310	7,657	7,472	9,195	6,813	5,087	6,212	6,092	98,502	102,535	-3.9
Sentra.....	8,010	8,922	10,741	8,398	9,261	9,214	9,625	10,796	7,674	8,086	7,482	7,851	106,060	111,082	-4.5
Nissan Division (D).....	21,692	23,694	29,658	26,644	28,331	26,987	27,043	30,421	24,105	24,401	22,259	22,648	307,883	259,427	18.7
Nissan Division (I).....	9,242	10,367	15,162	7,904	7,310	7,657	7,475	10,432	9,255	7,824	9,985	9,214	111,827	102,578	9.0
Total Nissan Division.....	30,934	34,061	44,820	34,548	35,641	34,644	34,518	40,853	33,360	32,225	32,244	31,862	419,710	362,005	15.9
Nissan Motor (D).....	21,692	23,694	29,658	26,644	28,331	26,987	27,043	30,421	24,105	24,401	22,259	22,648	307,883	259,427	18.7
Nissan Motor (I).....	13,110	14,218	21,544	14,523	13,777	13,347	13,551	17,132	13,877	13,809	17,752	16,160	182,800	155,208	17.8
NISSAN NORTH AMERICA.....	34,802	37,912	51,202	41,167	42,108	40,334	40,594	47,553	37,982	38,210	40,011	38,808	490,683	414,635	18.3
Boxster (I).....	705	758	810	934	1,137	1,114	1,259	882	519	547	647	563	9,875	12,278	-19.6
911 Carrera (I).....	459	519	506	599	597	504	440	545	369	390	433	345	5,706	6,251	-8.7
911 Carrera 4 (I).....	321	540	453	447	508	516	594	537	325	510	555	431	5,737	4,512	27.1
PORSCHE (I).....	1,485	1,817	1,769	1,980	2,242	2,134	2,293	1,964	1,213	1,447	1,635	1,339	21,318	23,041	-7.5
Baja.....	-	-	-	-	-	-	-	45	415	881	606	566	2,513	-	-
Forester (I).....	3,486	3,391	3,688	4,186	4,735	5,189	5,561	5,162	4,348	5,039	4,486	4,651	53,922	55,041	-2.0
Impreza (I).....	2,966	3,104	3,780	3,486	3,416	3,144	3,025	3,598	3,067	3,075	2,877	2,688	38,226	35,612	7.3
Legacy.....	6,640	6,547	6,141	6,483	7,812	7,362	7,609	9,732	6,234	7,983	5,790	7,026	85,359	95,291	-10.4
Subaru (D).....	6,640	6,547	6,141	6,483	7,812	7,362	7,609	9,777	6,649	8,864	6,396	7,592	87,872	95,291	-7.8
Subaru (I).....	6,452	6,495	7,468	7,672	8,151	8,333	8,586	8,760	7,415	8,114	7,363	7,339	92,148	90,653	1.6
SUBARU.....	13,092	13,042	13,609	14,155	15,963	15,695	16,195	18,537	14,064	16,978	13,759	14,931	180,020	185,944	-3.2

*Estimate

Note: (D) = Produced in U.S., Canada or Mexico; (I) = Imported to U.S.

U.S. car sales - North America-built and imported – 2002 calendar year

	January	February	March	April	May	June	July	August	September	October	November	December	2002 TOTAL	2001 TOTAL	Percent change
Aerio (I)	-	-	428	964	966	2,162	1,829	1,987	1,744	2,070	1,781	4,510	18,441	-	-
Esteem (I).....	631	805	671	416	484	386	154	108	75	66	34	19	3,849	13,061	-70.5
Swift.....	40	19	60	29	17	9	3	-	-	-	-	-	177	2,547	-93.1
Suzuki (D)	40	19	60	29	17	9	3	-	-	-	-	-	177	2,547	-93.1
Suzuki (I)	631	805	1,099	1,380	1,450	2,548	1,983	2,095	1,819	2,136	1,815	4,529	22,290	13,061	70.7
SUZUKI.....	671	824	1,159	1,409	1,467	2,557	1,986	2,095	1,819	2,136	1,815	4,529	22,467	15,608	43.9
ES 300 (I).....	5,173	5,195	6,440	6,035	6,477	6,325	5,754	7,767	4,983	4,854	5,259	7,188	71,450	44,847	59.3
GS 300 (I).....	1,110	1,060	1,335	1,173	1,233	1,072	1,263	1,771	1,096	1,066	1,207	1,402	14,788	19,848	-25.5
GS 430 (I).....	191	166	203	215	277	224	178	220	141	194	211	238	2,458	4,613	-46.7
IS 300 (I).....	1,227	1,119	1,810	1,774	2,418	2,306	1,962	2,305	1,420	1,271	1,316	1,378	20,306	22,486	-9.7
LS 430 (I).....	1,490	2,002	2,548	2,286	2,451	2,272	1,997	2,695	2,168	2,154	2,027	2,171	26,261	31,110	-15.6
SC 300 (I).....	-	-	-	-	-	-	-	-	-	-	-	-	-	7	-
SC 430 (I).....	1,467	1,231	1,459	1,347	1,487	1,321	1,206	1,290	914	822	886	1,032	14,462	14,326	0.9
Total Lexus (I)	10,658	10,773	13,795	12,830	14,343	13,520	12,360	16,048	10,722	10,361	10,906	13,409	149,725	137,237	9.1
Avalon	5,629	5,220	5,572	5,662	6,041	5,621	7,343	7,414	5,015	5,523	5,091	4,898	69,029	83,005	-16.8
Camry.....	26,280	24,195	30,142	29,865	36,362	29,714	30,701	38,387	23,643	27,983	25,242	23,774	346,288	309,885	11.7
Camry (I).....	9,844	11,798	7,656	5,924	7,052	6,773	7,870	7,055	4,623	5,079	6,948	7,235	87,857	80,564	9.1
Total Camry	36,124	35,993	37,798	35,789	43,414	36,487	38,571	45,442	28,266	33,062	32,190	31,009	434,145	390,449	11.2
Celica (I).....	1,857	1,768	2,193	2,268	2,547	2,218	2,159	2,238	1,434	1,547	1,437	1,227	22,893	35,720	-35.9
Corolla*.....	9,259	11,907	17,847	17,144	19,830	13,419	11,528	13,831	11,205	13,437	14,576	12,352	166,335	245,023	-32.1
Corolla (I).....	-	-	-	-	1,273	2,832	4,843	6,850	4,312	4,244	4,457	3,532	32,343	-	-
Total Corolla	9,259	11,907	17,847	17,144	21,103	16,251	16,371	20,681	15,517	17,681	19,033	15,884	198,678	245,023	-18.9
Echo (I).....	2,734	2,341	2,744	2,267	2,579	2,685	2,970	3,185	1,910	2,437	2,623	2,384	30,859	42,464	-27.3
MR2 Spyder (I).....	334	341	407	441	552	492	502	496	283	328	288	241	4,705	6,254	-24.8
Matrix*.....	-	2,746	5,169	5,162	6,164	6,345	5,993	6,419	4,773	5,632	3,553	3,726	55,682	-	-
Prius (I).....	1,954	1,481	1,763	1,834	1,648	1,369	1,411	1,756	1,382	1,775	1,956	1,790	20,119	15,556	29.3
Supra (I).....	-	-	-	-	-	-	-	-	-	-	-	-	-	3	-
Toyota Division (D)	41,168	44,068	58,730	57,833	68,397	55,099	55,565	66,051	44,636	52,575	48,462	44,750	637,334	637,913	-0.1
Toyota Division (I)	16,723	17,729	14,763	12,734	15,651	16,369	19,755	21,580	13,944	15,410	17,709	16,409	198,776	180,561	10.1
Total Toyota Division	57,891	61,797	73,493	70,567	84,048	71,468	75,320	87,631	58,580	67,985	66,171	61,159	836,110	818,474	2.2
Toyota Motor (D)	41,168	44,068	58,730	57,833	68,397	55,099	55,565	66,051	44,636	52,575	48,462	44,750	637,334	637,913	-0.1
Toyota Motor (I)	27,381	28,502	28,558	25,564	29,994	29,889	32,115	37,628	24,666	25,771	28,615	29,818	348,501	317,798	9.7
TOYOTA MOTOR SALES U.S.A. ..	68,549	72,570	87,288	83,397	98,391	84,988	87,680	103,679	69,302	78,346	77,077	74,568	985,835	955,711	3.2
A4 (I).....	3,575	3,406	4,037	3,699	3,572	3,364	3,470	3,718	3,304	3,752	3,922	4,500	44,319	35,739	24.0
A6/100 (I).....	1,523	1,505	2,003	1,969	2,619	2,564	2,247	2,358	1,917	1,577	1,700	2,390	24,372	26,364	-7.6
A8 (I).....	159	138	134	107	124	85	152	143	141	109	121	102	1,515	2,300	-34.1
allroad quattro (I).....	432	358	482	475	538	499	512	603	555	423	507	623	6,007	6,357	-5.5
TT Coupe (I).....	633	718	949	884	857	787	787	885	671	787	888	667	9,513	12,523	-24.0
Total Audi (I).....	6,322	6,125	7,605	7,134	7,710	7,299	7,168	7,707	6,588	6,648	7,138	8,282	85,726	83,283	2.9
Cabrio (I).....	584	673	1,087	1,309	1,283	1,278	1,118	805	335	124	46	33	8,675	13,327	-34.9
Golf/GTI.....	2,210	1,959	2,343	2,485	2,776	3,029	3,869	3,381	2,567	2,301	2,235	2,327	31,482	31,271	0.7
Jetta	8,452	8,721	13,579	11,974	14,065	14,863	13,063	15,175	12,529	11,580	10,286	11,317	145,604	145,221	0.3
New Beetle.....	3,691	3,783	4,557	4,584	4,476	4,486	4,202	4,813	4,011	3,640	2,921	4,385	49,549	65,201	-24.0
Passat (I).....	6,076	6,296	9,259	9,171	8,874	8,273	9,269	10,101	7,587	7,004	6,839	7,393	96,142	95,028	1.2
Volkswagen Division (D)	14,353	14,463	20,479	19,043	21,317	22,378	21,134	23,369	19,107	17,521	15,442	18,029	226,635	241,693	-6.2
Volkswagen Division (I)	6,660	6,969	10,346	10,480	10,157	9,551	10,387	10,906	7,922	7,128	6,885	7,426	104,817	108,355	-3.3
Total Volkswagen Division ..	21,013	21,432	30,825	29,523	31,474	31,929	31,521	34,275	27,029	24,649	22,327	25,455	331,452	350,048	-5.3
Rolls/Bentley (I)	39	41	35	36	52	45	52	42	50	35	50	69	546	752	-27.4
VWoA (D).....	14,353	14,463	20,479	19,043	21,317	22,378	21,134	23,369	19,107	17,521	15,442	18,029	226,635	241,693	-6.2
VWoA (I).....	13,021	13,135	17,986	17,650	17,919	16,895	17,607	18,655	14,560	13,811	14,073	15,777	191,089	192,390	-0.7
VOLKSWAGEN OF AMERICA ..	27,374	27,598	38,465	36,693	39,236	39,273	38,741	42,024	33,667	31,332	29,515	33,806	417,724	434,083	-3.8
Domestic car	375,566	470,534	554,465	545,293	574,739	580,849	554,250	624,893	444,567	454,727	410,310	453,524	6,043,717	6,494,104	-6.9
Import car	164,812	172,508	208,016	191,735	203,031	200,274	202,600	226,117	173,713	167,046	175,361	186,996	2,272,209	2,161,311	5.1
TOTAL U.S. CAR.....	540,378	643,042	762,481	737,028	777,770	781,123	756,850	851,010	618,280	621,773	585,671	640,520	8,315,926	8,655,415	-3.9

*Corolla and Matrix breakout is estimated

Note: (D) = Produced in N.A.; (I) = Imported to U.S.

Source: Automotive News Data Center

U.S. light-truck sales - North America-built and imported – 2002 calendar year

	January	February	March	April	May	June	July	August	September	October	November	December	2002 TOTAL	2001 TOTAL	Percent change
BMW X5 (D)	3,145	3,191	3,660	4,086	3,747	3,869	3,310	3,627	2,500	3,421	4,161	4,025	42,742	40,622	5.2
Town & Country	7,945	11,158	12,703	11,265	14,250	13,168	10,891	11,011	7,446	7,772	8,712	10,057	126,378	142,902	-11.6
Voyager	2,798	3,425	4,528	3,475	4,918	4,128	3,410	2,922	2,067	1,958	1,852	1,911	37,392	45,105	-17.1
Total Chrysler Division (D)	10,743	14,583	17,231	14,740	19,168	17,296	14,301	13,933	9,513	9,730	10,564	11,968	163,770	188,007	-12.9
Caravan/Grand Caravan	14,800	19,541	27,427	24,336	31,944	26,090	19,565	16,585	12,344	15,155	17,888	19,236	244,911	242,036	1.2
Dakota	8,423	9,634	11,825	12,229	13,806	11,946	12,388	14,659	11,133	8,043	8,045	8,581	130,712	154,479	-15.4
Durango	7,300	8,989	10,865	8,893	8,799	9,533	9,718	10,875	8,685	8,218	7,623	7,427	106,925	130,799	-18.3
Ram pickup	26,019	32,253	35,457	33,900	33,657	34,053	33,616	40,440	33,924	28,218	30,585	34,812	396,934	344,538	15.2
Ram Van	2,220	2,100	2,639	2,482	2,390	2,451	1,871	1,905	2,533	1,984	1,732	1,863	26,170	36,537	-28.4
Ram Wagon	1,062	1,290	1,597	1,562	1,844	1,804	865	278	214	92	53	251	10,912	18,321	-40.4
Total Dodge (D)	59,824	73,807	89,810	83,402	92,440	85,877	78,023	84,742	68,833	61,710	65,926	72,170	916,564	926,710	-1.1
Cherokee	-	-	-	-	-	-	-	-	-	-	-	-	-	74,490	-
Grand Cherokee	13,540	17,592	20,175	19,142	16,700	16,149	20,167	23,298	14,412	17,626	21,308	24,124	224,233	223,612	0.3
Liberty	10,820	11,466	12,594	12,437	13,082	13,243	13,586	21,511	15,783	14,792	15,343	16,555	171,212	88,485	93.5
Wrangler	3,216	3,908	5,263	6,108	6,723	6,690	5,782	6,794	6,448	4,052	4,295	5,072	64,351	68,830	-6.5
Total Jeep (D)	27,576	32,966	38,032	37,687	36,505	36,082	39,535	51,603	36,643	36,470	40,946	45,751	459,796	455,417	1.0
Total Plymouth Voyager/Gr. Voyager (D) ..	-	-	-	-	-	-	-	-	-	-	-	-	-	340	-
Total Chrysler group (D)	98,143	121,356	145,073	135,829	148,113	139,255	131,859	150,278	114,989	107,910	117,436	129,889	1,540,130	1,570,474	-1.9
G class (I)	187	181	281	356	345	290	261	231	251	212	284	235	3,114	674	-
M class	3,175	2,831	3,269	3,084	3,131	3,608	3,356	3,793	3,196	3,331	3,147	3,759	39,680	45,655	-13.1
Total Mercedes-Benz (D/I)	3,362	3,012	3,550	3,440	3,476	3,898	3,617	4,024	3,447	3,543	3,431	3,994	42,794	46,329	-7.6
DaimlerChrysler (D)	101,318	124,187	148,342	138,913	151,244	142,863	135,215	154,071	118,185	111,241	120,583	133,648	1,579,810	1,616,129	-2.2
DaimlerChrysler (I)	187	181	281	356	345	290	261	231	251	212	284	235	3,114	674	362.0
DAIMLERCHRYSLER	101,505	124,368	148,623	139,269	151,589	143,153	135,476	154,302	118,436	111,453	120,867	133,883	1,582,924	1,616,803	-2.1
Econoline/Club Wagon	1,619	2,195	2,670	2,524	3,181	3,334	1,753	2,245	2,088	1,485	1,825	2,066	26,985	28,740	-6.1
Econoline van	8,189	9,384	11,598	14,466	12,928	14,483	10,223	12,606	10,516	11,808	10,304	11,595	138,100	130,825	5.6
Escape	9,104	9,108	11,752	12,659	13,838	12,532	12,620	13,871	10,282	12,931	12,297	14,477	145,471	164,184	-11.4
Excursion	2,027	2,959	3,039	2,699	2,197	2,186	2,106	3,152	2,539	2,054	1,934	2,150	29,042	34,710	-16.3
Expedition	10,938	12,263	13,370	9,888	13,175	15,521	13,332	13,133	11,238	14,780	16,445	19,371	163,454	178,045	-8.2
Explorer	28,023	29,251	32,663	33,493	34,136	38,279	38,789	51,021	42,381	35,683	31,483	38,645	433,847	415,921	4.3
F series	55,370	63,423	78,977	72,414	74,520	73,929	60,774	78,566	62,224	61,686	58,934	72,884	813,701	911,597	-10.7
Ranger	14,927	18,497	21,364	19,374	19,647	20,005	27,558	23,501	16,416	15,491	12,917	16,397	226,094	272,460	-17.0
Windstar	10,717	11,113	13,843	13,605	14,489	13,885	14,132	12,342	9,629	12,415	12,137	10,568	148,875	179,595	-17.1
Total Ford Division (D)	140,914	158,193	189,276	181,122	188,111	194,154	181,287	210,437	167,313	168,333	158,276	188,153	2,125,569	2,316,077	-8.2
Discovery (I)	1,523	1,102	1,263	1,252	1,453	1,340	1,857	1,490	1,592	1,417	1,666	1,462	17,417	20,104	-13.4
Freelander (I)	1,190	956	1,159	1,320	1,403	1,442	1,261	1,339	1,361	1,248	1,167	1,175	15,021	1,329	-
Range Rover (I)	789	547	350	203	147	1,223	939	943	616	806	970	1,016	8,549	5,771	48.1
Total Land Rover (I)	3,502	2,605	2,772	2,775	3,003	4,005	4,057	3,772	3,569	3,471	3,803	3,653	40,987	27,204	50.7
Aviator	-	-	-	-	-	-	-	-	-	-	690	1,166	1,856	-	-
Blackwood	114	128	170	127	192	175	380	522	384	270	257	347	3,066	137	-
Navigator	1,898	1,896	3,064	1,834	1,522	2,474	3,027	3,268	2,863	3,077	2,433	3,257	30,613	31,759	-3.6
Total Lincoln (D)	2,012	2,024	3,234	1,961	1,714	2,649	3,407	3,790	3,247	3,347	3,380	4,770	35,535	31,896	11.4
Mountaineer	3,703	3,662	3,586	3,432	3,451	3,407	3,743	4,811	4,643	4,692	4,352	4,662	48,144	45,574	5.6
Villager	931	1,121	1,472	1,523	1,608	1,504	2,173	1,674	1,014	1,236	1,054	1,132	16,442	22,046	-25.4
Total Mercury (D)	4,634	4,783	5,058	4,955	5,059	4,911	5,916	6,485	5,657	5,928	5,406	5,794	64,586	67,620	-4.5
Volvo XC90 (I)	-	-	-	-	-	-	-	-	-	290	881	3,208	4,379	-	-
Ford Motor Co. (D)	147,560	165,000	197,568	188,038	194,884	201,714	190,610	220,712	176,217	177,608	167,062	198,717	2,225,690	2,415,593	-7.9
Ford Motor Co. (I)	3,502	2,605	2,772	2,775	3,003	4,005	4,057	3,772	3,569	3,761	4,684	6,861	45,366	27,204	66.8
FORD MOTOR CO.	151,062	167,605	200,340	190,813	197,887	205,719	194,667	224,484	179,786	181,369	171,746	205,578	2,271,056	2,442,797	-7.0
Buick Rendezvous (D)	3,886	6,249	6,044	4,768	3,546	5,661	7,689	6,366	3,227	4,840	3,234	5,958	61,468	31,754	93.6
Escalade	2,638	3,129	2,598	2,429	3,027	2,965	2,910	4,067	2,755	3,286	2,608	3,702	36,114	31,270	15.5
Escalade ESV	-	-	-	-	-	-	-	-	-	-	-	36	36	-	-
Escalade EXT	715	975	892	900	1,256	1,190	1,062	1,382	1,124	1,365	1,103	1,530	13,494	546	-
Total Cadillac (D)	3,353	4,104	3,490	3,329	4,283	4,155	3,972	5,449	3,879	4,651	3,711	5,268	49,644	31,816	56.0
Astro	2,814	4,125	4,957	5,806	5,371	4,937	4,753	5,775	2,403	3,546	2,848	3,281	50,616	59,395	-14.8
Avalanche	6,634	8,369	8,951	7,029	6,421	6,675	8,396	11,555	6,224	6,709	4,633	7,776	89,372	52,955	68.8
Blazer	7,729	9,642	13,593	11,542	9,388	11,526	7,342	5,531	4,903	6,448	3,838	4,455	95,937	149,195	-35.7
Express/G van	5,682	8,401	8,817	10,307	9,121	8,416	8,707	9,619	7,840	8,842	6,093	9,138	100,983	98,014	3.0
S10	9,387	12,891	15,592	14,830	14,391	15,467	14,150	13,778	8,791	11,328	6,824	13,563	150,992	162,181	-6.9
Silverado	51,184	62,432	51,786	55,346	53,422	51,956	54,296	57,479	42,257	55,100	40,628	76,760	652,646	716,051	-8.9

U.S. light-truck sales - North America-built and imported – 2002 calendar year

	January	February	March	April	May	June	July	August	September	October	November	December	2002 TOTAL	2001 TOTAL	Percent change
Suburban	9,590	11,935	11,537	10,409	10,395	11,016	16,456	24,127	9,571	10,288	8,131	17,601	151,056	154,782	-2.4
Tahoe	13,974	17,736	16,656	16,176	17,108	17,808	24,237	26,268	10,502	13,317	10,855	25,130	209,767	202,319	3.7
Tracker	2,999	3,417	3,468	3,540	3,836	5,430	3,872	4,346	2,429	2,977	3,050	2,848	42,212	52,368	-19.4
TrailBlazer	17,411	22,189	19,053	15,913	15,596	22,974	29,746	22,326	13,040	25,361	15,764	30,195	249,568	115,103	116.8
Venture	3,528	6,299	9,831	9,046	7,430	9,884	9,318	7,899	4,937	8,693	6,950	10,241	94,056	88,788	5.9
Total Chevrolet (D)	130,932	167,436	164,241	159,944	152,479	166,089	181,273	188,703	112,897	152,609	109,614	200,988	1,887,205	1,851,151	1.9
Envoy	6,008	8,604	8,013	6,744	6,711	10,257	13,280	10,706	7,351	12,084	7,218	13,744	110,720	51,208	116.2
Jimmy	231	204	101	149	89	50	41	35	19	9	12	24	964	30,825	-96.9
Safari	780	1,316	1,390	1,478	1,220	1,240	1,206	1,764	724	892	740	915	13,665	18,533	-26.3
Savana/G van	1,760	2,368	2,747	3,386	3,452	2,985	3,481	3,535	1,831	2,312	1,632	2,846	32,335	36,674	-11.8
Sierra	13,610	18,730	15,811	15,743	15,699	16,833	17,261	20,620	15,163	17,746	12,669	22,160	202,045	210,154	-3.9
Sonoma	2,499	3,254	3,811	4,242	4,227	4,142	3,917	4,425	2,509	2,934	1,832	3,308	41,100	42,062	-2.3
Suburban/Yukon XL	3,947	5,383	5,154	5,033	4,667	5,070	6,825	8,991	4,151	5,622	4,090	8,623	67,556	70,800	-4.6
Yukon	5,292	6,750	6,056	6,022	5,661	5,816	8,028	8,205	3,688	5,634	4,662	10,674	76,488	77,254	-1.0
Total GMC (D)	34,127	46,609	43,083	42,797	41,726	46,393	54,039	58,281	35,436	47,233	32,855	62,294	544,873	537,510	1.4
H1	52	38	37	55	45	52	47	67	101	108	62	56	720	768	-6.3
H2	-	-	-	-	-	17	1,875	2,556	2,974	3,760	3,871	3,808	18,861	-	-
Total Hummer (D)	52	38	37	55	45	69	1,922	2,623	3,075	3,868	3,933	3,864	19,581	768	-
Bravada	1,354	1,627	1,768	1,354	867	1,406	1,195	1,254	665	1,004	681	1,162	14,337	23,867	-39.9
Silhouette	1,001	1,488	2,888	2,126	1,721	2,869	1,790	1,621	1,573	2,065	1,258	2,197	22,597	36,184	-37.5
Total Oldsmobile (D)	2,355	3,115	4,656	3,480	2,588	4,275	2,985	2,875	2,238	3,069	1,939	3,359	36,934	60,051	-38.5
Aztek	1,521	2,325	2,830	2,591	2,105	2,484	4,229	3,163	1,176	1,772	1,168	2,429	27,793	27,322	1.7
Montana	1,772	2,744	5,095	4,427	3,686	5,224	4,980	4,825	3,661	4,600	2,803	4,019	47,836	49,416	-3.2
Total Pontiac (D)	3,293	5,069	7,925	7,018	5,791	7,708	9,209	7,988	4,837	6,372	3,971	6,448	75,629	76,738	-1.4
Saturn Vue (D)	2,708	3,674	5,602	4,772	5,147	5,537	4,844	4,818	5,558	14,031	9,482	9,304	75,477	393	-
GENERAL MOTORS (D)	180,706	236,294	235,078	226,163	215,605	239,887	265,933	277,103	171,147	236,673	168,739	297,483	2,750,811	2,590,181	6.2
Acura MDX (D)	3,423	4,365	5,083	3,486	5,633	4,720	3,769	4,625	3,753	4,486	4,569	5,043	52,955	40,950	29.3
CR-V (I)	13,723	11,608	13,722	12,341	11,727	10,492	14,596	15,197	9,289	10,437	10,847	12,287	146,266	118,313	23.6
Element	-	-	-	-	-	-	-	-	-	-	-	957	957	-	-
Odyssey	10,796	12,379	15,020	13,052	13,465	12,490	9,991	14,810	12,021	13,117	14,024	12,302	153,467	131,036	17.1
Odyssey (I)	-	-	-	-	-	-	-	-	-	-	-	-	5	5	-
Total Odyssey	10,796	12,379	15,020	13,052	13,465	12,490	9,991	14,810	12,021	13,117	14,024	12,302	153,467	131,041	17.1
Passport	836	664	634	400	312	217	179	120	50	52	28	32	3,524	17,448	-79.8
Pilot	-	-	-	-	479	8,259	5,361	6,653	6,327	7,872	8,248	8,863	52,062	-	-
Honda Division (D)	11,632	13,043	15,654	13,452	14,256	20,966	15,531	21,583	18,398	21,041	22,300	22,154	210,010	148,484	41.4
Honda Division (I)	13,723	11,608	13,722	12,341	11,727	10,492	14,596	15,197	9,289	10,437	10,847	12,287	146,266	118,318	23.6
Total Honda Division	25,355	24,651	29,376	25,793	25,983	31,458	30,127	36,780	27,687	31,478	33,147	34,441	356,276	266,802	33.5
Honda Motor Co. (D)	15,055	17,408	20,737	16,938	19,889	25,686	19,300	26,208	22,151	25,527	26,869	27,197	262,965	189,434	38.8
Honda Motor Co. (I)	13,723	11,608	13,722	12,341	11,727	10,492	14,596	15,197	9,289	10,437	10,847	12,287	146,266	118,318	23.6
AMERICAN HONDA MOTOR CO.	28,778	29,016	34,459	29,279	31,616	36,178	33,896	41,405	31,440	35,964	37,716	39,484	409,231	307,752	33.0
Hyundai Motor Sante Fe (I)	5,411	5,726	6,733	6,491	6,781	7,481	7,537	8,012	6,243	5,673	6,165	6,026	78,279	56,017	39.7
Sedona (I)	2,218	2,535	3,503	2,622	3,431	4,533	5,218	4,826	2,854	2,214	2,949	2,185	39,088	15,070	159.4
Sorento (I)	-	-	-	-	-	-	-	-	241	2,164	3,330	2,716	8,451	-	-
Sportage (I)	3,832	3,303	3,673	2,785	2,731	2,700	4,081	4,326	4,201	3,316	2,584	1,904	39,436	52,369	-24.7
Total Kia Motor (I)	6,050	5,838	7,176	5,407	6,162	7,233	9,299	9,152	7,296	7,694	8,863	6,805	86,975	67,439	29.0
HYUNDAI GROUP (I)	11,461	11,564	13,909	11,898	12,943	14,714	16,836	17,164	13,539	13,367	15,028	12,831	165,254	123,456	33.9
Ascender	-	-	-	-	-	-	-	-	-	-	26	227	253	-	-
Axiom	492	569	959	1,077	757	608	613	898	828	832	615	741	8,989	5,851	53.6
Hombre	3	3	3	2	1	1	1	3	1	-	2	1	21	115	-81.7
Oasis (I)	1	1	1	-	1	1	-	-	-	2	-	-	7	31	-77.4
Rodeo	1,546	2,260	2,780	2,237	2,408	2,382	2,126	2,871	2,467	2,640	1,949	2,645	28,311	54,807	-48.3
Rodeo Sport	224	320	575	422	319	340	246	340	278	271	215	195	3,745	4,990	-24.9
Trooper (I)	418	554	952	557	1,189	2,507	1,072	1,227	820	769	495	425	10,985	15,608	-29.6
VehiCross (I)	38	50	65	83	136	105	76	51	37	24	7	9	681	978	-30.4
Isuzu (D)	2,265	3,152	4,317	3,738	3,485	3,331	2,986	4,112	3,574	3,743	2,807	3,809	41,319	65,763	-37.2
Isuzu (I)	457	605	1,018	640	1,326	2,613	1,148	1,278	857	795	502	434	11,673	16,617	-29.8
ISUZU	2,722	3,757	5,335	4,378	4,811	5,944	4,134	5,390	4,431	4,538	3,309	4,243	52,992	82,380	-35.7

Note: (D) = Produced in U.S., Canada or Mexico; (I) = Imported to U.S.

U.S. light-truck sales - North America-built and imported - 2002 calendar year

	January	February	March	April	May	June	July	August	September	October	November	December	2002 TOTAL	2001 TOTAL	Percent change
Mazda pickup	1,242	1,240	1,855	1,939	2,076	2,006	2,069	3,019	1,822	1,064	938	995	20,265	26,131	-22.4
MPV (I)	1,356	2,019	3,075	2,763	3,145	3,470	4,056	5,071	2,725	2,300	2,308	2,115	34,403	32,181	6.9
Tribute	2,834	2,719	3,517	3,421	4,712	4,634	4,881	5,338	3,156	3,139	3,445	3,193	44,989	45,270	-0.6
Mazda (D)	4,076	3,959	5,372	5,360	6,788	6,640	6,950	8,357	4,978	4,203	4,383	4,188	65,254	71,401	-8.6
Mazda (I)	1,356	2,019	3,075	2,763	3,145	3,470	4,056	5,071	2,725	2,300	2,308	2,115	34,403	32,181	6.9
MAZDA	5,432	5,978	8,447	8,123	9,933	10,110	11,006	13,428	7,703	6,503	6,691	6,303	99,657	103,582	-3.8
Montero (I)	1,527	1,651	1,404	1,325	1,538	1,243	1,870	1,813	1,030	2,048	1,605	2,127	19,181	24,802	-22.7
Montero Sport (I)	4,027	5,185	4,899	4,722	4,521	4,103	5,397	4,687	3,562	4,147	4,102	5,570	54,922	61,093	-10.1
Outlander (I)	-	-	-	-	-	-	-	-	101	2,240	5,081	3,924	11,346	-	-
MINI (I)	5,554	6,836	6,303	6,047	6,059	5,346	7,267	6,500	4,693	8,435	10,788	11,621	85,449	85,895	-0.5
Infiniti QX4(I)	1,117	1,181	2,246	1,122	1,166	1,281	1,459	1,751	2,247	1,160	1,063	1,145	16,938	18,735	-9.6
Frontier	5,320	5,930	7,344	6,143	7,020	6,626	6,748	7,988	5,481	6,293	5,295	5,019	75,207	89,434	-15.9
Murano (I)	-	-	-	-	-	-	-	-	-	-	307	1,747	2,054	-	-
Pathfinder (I)	5,292	5,150	6,280	5,034	5,123	4,453	4,612	5,662	3,628	4,179	4,024	3,947	57,384	64,515	-11.1
Quest	1,557	1,679	1,881	1,608	1,758	1,637	1,634	1,960	1,137	944	808	877	17,480	29,232	-40.2
Xterra	6,446	6,476	7,247	6,098	6,885	7,001	7,234	8,489	5,190	6,753	6,004	5,956	79,779	86,757	-8.0
Nissan Division (D)	13,323	14,085	16,472	13,849	15,663	15,264	15,616	18,437	11,808	13,990	12,107	11,852	172,466	205,423	-16.0
Nissan Division (I)	5,292	5,150	6,280	5,034	5,123	4,453	4,612	5,662	3,628	4,179	4,331	5,694	59,438	64,515	-7.9
Total Nissan Division	18,615	19,235	22,752	18,883	20,786	19,717	20,228	24,099	15,436	18,169	16,438	17,546	231,904	269,938	-14.1
Nissan Motor Co. (D)	13,323	14,085	16,472	13,849	15,663	15,264	15,616	18,437	11,808	13,990	12,107	11,852	172,466	205,423	-16.0
Nissan Motor Co. (I)	6,409	6,331	8,526	6,156	6,289	5,734	6,071	7,413	5,875	5,339	5,394	6,839	76,376	83,250	-8.3
NISSAN NORTH AMERICA	19,732	20,416	24,998	20,005	21,952	20,998	21,687	25,850	17,683	19,329	17,501	18,691	248,842	288,673	-13.8
Grand Vitara (I)	818	1,194	894	1,462	1,300	781	725	869	590	770	1,102	1,024	11,529	16,030	-28.1
Sidekick	-	2	7	7	-	-	-	7	-	-	-	-	5	3	66.7
Sidekick (I)	-	-	-	-	-	-	-	-	-	-	-	-	-	8	-
Total Sidekick	-	2	7	7	-	-	-	7	-	-	-	-	5	11	-54.5
Sport (I)	6	-	-	-	-	-	-	-	-	-	-	-	6	6	-
Vitara	533	623	533	495	572	445	600	680	495	731	499	343	6,549	7,947	-17.6
X-90 (I)	1	-	1	1	1	-	-	-	-	-	-	-	4	-	-
XL-7 (I)	1,425	2,292	3,044	2,628	3,349	2,423	2,100	2,521	1,821	2,086	1,888	1,718	27,295	25,096	8.8
Suzuki (D)	533	625	534	496	572	445	600	681	495	731	499	343	6,554	7,950	-17.6
Suzuki (I)	2,250	3,486	3,939	4,091	4,650	3,204	2,825	3,390	2,411	2,856	2,990	2,742	38,834	41,140	-5.6
SUZUKI	2,783	4,111	4,473	4,587	5,222	3,649	3,425	4,071	2,906	3,587	3,489	3,085	45,388	49,090	-7.5
GX 470 (I)	-	-	-	-	-	-	-	-	-	-	-	2,190	2,190	-	-
LX 470 (I)	738	634	743	692	788	704	671	837	796	819	843	966	9,231	9,320	-1.0
RX 300 (I)	5,855	5,228	6,723	6,495	6,667	6,101	5,529	7,238	4,633	4,854	5,360	8,280	72,963	77,426	-5.8
Total Lexus (I)	6,593	5,862	7,466	7,187	7,455	6,805	6,200	8,075	5,429	5,673	6,203	11,436	84,384	86,746	-2.7
4Runner (I)	5,614	4,797	6,750	6,192	7,422	6,834	6,988	8,849	4,881	5,363	6,136	7,200	77,026	90,250	-14.7
Highlander (I)	8,458	7,690	10,169	9,310	10,602	9,153	9,784	12,401	8,375	8,879	8,706	9,607	113,134	86,699	30.5
Land Cruiser (I)	566	399	550	522	550	519	539	577	516	616	668	730	6,752	7,591	-11.1
RAV4 (I)	6,864	6,132	7,395	6,803	7,306	7,931	8,428	10,329	6,114	6,772	6,613	5,914	86,601	86,368	0.3
Sequoia	5,021	5,171	6,335	5,789	6,743	6,122	5,560	6,566	4,957	5,706	5,851	6,366	70,187	68,574	2.4
Sienna	6,766	5,579	7,234	6,970	8,032	7,733	8,247	7,935	4,605	5,137	5,898	6,779	80,915	88,469	-8.5
Tacoma	11,119	11,079	13,959	12,659	13,786	13,097	13,692	17,034	11,518	11,862	11,144	11,011	151,960	161,983	-6.2
Tundra	6,958	6,817	9,882	8,505	9,238	8,680	8,935	11,154	6,368	6,953	7,963	7,880	99,333	108,863	-8.8
Toyota Division (D)	29,864	28,646	37,410	33,923	37,799	35,632	36,434	42,689	27,448	29,658	30,856	32,036	402,395	427,889	-6.0
Toyota Division (I)	21,502	19,018	24,864	22,827	25,880	24,437	25,739	32,156	19,886	21,630	22,123	23,451	283,513	270,908	4.7
Total Toyota Division	51,366	47,664	62,274	56,750	63,679	60,069	62,173	74,845	47,334	51,288	52,979	55,487	685,908	698,797	-1.8
Toyota Motor Co. (D)	29,864	28,646	37,410	33,923	37,799	35,632	36,434	42,689	27,448	29,658	30,856	32,036	402,395	427,889	-6.0
Toyota Motor Co. (I)	28,095	24,880	32,330	30,014	33,335	31,242	31,939	40,231	25,315	27,303	28,326	34,887	367,897	357,654	2.9
TOYOTA MOTOR SALES U.S.A.	57,959	53,526	69,740	63,937	71,134	66,874	68,373	82,920	52,763	56,961	59,182	66,923	770,292	785,543	-1.9
VOLKSWAGEN OF AMERICA EuroVan (I)	349	690	726	693	635	730	579	535	465	486	375	410	6,673	5,600	19.2
Domestic light truck	497,845	596,547	669,490	631,504	649,676	675,331	676,954	755,997	538,503	606,795	538,066	713,298	7,550,006	7,630,385	-1.1
Import light truck	73,343	70,805	86,601	77,774	83,457	81,840	89,635	100,782	68,989	75,291	81,526	91,262	981,305	891,989	10.0
TOTAL U.S. LIGHT TRUCK	571,188	667,352	756,091	709,278	733,133	757,171	766,589	856,779	607,492	682,086	619,592	804,560	8,531,311	8,522,374	0.1

Note: (D) = Produced in U.S., Canada or Mexico; (I) = Imported to U.S.

Source: Automotive News Data Center

U.S. light-vehicle sales

Make	Cars 2002	Cars 2001	2002 Car share	2001 Car share	Trucks 2002	Trucks 2001	2002 Truck share	2001 Truck share	Total 2002	Total 2001	2002 Total share	2001 Total share	Point change	Percent change
Acura	112,597	129,519	1.4	1.5	52,955	40,950	0.6	0.5	165,552	170,469	1.0	1.0	0.0	-2.9
Aston Martin	487	302	0.0	0.0	-	-	-	-	487	302	0.0	0.0	0.0	61.3
Audi	85,726	83,283	1.0	1.0	-	-	-	-	85,726	83,283	0.5	0.5	0.0	2.9
BMW	189,290	172,505	2.3	2.0	42,742	40,622	0.5	0.5	232,032	213,127	1.4	1.2	0.1	8.9
Buick	370,549	373,924	4.5	4.3	61,468	31,754	0.7	0.4	432,017	405,678	2.6	2.4	0.2	6.5
Cadillac	150,104	140,267	1.8	1.6	49,644	31,816	0.6	0.4	199,748	172,083	1.2	1.0	0.2	16.1
Chevrolet	746,595	830,038	9.0	9.6	1,887,205	1,851,151	22.1	21.7	2,633,800	2,681,189	15.6	15.6	0.0	-1.8
Chrysler Division	316,493	342,447	3.8	4.0	163,770	188,007	1.9	2.2	480,263	530,454	2.9	3.1	-0.2	-9.5
Daewoo*	21,397	48,296	0.3	0.6	-	-	-	-	21,397	48,296	0.1	0.3	-0.2	-55.7
Dodge	348,218	329,053	4.2	3.8	916,564	926,710	10.7	10.9	1,264,782	1,255,763	7.5	7.3	0.2	0.7
Ferrari**	1,080	1,140	0.0	0.0	-	-	-	-	1,080	1,140	0.0	0.0	0.0	-5.3
Ford Division	864,903	978,113	10.4	11.3	2,125,569	2,316,077	24.9	27.2	2,990,472	3,294,190	17.8	19.2	-1.4	-9.2
GMC	-	-	-	-	544,873	537,510	6.4	6.3	544,873	537,510	3.2	3.1	0.1	1.4
Honda Division	726,006	770,368	8.7	8.9	356,276	266,802	4.2	3.1	1,082,282	1,037,170	6.4	6.0	0.4	4.3
Hummer	-	-	-	-	19,581	768	0.2	0.0	19,581	768	0.1	0.0	0.1	-
Hyundai Division	296,840	290,218	3.6	3.4	78,279	56,017	0.9	0.7	375,119	346,235	2.2	2.0	0.2	8.3
Infiniti	70,973	52,630	0.9	0.6	16,938	18,735	0.2	0.2	87,911	71,365	0.5	0.4	0.1	23.2
Isuzu	-	-	-	-	52,992	82,380	0.6	1.0	52,992	82,380	0.3	0.5	-0.2	-35.7
Jaguar	61,204	44,532	0.7	0.5	-	-	-	-	61,204	44,532	0.4	0.3	0.1	37.4
Jeep	-	-	-	-	459,796	455,417	5.4	5.3	459,796	455,417	2.7	2.7	0.1	1.0
Kia	150,370	156,288	1.8	1.8	86,975	67,439	1.0	0.8	237,345	223,727	1.4	1.3	0.1	6.1
Lamborghini**	36	36	0.0	0.0	-	-	-	-	36	36	0.0	0.0	0.0	-
Land Rover	-	-	-	-	40,987	27,204	0.5	0.3	40,987	27,204	0.2	0.2	0.1	50.7
Lexus	149,725	137,237	1.8	1.6	84,384	86,746	1.0	1.0	234,109	223,983	1.4	1.3	0.1	4.5
Lincoln	114,522	127,038	1.4	1.5	35,535	31,896	0.4	0.4	150,057	158,934	0.9	0.9	0.0	-5.6
Lotus**	108	120	0.0	0.0	-	-	-	-	108	120	0.0	0.0	0.0	-10.0
Maserati**	230	-	0.0	-	-	-	-	-	230	-	0.0	-	0.0	-
Mazda	158,556	166,020	1.9	1.9	99,657	103,582	1.2	1.2	258,213	269,602	1.5	1.6	0.0	-4.2
Mercedes-Benz	170,431	160,309	2.0	1.9	42,794	46,329	0.5	0.5	213,225	206,638	1.3	1.2	0.1	3.2
Mercury	198,614	244,167	2.4	2.8	64,586	67,620	0.8	0.8	263,200	311,787	1.6	1.8	-0.3	-15.6
Mini	24,590	-	0.3	-	-	-	-	-	24,590	-	0.1	-	0.1	-
Mitsubishi	259,662	236,498	3.1	2.7	85,449	85,895	1.0	1.0	345,111	322,393	2.0	1.9	0.2	7.0
Nissan Division	419,710	362,005	5.0	4.2	231,904	269,938	2.7	3.2	651,614	631,943	3.9	3.7	0.2	3.1
Oldsmobile	118,178	173,694	1.4	2.0	36,934	60,051	0.4	0.7	155,112	233,745	0.9	1.4	-0.4	-33.6
Plymouth	605	31,234	0.0	0.4	-	340	-	0.0	605	31,574	0.0	0.2	-0.2	-98.1
Pontiac	441,203	456,664	5.3	5.3	75,629	76,738	0.9	0.9	516,832	533,402	3.1	3.1	0.0	-3.1
Porsche	21,318	23,041	0.3	0.3	-	-	-	-	21,318	23,041	0.1	0.1	0.0	-7.5
Rolls/Bentley	546	752	0.0	0.0	-	-	-	-	546	752	0.0	0.0	0.0	-27.4
Saab	37,805	37,556	0.5	0.4	-	-	-	-	37,805	37,556	0.2	0.2	0.0	0.7
Saturn	204,771	260,337	2.5	3.0	75,477	393	0.9	-	280,248	260,730	1.7	1.5	0.1	7.5
Subaru	180,020	185,944	2.2	2.1	-	-	-	-	180,020	185,944	1.1	1.1	0.0	-3.2
Suzuki	22,467	15,608	0.3	0.2	45,388	49,090	0.5	0.6	67,855	64,698	0.4	0.4	0.0	4.9
THINK	6,144	-	0.1	-	-	-	-	-	6,144	-	0.0	-	0.0	-
Toyota Division	836,110	818,474	10.1	9.5	685,908	698,797	8.0	8.2	1,522,018	1,517,271	9.0	8.8	0.2	0.3
Volkswagen Division	331,452	350,048	4.0	4.0	6,673	5,600	0.1	0.1	338,125	355,648	2.0	2.1	-0.1	-4.9
Volvo	106,291	125,710	1.3	1.5	4,379	-	0.1	-	110,670	125,710	0.7	0.7	-0.1	-12.0
TOTAL	8,315,926	8,655,415	100.0	100.0	8,531,311	8,522,374	100.0	100.0	16,847,237	17,177,789	100.0	100.0	0.0	-1.9
Made in North America	6,049,861	6,494,104	72.7	75.0	7,550,006	7,630,385	88.5	89.5	13,599,867	14,124,489	80.7	82.2	-1.5	-3.7
Made in Japan	1,003,745	914,018	12.1	10.6	760,898	735,055	8.9	8.6	1,764,643	1,649,073	10.5	9.6	0.9	7.0
Made in Europe	793,713	752,491	9.5	8.7	55,153	33,478	0.6	0.4	848,866	785,969	5.0	4.6	0.5	8.0
Made in Korea	468,607	494,802	5.6	5.7	165,254	123,456	1.9	1.4	633,861	618,258	3.8	3.6	0.2	2.5
GM ^a	2,031,400	2,234,924	24.4	25.8	2,731,230	2,589,413	32.0	30.4	4,762,630	4,824,337	28.3	28.1	0.2	-1.3
Ford ^b	1,184,183	1,349,318	14.2	15.6	2,225,690	2,415,593	26.1	28.3	3,409,873	3,764,911	20.2	21.9	-1.7	-9.4
Chrysler group ^c	665,316	702,734	8.0	8.1	1,540,130	1,570,474	18.1	18.4	2,205,446	2,273,208	13.1	13.2	-0.1	-3.0
Total Big 3¹	3,880,899	4,286,976	46.7	49.5	6,497,050	6,575,480	76.2	77.2	10,377,949	10,862,456	61.6	63.2	-1.6	-4.5
Total Japan²	2,937,880	2,874,303	35.3	33.2	1,709,797	1,702,915	20.0	20.0	4,647,677	4,577,218	27.6	26.6	0.9	1.5
Total Europe³	1,030,594	999,334	12.4	11.5	137,575	119,755	1.6	1.4	1,168,169	1,119,089	6.9	6.5	0.4	4.4
Total Korea⁴	468,607	494,802	5.6	5.7	165,254	123,456	1.9	1.4	633,861	618,258	3.8	3.6	0.2	2.5
GM/Saab/Hummer	2,069,205	2,272,480	24.9	26.3	2,750,811	2,590,181	32.3	30.4	4,820,016	4,862,661	28.6	28.3	0.3	-0.9
Ford ^d	1,352,165	1,519,862	16.3	17.6	2,271,056	2,442,797	26.6	28.7	3,623,221	3,962,659	21.5	23.1	-1.6	-8.6
Chrysler/Mercedes	835,747	863,043	10.0	10.0	1,582,924	1,616,803	18.6	19.0	2,418,671	2,479,846	14.4	14.4	-0.1	-2.5
Toyota/Lexus	985,835	955,711	11.9	11.0	770,292	785,543	9.0	9.2	1,756,127	1,741,254	10.4	10.1	0.3	0.9
Honda/Acura	838,603	899,887	10.1	10.4	409,231	307,752	4.8	3.6	1,247,834	1,207,639	7.4	7.0	0.4	3.3
Nissan/Infiniti	490,683	414,635	5.9	4.8	248,842	288,673	2.9	3.4	739,525	703,308	4.4	4.1	0.3	5.1
Hyundai/Kia	447,210	446,506	5.4	5.2	165,254	123,456	1.9	1.4	612,464	569,962	3.6	3.3	0.3	7.5
VW/Audi/Rolls/Bentley	417,724	434,083	5.0	5.0	6,673	5,600	0.1	0.1	424,397	439,683	2.5	2.6	0.0	-3.5
BMW/Mini	213,880	172,505	2.6	2.0	42,742	40,622	0.5	0.5	256,622	213,127	1.5	1.2	0.3	20.4
Made by Japan^{***}	2,940,058	2,988,462	35.4	34.5	1,607,914	1,644,142	18.8	19.3	4,547,972	4,632,604	27.0	27.0	0.0	-1.8

*For 2002, January-April actual, May-September estimated
^a Excludes Hummer and Saab
^b Excludes Aston Martin, Jaguar, Land Rover and Volvo
^c Excludes Mercedes-Benz

** Estimate

*** Includes vehicles sold by North America-based companies but made in plants managed by Japanese companies; excludes vehicles sold by Japanese companies but made in North America-based plants
¹ Includes Aston Martin, Jaguar, Land Rover, THINK and Volvo
Source: Automotive News Data Center

¹ Excludes Aston Martin, Hummer, Jaguar, Land Rover, Mercedes-Benz, Saab and Volvo
² Reflects Japanese brands sold in the United States
³ Reflects European brands sold in the United States
⁴ Reflects Korean brands sold in the United States

2002 U.S. car sales ranked by market class

SMALL							
	2002	2002 Segment share	2002 Market share	2001	2001 Segment share	2001 Market share	percent change
1. Kia Spectra	72,382	4.1	0.9	78,835	4.2	0.9	-8.2
2. Hyundai Accent	71,488	4.0	0.9	79,480	4.3	0.9	-10.1
3. Kia Rio	51,195	2.9	0.6	51,541	2.8	0.6	-0.7
4. Toyota Echo	30,859	1.7	0.4	42,464	2.3	0.5	-27.3
5. Daewoo Lanos	7,680	0.4	0.1	15,619	0.8	0.2	-50.8
6. Suzuki Swift	177	0.0	0.0	2,547	0.1	0.0	-93.1
7. Chevrolet Metro	13	0.0	0.0	6,515	0.3	0.1	-99.8
Total Budget	233,794	13.2	2.8	277,001	14.9	3.2	-15.6
1. Ford Focus	243,199	13.8	2.9	264,414	14.2	3.1	-8.0
2. Chevrolet Cavalier	238,225	13.5	2.9	233,298	12.5	2.7	2.1
3. Toyota Corolla*	198,678	11.2	2.4	245,023	13.1	2.8	-18.9
4. Dodge Neon	126,118	7.1	1.5	107,299	5.8	1.2	17.5
5. Hyundai Elantra	120,638	6.8	1.5	111,293	6.0	1.3	8.4
6. Saturn S series	117,533	6.6	1.4	162,110	8.7	1.9	-27.5
7. Nissan Sentra	106,060	6.0	1.3	111,082	6.0	1.3	-4.5
8. Mazda Protege	83,367	4.7	1.0	78,688	4.2	0.9	5.9
9. Mitsubishi Lancer	69,007	3.9	0.8	25,084	1.3	0.3	175.1
10. Toyota Matrix*	55,682	3.1	0.7	-	-	-	-
11. Ford Escort	51,857	2.9	0.6	90,503	4.9	1.0	-42.7
12. Pontiac Vibe	39,082	2.2	0.5	-	0.0	0.0	-
13. Kia Optima	26,793	1.5	0.3	25,912	1.4	0.3	3.4
14. Suzuki Aerio	18,441	1.0	0.2	-	0.0	0.0	-
15. Chevrolet Prizm	14,297	0.8	0.2	45,894	2.5	0.5	-68.8
16. Daewoo Nubira	8,432	0.5	0.1	14,330	0.8	0.2	-41.2
17. Mitsubishi Mirage	6,919	0.4	0.1	29,957	1.6	0.3	-76.9
18. Saturn Ion	6,066	0.3	0.1	-	-	-	-
19. Suzuki Esteem	3,849	0.2	0.0	13,061	0.7	0.2	-70.5
20. Plymouth Neon	439	0.0	0.0	30,054	1.6	0.3	-98.5
21. Nissan 200SX	1	0.0	0.0	-	-	-	-
Total Economy	1,534,683	86.8	18.5	1,588,002	85.1	18.3	-3.4
TOTAL SMALL	1,768,477	100.0	21.3	1,865,003	100.0	21.5	-5.2
MID-RANGE							
	2002	2002 Segment share	2002 Market share	2001	2001 Segment share	2001 Market share	percent change
1. Honda Civic	313,159	6.9	3.8	331,780	7.2	3.8	-5.6
2. Chevrolet Malibu	169,377	3.7	2.0	176,583	3.8	2.0	-4.1
3. Pontiac Grand Am	150,818	3.3	1.8	182,046	3.9	2.1	-17.2
4. Volkswagen Jetta	145,604	3.2	1.8	145,221	3.1	1.7	0.3
5. Chrysler PT Cruiser	138,260	3.1	1.7	144,717	3.1	1.7	-4.5
6. Oldsmobile Alero	94,285	2.1	1.1	109,302	2.4	1.3	-13.7
7. Saturn L series	81,172	1.8	1.0	98,227	2.1	1.1	-17.4
8. Hyundai Sonata	68,085	1.5	0.8	62,385	1.3	0.7	9.1
9. Pontiac Sunfire	62,950	1.4	0.8	71,342	1.5	0.8	-11.8
10. Volkswagen New Beetle	49,549	1.1	0.6	65,201	1.4	0.8	-24.0
11. Subaru Impreza	38,226	0.8	0.5	35,612	0.8	0.4	7.3
12. Volkswagen Golf/GTI	31,482	0.7	0.4	31,271	0.7	0.4	0.7
13. Hyundai Tiburon	19,963	0.4	0.2	19,176	0.4	0.2	4.1
14. Mercury Cougar	19,345	0.4	0.2	29,487	0.6	0.3	-34.4
15. Daewoo Leganza	5,285	0.1	0.1	18,347	0.4	0.2	-71.2
16. Subaru Baja	2,513	0.1	0.0	-	-	-	-
17. Plymouth Breeze	-	-	-	127	0.0	0.0	-
Total Lower	1,390,073	30.8	16.7	1,520,824	32.8	17.6	-8.6
1. Toyota Camry	434,145	9.6	5.2	390,449	8.4	4.5	11.2
2. Honda Accord	398,980	8.8	4.8	414,718	8.9	4.8	-3.8
3. Ford Taurus	332,690	7.4	4.0	353,560	7.6	4.1	-5.9
4. Nissan Altima	201,822	4.5	2.4	148,345	3.2	1.7	36.0
5. Chevrolet Impala	198,918	4.4	2.4	208,395	4.5	2.4	-4.5
6. Buick Century	163,739	3.6	2.0	142,157	3.1	1.6	15.2
7. Pontiac Grand Prix	130,141	2.9	1.6	128,935	2.8	1.5	0.9
8. Chrysler Sebring	112,367	2.5	1.4	118,459	2.6	1.4	-5.1
9. Dodge Intrepid	111,356	2.5	1.3	109,098	2.4	1.3	2.1
10. Dodge Stratus	109,233	2.4	1.3	111,125	2.4	1.3	-1.7
11. Mercury Sable	98,998	2.2	1.2	102,646	2.2	1.2	-3.6

*Corolla and Matrix breakout is estimated

Source: Automotive News Data Center

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2002 U.S. car sales ranked by market class

MID-RANGE continued

	2002	2002 Segment share	2002 Market share	2001	2001 Segment share	2001 Market share	percent change
12. Mitsubishi Galant	97,343	2.2	1.2	93,878	2.0	1.1	3.7
13. Subaru Legacy	85,359	1.9	1.0	95,291	2.1	1.1	-10.4
14. Chevrolet Monte Carlo	64,771	1.4	0.8	72,596	1.6	0.8	-10.8
15. Subaru Forester	53,922	1.2	0.6	55,041	1.2	0.6	-2.0
16. Mazda 626	40,689	0.9	0.5	50,997	1.1	0.6	-20.2
17. Acura RSX	30,117	0.7	0.4	16,401	0.4	0.2	83.6
18. Hyundai XG350	16,666	0.4	0.2	17,884	0.4	0.2	-6.8
19. Mazda Mazda6	2,042	0.0	0.0	-	-	-	-
20. Chevrolet Lumina	35	0.0	0.0	17,649	0.4	0.2	-99.8
21. Acura Integra	19	0.0	0.0	13,736	0.3	0.2	-99.9
22. Chrysler Cirrus	-	-	-	371	0.0	0.0	-
23. Oldsmobile Cutlass.....	-	-	-	53	0.0	0.0	-
Total Standard.....	2,683,352	59.4	32.3	2,661,784	57.4	30.8	0.8
1. Nissan Maxima	98,502	2.2	1.2	102,535	2.2	1.2	-3.9
2. Volkswagen Passat	96,142	2.1	1.2	95,028	2.1	1.1	1.2
3. Audi A4	44,319	1.0	0.5	35,739	0.8	0.4	24.0
4. Buick Regal	40,754	0.9	0.5	49,992	1.1	0.6	-18.5
5. Volvo 60 series	38,546	0.9	0.5	35,855	0.8	0.4	7.5
6. Infiniti G35.....	34,773	0.8	0.4	-	-	-	-
7. Saab 9-3	20,499	0.5	0.2	18,374	0.4	0.2	11.6
8. Volvo 40 series	18,112	0.4	0.2	25,848	0.6	0.3	-29.9
9. Mazda Millenia.....	18,066	0.4	0.2	19,849	0.4	0.2	-9.0
10. Oldsmobile Intrigue.....	15,015	0.3	0.2	39,395	0.9	0.5	-61.9
11. Mitsubishi Diamante	14,352	0.3	0.2	17,227	0.4	0.2	-16.7
12. Infiniti G20.....	5,760	0.1	0.1	11,512	0.2	0.1	-50.0
Total Premium.....	444,840	9.8	5.3	451,354	9.7	5.2	-1.4
TOTAL MID-RANGE.....	4,518,265	100.0	54.3	4,633,962	100.0	53.5	-2.5

TRADITIONAL

	2002	2002 Segment share	2002 Market share	2001	2001 Segment share	2001 Market share	percent change
1. Buick LeSabre	135,916	31.3	1.6	145,304	27.7	1.7	-6.5
2. Mercury Grand Marquis	80,271	18.5	1.0	112,034	21.3	1.3	-28.4
3. Ford Crown Victoria	79,716	18.3	1.0	95,261	18.1	1.1	-16.3
4. Toyota Avalon.....	69,029	15.9	0.8	83,005	15.8	1.0	-16.8
5. Pontiac Bonneville	37,599	8.6	0.5	48,598	9.2	0.6	-22.6
6. Chrysler Concorde	31,611	7.3	0.4	32,331	6.2	0.4	-2.2
7. Chrysler LHS	552	0.1	0.0	8,852	1.7	0.1	-93.8
8. Oldsmobile Eighty Eight	-	-	-	16	0.0	0.0	-
TOTAL TRADITIONAL.....	434,694	100.0	5.2	525,401	100.0	6.1	-17.3

UPSCALE

	2002	2002 Segment share	2002 Market share	2001	2001 Segment share	2001 Market share	percent change
1. BMW 325	72,794	6.7	0.9	63,215	5.7	0.7	15.2
2. Lexus ES 300	71,450	6.6	0.9	44,847	4.1	0.5	59.3
3. Mercedes-Benz C class.....	64,025	5.9	0.8	51,210	4.6	0.6	25.0
4. Acura TL.....	60,764	5.6	0.7	69,484	6.3	0.8	-12.5
5. Lincoln LS	39,775	3.7	0.5	39,787	3.6	0.5	-
6. Cadillac CTS	37,976	3.5	0.5	-	-	-	-
7. Volvo 70 series.....	34,274	3.2	0.4	43,582	4.0	0.5	-21.4
8. BMW 330	33,126	3.1	0.4	34,015	3.1	0.4	-2.6
9. Jaguar X-Type	33,018	3.1	0.4	9,765	0.9	0.1	238.1
10. Chrysler 300M	32,375	3.0	0.4	36,583	3.3	0.4	-11.5
11. Buick Park Avenue	30,140	2.8	0.4	36,454	3.3	0.4	-17.3
12. Infiniti I30/I35.....	25,713	2.4	0.3	35,392	3.2	0.4	-27.3
13. Audi A6.....	24,372	2.3	0.3	26,364	2.4	0.3	-7.6
14. Lexus IS 300	20,306	1.9	0.2	22,486	2.0	0.3	-9.7
15. Saab 9-5.....	17,306	1.6	0.2	19,182	1.7	0.2	-9.8
16. Volvo 80 series.....	15,359	1.4	0.2	20,425	1.9	0.2	-24.8
17. Acura CL.....	12,072	1.1	0.1	18,993	1.7	0.2	-36.4
18. Oldsmobile Aurora	8,878	0.8	0.1	24,928	2.3	0.3	-64.4
19. Cadillac Catera	244	0.0	0.0	9,764	0.9	0.1	-97.5
20. BMW 323	-	-	-	102	0.0	0.0	-
21. Buick Riviera	-	-	-	17	0.0	0.0	-
Total Near Luxury.....	633,967	58.6	7.6	606,595	55.0	7.0	4.5

Source: Automotive News Data Center

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2002 U.S. car sales ranked by market class

UPSCALE continued							
	2002	2002 Segment share	2002 Market share	2001	2001 Segment share	2001 Market share	percent change
1. Cadillac DeVille	84,729	7.8	1.0	95,354	8.6	1.1	-11.1
2. Lincoln Town Car	59,312	5.5	0.7	66,859	6.1	0.8	-11.3
3. Mercedes-Benz E class	42,598	3.9	0.5	44,445	4.0	0.5	-4.2
4. BMW 5 series	40,842	3.8	0.5	40,005	3.6	0.5	2.1
5. Lexus LS 430	26,261	2.4	0.3	31,110	2.8	0.4	-15.6
6. BMW 7 series	22,006	2.0	0.3	13,389	1.2	0.2	64.4
7. Cadillac Seville.....	21,494	2.0	0.3	25,290	2.3	0.3	-15.0
8. Mercedes-Benz S class	21,118	2.0	0.3	25,998	2.4	0.3	-18.8
9. Mercedes-Benz CLK class	17,251	1.6	0.2	19,423	1.8	0.2	-11.2
10. Jaguar S-Type	15,965	1.5	0.2	19,548	1.8	0.2	-18.3
11. Lincoln Continental	15,435	1.4	0.2	20,392	1.8	0.2	-24.3
12. Lexus GS 300	14,788	1.4	0.2	19,848	1.8	0.2	-25.5
13. Lexus SC 430	14,462	1.3	0.2	14,326	1.3	0.2	0.9
14. BMW M3	9,508	0.9	0.1	5,895	0.5	0.1	61.3
15. Acura RL	9,392	0.9	0.1	10,723	1.0	0.1	-12.4
16. Jaguar XJ	8,286	0.8	0.1	10,082	0.9	0.1	-17.8
17. Audi allroad quattro	6,007	0.6	0.1	6,357	0.6	0.1	-5.5
18. Cadillac Eldorado.....	5,661	0.5	0.1	9,859	0.9	0.1	-42.6
19. Infiniti Q45	3,717	0.3	0.0	5,726	0.5	0.1	-35.1
20. Lexus GS 430.....	2,458	0.2	0.0	4,613	0.4	0.1	-46.7
21. Audi A8.....	1,515	0.1	0.0	2,300	0.2	0.0	-34.1
22. Infiniti M45.....	1,010	0.1	0.0	-	-	-	-
23. Lexus SC 300	-	-	-	7	0.0	0.0	-
Total Luxury	443,815	41.0	5.3	491,549	44.6	5.7	-9.7
1. Mercedes-Benz CL class.....	3,938	0.4	0.0	3,748	0.3	0.0	5.1
2. Rolls-Royce/Bentley (all models)	546	0.1	0.0	752	0.1	0.0	-27.4
Total Premium.....	4,484	0.4	0.1	4,500	0.4	0.1	-0.4
TOTAL UPSCALE	1,082,266	100.0	13.0	1,102,644	100.0	12.7	-1.8
SPORTY							
	2002	2002 Segment share	2002 Market share	2001	2001 Segment share	2001 Market share	percent change
1. Ford Mustang	138,356	28.6	1.7	169,198	33.3	2.0	-18.2
2. Mitsubishi Eclipse	72,040	14.9	0.9	70,351	13.8	0.8	2.4
3. Chevrolet Camaro.....	28,404	5.9	0.3	35,453	7.0	0.4	-19.9
4. Toyota Celica	22,893	4.7	0.3	35,720	7.0	0.4	-35.9
5. Pontiac Firebird	20,613	4.3	0.2	25,743	5.1	0.3	-19.9
6. Mazda MX5 Miata.....	14,392	3.0	0.2	16,486	3.2	0.2	-12.7
7. Mini Cooper	13,903	2.9	0.2	-	-	-	-
8. Nissan 350Z	13,250	2.7	0.2	-	-	-	-
9. Mini Cooper S.....	10,687	2.2	0.1	-	-	-	-
10. Volkswagen Cabrio.....	8,675	1.8	0.1	13,327	2.6	0.2	-34.9
11. Toyota MR2 Spyder	4,705	1.0	0.1	6,254	1.2	0.1	-24.8
12. Honda Prelude	1,966	0.4	0.0	9,462	1.9	0.1	-79.2
13. Dodge Avenger.....	-	-	-	143	0.0	0.0	-
Total Touring	349,884	72.3	4.2	382,137	75.2	4.4	-8.4
1. Ford Thunderbird	19,085	3.9	0.2	5,177	1.0	0.1	268.6
2. Honda S2000	9,684	2.0	0.1	9,682	1.9	0.1	-
3. Audi TT coupe	9,513	2.0	0.1	12,523	2.5	0.1	-24.0
4. BMW Z4	3,704	0.8	0.0	-	-	-	-
Total Lower Premium.....	41,986	8.7	0.5	27,382	5.4	0.3	53.3
1. Chevrolet Corvette	32,555	6.7	0.4	33,655	6.6	0.4	-3.3
2. Porsche (all models)	21,318	4.4	0.3	23,041	4.5	0.3	-7.5
3. Mercedes-Benz SLK class	7,784	1.6	0.1	11,268	2.2	0.1	-30.9
4. BMW Z3	6,786	1.4	0.1	14,914	2.9	0.2	-54.5
5. Jaguar XK	3,935	0.8	0.0	5,137	1.0	0.1	-23.4
6. Chrysler Prowler.....	1,328	0.3	0.0	1,134	0.2	0.0	17.1
7. Plymouth Prowler.....	166	0.0	0.0	1,053	0.2	0.0	-84.2
8. Nissan 300ZX.....	3	0.0	0.0	6	0.0	0.0	-50.0
9. Mitsubishi 3000GT	1	0.0	0.0	1	0.0	0.0	-
10. Toyota Supra	-	-	-	3	0.0	0.0	-
Total Upper Premium	73,876	15.3	0.9	90,212	17.8	1.0	-18.1
Total Premium Sporty	115,862	24.0	1.4	117,594	23.1	1.4	-1.5

Source: Automotive News Data Center

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2002 U.S. car sales ranked by market class

SPORTY continued

	2002	2002 Segment share	2002 Market share	2001	2001 Segment share	2001 Market share	percent change
1. Mercedes-Benz SL coupe/roadster.....	13,717	2.8	0.2	4,217	0.8	0.0	225.3
2. Dodge Viper	1,511	0.3	0.0	1,388	0.3	0.0	8.9
3. Ferrari (all models)*	1,080	0.2	0.0	1,140	0.2	0.0	-5.3
4. BMW Z8	524	0.1	0.0	970	0.2	0.0	-46.0
5. Aston Martin (all models).....	487	0.1	0.0	302	0.1	0.0	61.3
6. Acura NSX	233	0.0	0.0	182	0.0	0.0	28.0
7. Maserati (all models)*	230	0.0	0.0	-	-	-	-
8. Lotus (all models)*	108	0.0	0.0	120	0.0	0.0	-10.0
9. Lamborghini (all models)*	36	0.0	0.0	36	0.0	0.0	-
Total Exotic	17,926	3.7	0.2	8,355	1.6	0.1	114.6
TOTAL SPORTY	483,672	100.0	5.8	508,086	100.0	5.9	-4.8

ALTERNATIVE POWER

	2002	2002 Segment share	2002 Market share	2001	2001 Segment share	2001 Market share	percent change
1. Nissan Altra EV.....	72	0.3	0.0	37	0.2	0.0	94.6
Total Electric.....	72	0.3	0.0	37	0.2	0.0	94.6
1. Toyota Prius	20,119	70.5	0.2	15,556	76.6	0.2	29.3
2. TH!NK Neighbor	6,144	21.5	0.1	-	-	-	-
3. Honda Insight.....	2,216	7.8	0.0	4,726	23.3	0.1	-53.1
4. Honda FCX	1	0.0	0.0	-	-	-	-
Total Hybrid	28,480	99.7	0.3	20,282	99.8	0.2	40.4
TOTAL ALTERNATIVE POWER	28,552	100.0	0.3	20,319	100.0	0.2	40.5

CAR SEGMENT SUMMARY

	2002	2002 Market share	2001	2001 Market share	percent change
Total Small	1,768,477	21.3	1,865,003	21.5	-5.2
Total Mid-Range.....	4,518,265	54.3	4,633,962	53.5	-2.5
Total Traditional	434,694	5.2	525,401	6.1	-17.3
Total Upscale	1,082,266	13.0	1,102,644	12.7	-1.8
Total Sporty	483,672	5.8	508,086	5.9	-4.8
Total Alternative Power	28,552	0.3	20,319	0.2	40.5
TOTAL CAR MARKET	8,315,926	100.0	8,655,415	100.0	-3.9

*Estimate

Source: Automotive News Data Center

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2002 U.S. light-truck sales ranked by market class

PICKUP							
	2002	2002 Segment share	2002 Market share	2001	2001 Segment share	2001 Market share	percent change
1. Ford Ranger	226,094	7.6	2.7	272,460	8.5	3.2	-17.0
2. Toyota Tacoma	151,960	5.1	1.8	161,983	5.1	1.9	-6.2
3. Chevrolet S10	150,992	5.1	1.8	162,181	5.1	1.9	-6.9
4. Dodge Dakota	130,712	4.4	1.5	154,479	4.8	1.8	-15.4
5. Nissan Frontier	75,207	2.5	0.9	89,434	2.8	1.0	-15.9
6. GMC Sonoma	41,100	1.4	0.5	42,062	1.3	0.5	-2.3
7. Mazda B series	20,265	0.7	0.2	26,131	0.8	0.3	-22.4
8. Isuzu Hombre	21	0.0	0.0	115	0.0	0.0	-81.7
Total Small	796,351	26.9	9.3	908,845	28.4	10.7	-12.4
1. Ford F series	813,701	27.5	9.5	911,597	28.5	10.7	-10.7
2. Chevrolet Silverado	652,646	22.0	7.7	716,051	22.4	8.4	-8.9
3. Dodge Ram	396,934	13.4	4.7	344,538	10.8	4.0	15.2
4. GMC Sierra	202,045	6.8	2.4	210,154	6.6	2.5	-3.9
5. Toyota Tundra	99,333	3.4	1.2	108,863	3.4	1.3	-8.8
Total Full-sized	2,164,659	73.1	25.4	2,291,203	71.6	26.9	-5.5
TOTAL PICKUPS	2,961,010	100.0	34.7	3,200,048	100.0	37.5	-7.5
VAN							
	2002	2002 Segment share	2002 Market share	2001	2001 Segment share	2001 Market share	percent change
1. Dodge Caravan	244,911	16.7	2.9	242,036	15.8	2.8	1.2
2. Honda Odyssey	153,467	10.4	1.8	131,041	8.5	1.5	17.1
3. Ford Windstar	148,875	10.1	1.7	179,595	11.7	2.1	-17.1
4. Chrysler Town & Country	126,378	8.6	1.5	142,902	9.3	1.7	-11.6
5. Chevrolet Venture	94,056	6.4	1.1	88,788	5.8	1.0	5.9
6. Toyota Sienna	80,915	5.5	0.9	88,469	5.8	1.0	-8.5
7. Chevrolet Astro	50,616	3.4	0.6	59,395	3.9	0.7	-14.8
8. Pontiac Montana	47,836	3.3	0.6	49,416	3.2	0.6	-3.2
9. Kia Sedona	39,088	2.7	0.5	15,070	1.0	0.2	159.4
10. Chrysler Voyager	37,392	2.5	0.4	45,105	2.9	0.5	-17.1
11. Mazda MPV	34,403	2.3	0.4	32,181	2.1	0.4	6.9
12. Oldsmobile Silhouette	22,597	1.5	0.3	36,184	2.4	0.4	-37.5
13. Nissan Quest	17,480	1.2	0.2	29,232	1.9	0.3	-40.2
14. Mercury Villager	16,442	1.1	0.2	22,046	1.4	0.3	-25.4
15. GMC Safari	13,665	0.9	0.2	18,533	1.2	0.2	-26.3
16. VW Eurovan	6,673	0.5	0.1	5,600	0.4	0.1	19.2
17. Isuzu Oasis	7	0.0	0.0	31	0.0	0.0	-77.4
18. Plymouth Voyager	-	-	-	340	0.0	0.0	-
Total Minivan	1,134,801	77.2	13.3	1,185,964	77.3	13.9	-4.3
1. Ford Econoline	138,100	9.4	1.6	130,825	8.5	1.5	5.6
2. Chevrolet Express/Chevy Van	100,983	6.9	1.2	98,014	6.4	1.2	3.0
3. GMC Savana	32,335	2.2	0.4	36,674	2.4	0.4	-11.8
4. Ford Club Wagon	26,985	1.8	0.3	28,740	1.9	0.3	-6.1
5. Dodge Ram Van	26,170	1.8	0.3	36,537	2.4	0.4	-28.4
6. Dodge Ram Wagon	10,912	0.7	0.1	18,321	1.2	0.2	-40.4
Total Full-sized	335,485	22.8	3.9	349,111	22.7	4.1	-3.9
TOTAL VANS	1,470,286	100.0	17.2	1,535,075	100.0	18.0	-4.2
SUV							
	2002	2002 Segment share	2002 Market share	2001	2001 Segment share	2001 Market share	percent change
1. Honda CR-V	146,266	3.6	1.7	118,313	3.1	1.4	23.6
2. Ford Escape	145,471	3.5	1.7	164,184	4.3	1.9	-11.4
3. Toyota Highlander	113,134	2.8	1.3	86,699	2.3	1.0	30.5
4. Toyota RAV4	86,601	2.1	1.0	86,368	2.3	1.0	0.3
5. Hyundai Santa Fe	78,279	1.9	0.9	56,017	1.5	0.7	39.7
6. Saturn Vue	75,477	1.8	0.9	393	0.0	0.0	-
7. Buick Rendezvous	61,468	1.5	0.7	31,754	0.8	0.4	93.6
8. Honda Pilot	52,062	1.3	0.6	-	-	-	-
9. Mazda Tribute	44,989	1.1	0.5	45,270	1.2	0.5	-0.6
10. Pontiac Aztek	27,793	0.7	0.3	27,322	0.7	0.3	1.7
11. Mitsubishi Outlander	11,346	0.3	0.1	-	-	-	-
12. Nissan Murano	2,054	0.1	0.0	-	-	-	-
13. Honda Element	957	0.0	0.0	-	-	-	-
Total Standard Sport Wagon	845,897	20.6	9.9	616,320	16.3	7.2	37.2

Source: Automotive News Data Center

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2002 U.S. light-truck sales ranked by market class

SUV continued		2002	2002	2001	2001	2001	2001
	2002	Segment	Market	2001	Segment	Market	percent
		share	share		share	share	change
1. Lexus RX300/330.....	72,963	1.8	0.9	77,426	2.0	0.9	-5.8
2. Acura MDX.....	52,955	1.3	0.6	40,950	1.1	0.5	29.3
3. BMW X5 series.....	42,742	1.0	0.5	40,622	1.1	0.5	5.2
4. Mercedes-Benz M class.....	39,680	1.0	0.5	45,655	1.2	0.5	-13.1
5. Volvo XC90.....	4,379	0.1	0.1	-	-	-	-
Total Premium Sport Wagon.....	212,719	5.2	2.5	204,653	5.4	2.4	3.9
Total Sport Wagon.....	1,058,616	25.8	12.4	820,973	21.7	9.6	28.9
1. Jeep Liberty.....	171,212	4.2	2.0	88,485	2.3	1.0	93.5
2. Nissan Xterra.....	79,779	1.9	0.9	86,757	2.3	1.0	-8.0
3. Jeep Wrangler.....	64,351	1.6	0.8	68,830	1.8	0.8	-6.5
4. Chevrolet Tracker.....	42,212	1.0	0.5	52,368	1.4	0.6	-19.4
5. Kia Sportage.....	39,436	1.0	0.5	51,787	1.4	0.6	-23.8
6. Suzuki Grand Vitara.....	11,529	0.3	0.1	16,030	0.4	0.2	-28.1
7. Suzuki Vitara.....	6,549	0.2	0.1	7,947	0.2	0.1	-17.6
8. Isuzu Rodeo Sport.....	3,745	0.1	0.0	4,990	0.1	0.1	-24.9
9. Isuzu VehiCross.....	681	0.0	0.0	978	0.0	0.0	-30.4
10. Suzuki Sport.....	6	0.0	0.0	6	0.0	0.0	-
11. Suzuki Sidekick.....	5	0.0	0.0	11	0.0	0.0	-54.5
12. Suzuki X-90.....	4	0.0	0.0	-	-	-	-
13. Jeep Cherokee.....	-	-	-	74,490	2.0	0.9	-
14. Kia Sportage convertible.....	-	-	-	582	0.0	0.0	-
Total Small SUV.....	419,509	10.2	4.9	453,261	12.0	5.3	-7.4
1. Ford Explorer.....	433,847	10.6	5.1	415,921	11.0	4.9	4.3
2. Chevrolet TrailBlazer.....	249,568	6.1	2.9	115,103	3.0	1.4	116.8
3. Jeep Grand Cherokee.....	224,233	5.5	2.6	223,612	5.9	2.6	0.3
4. GMC Envoy.....	110,720	2.7	1.3	51,208	1.4	0.6	116.2
5. Dodge Durango.....	106,925	2.6	1.3	130,799	3.5	1.5	-18.3
6. Chevrolet Blazer.....	95,937	2.3	1.1	149,195	3.9	1.8	-35.7
7. Toyota 4Runner.....	77,026	1.9	0.9	90,250	2.4	1.1	-14.7
8. Nissan Pathfinder.....	57,384	1.4	0.7	64,515	1.7	0.8	-11.1
9. Mitsubishi Montero Sport.....	54,922	1.3	0.6	61,093	1.6	0.7	-10.1
10. Mercury Mountaineer.....	48,144	1.2	0.6	45,574	1.2	0.5	5.6
11. Isuzu Rodeo.....	28,311	0.7	0.3	54,807	1.4	0.6	-48.3
12. Suzuki XL7.....	27,295	0.7	0.3	25,096	0.7	0.3	8.8
13. Land Rover Freelander.....	15,021	0.4	0.2	1,329	0.0	0.0	1030.2
14. Isuzu Axiom.....	8,989	0.2	0.1	5,851	0.2	0.1	53.6
15. Kia Sorento.....	8,451	0.2	0.1	-	-	-	-
16. GMC Jimmy.....	964	0.0	0.0	30,825	0.8	0.4	-96.9
Total Lower Mid-Range.....	1,547,737	37.7	18.1	1,465,178	38.7	17.2	5.6
1. Mitsubishi Montero.....	19,181	0.5	0.2	24,802	0.7	0.3	-22.7
2. Land Rover Discovery.....	17,417	0.4	0.2	20,104	0.5	0.2	-13.4
3. Infiniti QX4.....	16,938	0.4	0.2	18,735	0.5	0.2	-9.6
4. Oldsmobile Bravada.....	14,337	0.3	0.2	23,867	0.6	0.3	-39.9
5. Isuzu Trooper.....	10,985	0.3	0.1	15,608	0.4	0.2	-29.6
6. Lexus GX 470.....	9,231	0.2	0.1	9,320	0.2	0.1	-1.0
7. Honda Passport.....	3,524	0.1	0.0	17,448	0.5	0.2	-79.8
8. Lincoln Aviator.....	1,856	0.0	0.0	-	-	-	-
9. Isuzu Ascender.....	253	0.0	0.0	-	-	-	-
Total Upper Mid-Range.....	93,722	2.3	1.1	129,884	3.4	1.5	-27.8
Total Mid-Range SUV.....	1,641,459	40.0	19.2	1,595,062	42.1	18.7	2.9
1. Chevrolet Tahoe.....	209,767	5.1	2.5	202,319	5.3	2.4	3.7
2. Ford Expedition.....	163,454	4.0	1.9	178,045	4.7	2.1	-8.2
3. Chevrolet Suburban.....	151,056	3.7	1.8	154,782	4.1	1.8	-2.4
4. GMC Yukon.....	76,488	1.9	0.9	77,254	2.0	0.9	-1.0
5. Toyota Sequoia.....	70,187	1.7	0.8	68,574	1.8	0.8	2.4
6. GMC Suburban/Yukon XL.....	67,556	1.6	0.8	70,800	1.9	0.8	-4.6
7. Ford Excursion.....	29,042	0.7	0.3	34,710	0.9	0.4	-16.3
Total Large SUV.....	767,550	18.7	9.0	786,484	20.8	9.2	-2.4

Source: Automotive News Data Center

Market class is the segment of the market in which a vehicle competes. *Automotive News* market classifications are determined by vehicle size, price and market intent.

2002 U.S. light-truck sales ranked by market class

SUV continued							
	2002	2002 Segment share	2002 Market share	2001	2001 Segment share	2001 Market share	percent change
1. Cadillac Escalade	36,114	0.9	0.4	31,270	0.8	0.4	15.5
2. Lincoln Navigator	30,613	0.7	0.4	31,759	0.8	0.4	-3.6
3. Hummer H2	18,861	0.5	0.2	-	-	-	-
4. Land Rover Range Rover	8,549	0.2	0.1	5,771	0.2	0.1	48.1
5. Toyota Land Cruiser	6,752	0.2	0.1	7,591	0.2	0.1	-11.1
6. Mercedes-Benz G class	3,114	0.1	0.0	674	0.0	0.0	362.0
7. Lexus LX 470	2,190	0.1	0.0	-	-	-	-
8. Hummer H1	720	0.0	0.0	768	0.0	0.0	-6.3
Total Premium SUV.....	106,913	2.6	1.3	77,833	2.1	0.9	37.4
1. Chevrolet Avalanche	89,372	2.2	1.0	52,955	1.4	0.6	68.8
2. Cadillac Escalade EXT	13,494	0.3	0.2	546	0.0	0.0	-
3. Lincoln Blackwood	3,066	0.1	0.0	137	0.0	0.0	-
4. Cadillac Escalade ESV	36	0.0	0.0	-	-	-	-
Total Premium SUV Pickup	105,968	2.6	1.2	53,638	1.4	0.6	97.6
TOTAL SUV	4,100,015	100.0	48.1	3,787,251	100.0	44.4	8.3
LIGHT-TRUCK SEGMENT SUMMARY							
	2002		2002 Market share	2001		2001 Market share	percent change
Total Pickup	2,961,010		34.7	3,200,048		37.5	-7.5
Total Van	1,470,286		17.2	1,535,075		18.0	-4.2
Total SUV	4,100,015		48.1	3,787,251		44.4	8.3
TOTAL LIGHT-TRUCK MARKET	8,531,311		100.0	8,522,374		100.0	0.1

Market class is the segment of the market in which a vehicle competes. *Automotive News* market classifications are determined by vehicle size, price and market intent.

U.S. car and total light-vehicle sales history

U.S. car sales — N. America-built and imported

	2002	2001	2000	1999	1998
N.A.-built	72,836	88,477	91,710	77,524	53,455
Imported.....	39,761	41,042	41,023	39,788	55,303
Acura	112,597	129,519	132,733	117,312	108,758
Aston Martin (imported) ..	487	302	-	-	-
Audi (imported)	85,726	83,283	80,372	65,959	47,517
N.A.-built	10,490	14,914	16,382	20,062	20,613
Imported.....	178,800	157,591	146,321	133,596	110,946
BMW	189,290	172,505	162,703	153,658	131,559
Buick (N.A.-built)	370,549	373,924	404,612	445,611	398,156
N.A.-built	149,860	130,503	148,518	139,542	154,846
Imported.....	244	9,764	17,290	15,068	24,635
Cadillac	150,104	140,267	165,808	154,610	179,481
Chevrolet (N.A.-built)	746,595	830,038	890,807	884,749	876,432
Chrysler Div. (N.A.-built) ..	316,493	342,447	314,568	249,318	235,860
Daewoo (imported)	21,397	48,296	68,360	31,457	2,242
Dodge (N.A.-built)	348,218	329,053	367,900	369,977	360,229
Eagle (N.A.-built)	-	-	-	-	3,458
Ferrari (imported)*	1,080	1,140	1,020	996	854
N.A.-built	864,903	978,113	1,089,769	1,100,730	1,064,412
Imported.....	-	-	-	-	4,917
Ford Division	864,903	978,113	1,089,769	1,100,730	1,069,329
N.A.-built	613,865	661,404	624,231	625,146	688,118
Imported.....	112,141	108,964	125,091	112,212	63,595
Honda Division	726,006	770,368	749,322	737,358	751,713
Hyundai (imported)	296,840	290,218	234,059	164,190	90,217
Infiniti (imported)	70,973	52,630	56,806	53,438	43,594
Jaguar (imported)	61,204	44,532	43,728	35,039	22,503
Kia (imported)	150,370	156,288	98,256	82,211	54,311
Lamborghini (imported)* ..	36	36	24	30	36
Lexus (imported)	149,725	137,237	101,441	96,658	103,065
Lincoln (N.A.-built)	114,522	127,038	155,086	137,243	143,262
Lotus (imported)*	108	120	108	120	130
Maserati (imported)*	230	-	-	-	-
N.A.-built	42,731	50,997	71,046	86,749	91,590
Imported.....	115,825	115,023	97,708	102,178	94,912
Mazda	158,556	166,020	168,754	188,927	186,502
Mercedes-Benz (imported) ..	170,431	160,309	152,850	144,231	127,111
Mercury (N.A.-built)	198,614	244,167	282,153	343,404	324,096
Mini (imported)	24,590	-	-	-	-
N.A.-built	169,383	164,229	167,759	136,656	102,156
Imported.....	90,279	72,269	58,705	60,476	45,800
Mitsubishi	259,662	236,498	226,464	197,132	147,956
N.A.-built	307,883	259,427	235,780	218,251	251,548
Imported.....	111,827	102,578	129,308	131,782	116,233
Nissan Division	419,710	362,005	365,088	350,033	367,781
Oldsmobile (N.A.-built)	118,178	173,694	216,801	281,989	261,986
Plymouth (N.A.-built)	605	31,234	58,901	125,980	139,670
Pontiac (N.A.-built)	441,203	456,664	542,427	552,350	477,421
Porsche (imported)	21,318	23,041	22,405	20,875	17,243
Rolls-Royce/Bentley (imported) ..	546	752	806	673	537
Saab (imported)	37,805	37,556	39,479	39,541	30,757
Saturn (N.A.-built)	204,771	260,337	271,800	232,570	231,786
N.A.-built	87,872	95,291	96,391	87,267	88,660
Imported.....	92,148	90,653	75,825	69,539	59,173
Subaru	180,020	185,944	172,216	156,806	147,833
N.A.-built	177	2,547	3,379	2,290	2,254
Imported.....	22,290	13,061	16,877	12,320	13,915
Suzuki	22,467	15,608	20,256	14,610	16,169
Th!nk	6,144	-	-	-	-
N.A.-built	637,334	637,913	636,155	637,322	623,361
Imported.....	198,776	180,561	235,119	154,989	141,388
Toyota Division	836,110	818,474	871,274	792,311	764,749
N.A.-built	226,635	241,693	254,111	232,478	163,435
Imported.....	104,817	108,355	98,654	79,690	54,502
Volkswagen Division	331,452	350,048	352,765	312,168	217,937
Volvo (imported)	106,291	125,710	123,178	116,692	101,172
Total N.A.-built	6,043,717	6,494,104	6,940,286	6,987,208	6,756,804
Total imported	2,272,209	2,161,311	2,064,813	1,763,748	1,426,608
TOTAL	8,315,926	8,655,415	9,005,099	8,750,956	8,183,412
BMW Group ¹	213,880	172,505	162,703	153,658	131,559
Chrysler Corp.	-	-	-	-	2,510,011
DaimlerChrysler ²	2,418,671	2,479,846	2,728,309	2,827,998	-
Ford Motor Co. ³	3,616,590	3,962,357	4,204,201	4,180,393	3,908,354
General Motors ⁴	4,820,016	4,862,661	4,915,758	4,982,587	4,574,020
American Honda Motor Co. ⁵	1,247,834	1,207,639	1,158,860	1,076,893	1,009,600
Hyundai Group ⁶	612,464	569,962	404,997	298,784	173,110
Nissan North America ⁷	739,525	703,308	752,088	677,212	624,704
Toyota Motor Sales ⁸	1,756,127	1,741,254	1,619,206	1,475,441	1,361,025
VWoa ⁹	424,397	439,683	436,657	382,195	267,196

U.S. light-vehicle sales — N. America-built and imported

	2002	2001	2000	1999	1998
Acura	165,552	170,469	142,681	118,006	110,392
Aston Martin	487	302	-	-	-
Audi	85,726	83,283	80,372	65,959	47,517
BMW	232,032	213,127	189,423	154,970	131,559
Buick	432,017	405,678	404,612	445,611	398,156
Cadillac	199,748	172,083	189,154	178,507	182,570
Chevrolet	2,633,800	2,681,189	2,604,705	2,600,767	2,418,510
Chrysler Division	480,263	530,454	484,297	321,404	307,841
Daewoo	21,397	48,296	68,360	31,457	2,242
Dodge	1,264,782	1,255,763	1,455,718	1,498,067	1,442,777
Eagle	-	-	-	-	3,458
Ferrari*	1,080	1,140	1,020	996	854
Ford Division	2,990,472	3,294,190	3,457,996	3,414,169	3,288,544
GMC	544,873	537,510	502,413	516,981	446,030
Honda Division	1,082,282	1,037,170	1,016,179	958,887	899,208
Hummer	19,581	768	875	-	-
Hyundai	375,119	346,235	244,391	164,190	90,217
Infiniti	87,911	71,365	78,351	72,637	63,896
Isuzu	52,992	82,380	98,066	103,937	101,830
Jaguar	61,204	44,532	43,728	35,039	22,503
Jeep	459,796	455,417	495,434	554,466	459,294
Kia	237,345	223,727	160,606	134,594	82,893
Lamborghini*	36	36	24	30	36
Land Rover	40,987	27,204	27,147	29,380	21,422
Lexus	234,109	223,983	206,037	185,890	156,260
Lincoln	150,507	158,934	193,009	176,493	187,121
Lotus*	108	120	108	120	130
Maserati*	230	-	-	-	-
Mazda	258,213	269,602	255,526	243,708	240,547
Mercedes-Benz	213,225	206,638	205,614	189,437	170,245
Mercury	263,200	311,787	359,143	438,000	410,186
Mini	24,590	-	-	-	-
Mitsubishi	345,111	322,393	314,417	261,254	190,515
Nissan Division	651,614	631,943	673,737	604,575	560,808
Oldsmobile	155,112	233,745	289,172	352,197	329,742
Plymouth	605	31,574	87,246	264,624	296,641
Pontiac	516,832	533,402	613,548	616,413	536,469
Porsche	21,318	23,041	22,405	20,875	17,243
Rolls-Royce/Bentley	546	752	806	673	537
Saab	37,805	37,556	39,479	39,541	30,757
Saturn	280,248	260,730	271,800	232,570	231,786
Subaru	180,020	185,944	172,216	156,806	147,833
Suzuki	67,855	64,698	60,845	49,888	37,608
Th!nk	6,144	-	-	-	-
Toyota Division	1,522,018	1,517,271	1,413,169	1,289,551	1,204,765
Volkswagen Division	338,125	355,648	355,479	315,563	219,679
Volvo	110,670	125,710	123,178	116,692	101,172
Total car	8,315,926	8,655,415	9,005,099	8,750,956	8,183,412
Total light truck	8,531,311	8,522,374	8,397,387	8,203,968	7,408,381
TOTAL	16,847,237	17,177,789	17,402,486	16,954,924	15,591,793
BMW Group ¹	213,880	172,505	162,703	153,658	131,559
Chrysler Corp.	-	-	-	-	2,510,011
DaimlerChrysler ²	2,418,671	2,479,846	2,728,309	2,827,998	-
Ford Motor Co. ³	3,616,590	3,962,357	4,204,201	4,180,393	3,908,354
General Motors ⁴	4,820,016	4,862,661	4,915,758	4,982,587	4,574,020
American Honda Motor Co. ⁵	1,247,834	1,207,639	1,158,860	1,076,893	1,009,600
Hyundai Group ⁶	612,464	569,962	404,997	298,784	173,110
Nissan North America ⁷	739,525	703,308	752,088	677,212	624,704
Toyota Motor Sales ⁸	1,756,127	1,741,254	1,619,206	1,475,441	1,361,025
VWoa ⁹	424,397	439,683	436,657	382,195	267,196

* Estimate Source: Automotive News Data Center

¹2002 includes Mini
²Includes Chrysler group and Mercedes-Benz
³Includes Ford Division, Lincoln, Mercury; 1998-2002 includes Jaguar; 1999-2002 includes Volvo;
2000-02 includes Land Rover; 2001-02 includes Aston Martin; 2002 includes Th!nk
⁴Includes Buick, Cadillac, Chevrolet, GMC, Pontiac, Oldsmobile, Saturn; 1998-2002 includes Saab;
2000-02 includes Hummer
⁵Includes Acura and Honda Division
⁶Includes Hyundai and Kia
⁷Includes Infiniti and Nissan Division
⁸Includes Lexus and Toyota Division
⁹Includes Volkswagen Division and Audi; 1999-2002 includes Rolls-Royce/Bentley

U.S. truck sales history

U.S. light-truck sales — N. America-built and imported

	2002	2001	2000	1999	1998
N.A.-built.....	52,955	40,950	9,750	-	-
Imported.....	-	-	198	694	1,634
Acura.....	52,955	40,950	9,948	694	1,634
BMW (N.A.-built).....	42,742	40,622	26,720	1,312	-
Buick (N.A.-built).....	61,468	31,754	-	-	-
Cadillac (N.A.-built).....	49,644	31,816	23,346	23,897	3,089
Chevrolet (N.A.-built).....	1,887,205	1,851,151	1,713,898	1,716,018	1,542,078
Chrysler Division (N.A.-built).....	163,770	188,007	169,729	72,086	71,981
Dodge (N.A.-built).....	916,564	926,710	1,087,818	1,128,090	1,082,548
Ford Division (N.A.-built).....	2,125,569	2,316,077	2,368,227	2,313,439	2,219,215
GMC (N.A.-built).....	544,873	537,510	502,413	516,981	446,030
N.A.-built.....	210,010	148,484	148,578	100,600	33,248
Imported.....	146,266	118,318	118,279	120,929	114,247
Honda Division.....	356,276	266,802	266,857	221,529	147,495
Hummer (N.A.-built).....	19,581	768	875	-	-
Hyundai Division (imported).....	78,279	56,017	10,332	-	-
Infiniti (imported).....	16,938	18,735	21,545	19,199	20,302
N.A.-built.....	41,319	65,763	73,596	80,835	19,862
Imported.....	11,673	16,617	24,470	23,102	81,968
Isuzu.....	52,992	82,380	98,066	103,937	101,830
Jeep (N.A.-built).....	459,796	455,417	495,434	554,466	459,294
Kia (imported).....	86,975	67,439	62,350	52,383	28,582
Land Rover (imported).....	40,987	27,204	27,147	29,380	21,422
Lexus (imported).....	84,384	86,746	104,596	89,232	53,195
Lincoln (N.A.-built).....	35,535	31,896	37,923	39,250	43,859
N.A.-built.....	65,254	71,401	51,172	38,726	41,620
Imported.....	34,403	32,181	35,600	16,055	12,425
Mazda.....	99,657	103,582	86,772	54,781	54,045
N.A.-built.....	39,680	45,655	52,764	45,206	43,134
Imported.....	3,114	674	-	-	-
Mercedes-Benz.....	42,794	46,329	52,764	45,206	43,134
Mercury (N.A.-built).....	64,586	67,620	76,990	94,596	86,090
Mitsubishi (imported).....	85,449	85,895	87,953	64,122	42,559
N.A.-built.....	172,466	205,423	240,116	188,574	124,316
Imported.....	59,438	64,515	68,533	65,968	68,711
Nissan Division.....	231,904	269,938	308,649	254,542	193,027
Oldsmobile (N.A.-built).....	36,934	60,051	72,371	70,208	67,756
Plymouth (N.A.-built).....	-	340	28,345	138,644	156,971
Pontiac (N.A.-built).....	75,629	76,738	71,121	64,063	59,048
Porsche (imported).....	-	-	-	-	-
Saturn (N.A.-built).....	75,477	393	-	-	-
N.A.-built.....	6,554	7,950	9,016	7,172	5,319
Imported.....	38,834	41,140	31,573	28,106	16,120
Suzuki.....	45,388	49,090	40,589	35,278	21,439
N.A.-built.....	402,395	427,889	360,802	297,054	234,161
Imported.....	283,513	270,908	181,093	200,186	205,855
Toyota Division.....	685,908	698,797	541,895	497,240	440,016
Volkswagen (imported).....	6,673	5,600	2,714	3,395	1,742
Volvo (imported).....	4,379	-	-	-	-
Total N.A.-built.....	7,550,006	7,630,385	7,621,004	7,491,217	6,739,619
Total imported.....	981,305	891,989	776,383	712,751	668,762
TOTAL.....	8,531,311	8,522,374	8,397,387	8,203,968	7,408,381
Chrysler Corp.....	-	-	-	-	1,770,794
DaimlerChrysler¹.....	1,582,924	1,616,803	1,834,090	1,938,492	-
Ford Motor Co.².....	2,271,056	2,442,797	2,510,287	2,447,285	2,349,164
General Motors³.....	2,750,811	2,590,181	2,384,024	2,391,167	2,118,001
American Honda Motor Co.⁴.....	409,231	307,752	276,805	222,223	149,129
Hyundai Group⁵.....	165,254	123,456	72,682	52,383	28,582
Nissan North America⁶.....	248,842	288,673	330,194	273,741	213,329
Toyota Motor Sales⁷.....	770,292	785,543	646,491	586,472	493,211

¹Includes Chrysler group and Mercedes-Benz

²Includes Ford Division, Lincoln and Mercury; 2000-02 includes Land Rover

³Includes Buick, Cadillac, Chevrolet, GMC, Oldsmobile, Pontiac and Saturn; 2000-02 includes Hummer

⁴Includes Acura and Honda Division

⁵Includes Hyundai and Kia

⁶Includes Infiniti and Nissan Division

⁷Includes Lexus and Toyota Division

Source: Automotive News Data Center

U.S. medium- and heavy-duty truck sales

	2002	2001	2000	1999	1998
Class 4.....	-	346	971	-	-
Class 5.....	-	30	-	-	-
Class 6.....	-	123	455	-	-
Class 8.....	-	25	51	-	-
Bering.....	-	524	1,477	-	-
Class 4.....	7,365	9,403	8,001	7,759	5,077
Class 5.....	824	227	82	52	92
Class 6.....	1,036	1,382	2,014	2,731	2,040
Class 7.....	3,809	5,105	6,052	6,774	5,888
Chevrolet.....	13,034	16,117	16,149	17,316	13,097
Class 4.....	16,195	19,531	22,347	21,862	19,662
Class 5.....	16,960	18,336	20,665	22,323	18,858
Class 6.....	11,640	14,957	21,533	21,702	10,686
Class 7.....	1,988	2,628	3,523	7,306	10,858
Class 8.....	-	-	-	146	3,263
Ford.....	46,783	55,452	68,068	73,339	63,327
Class 4.....	1,374	3,501	2,555	5,143	4,552
Class 5.....	494	808	1,261	1,214	1,134
Class 6.....	10,542	10,371	12,080	13,244	9,671
Class 7.....	17,527	20,912	24,296	22,913	17,701
Class 8.....	45,933	44,351	64,681	83,791	64,307
Freightliner.....	75,870	79,943	104,873	126,305	97,365
Class 4.....	4,825	6,715	3,720	4,565	5,044
Class 5.....	1,098	487	214	150	252
Class 6.....	1,527	2,170	7,898	4,233	3,531
Class 7.....	9,273	10,638	13,509	16,310	16,392
GMC.....	16,723	20,010	25,341	25,258	25,219
Class 4.....	319	309	375	270	260
Class 5.....	320	326	448	412	417
Class 6.....	830	669	879	684	584
Class 7.....	226	196	282	198	162
Hino.....	1,695	1,500	1,984	1,564	1,423
Class 5.....	116	485	496	633	605
Class 6.....	17,612	10,587	2,497	1,371	2,384
Class 7.....	26,789	41,575	64,218	67,633	61,243
Class 8.....	23,992	21,895	34,417	41,648	38,583
International*.....	68,509	74,542	101,628	111,285	102,815
Class 4†.....	10,205	10,201	7,784	7,653	6,960
Class 5.....	2,459	2,130	3,836	3,122	1,776
Class 6.....	32	63	1,336	1,640	635
Class 7.....	1,012	1,290	217	86	587
Isuzu.....	13,708	13,684	13,173	12,501	9,958
Class 7.....	2,531	1,847	1,852	2,026	1,269
Class 8.....	16,660	12,190	20,984	28,637	22,347
Kenworth.....	19,191	14,037	22,836	30,663	23,616
Class 6.....	359	320	616	828	842
Class 7.....	340	282	510	683	703
Class 8.....	19,587	20,351	28,210	34,264	26,801
Mack.....	20,286	20,953	29,336	35,775	28,346
Class 4†.....	1,554	1,472	1,184	1,387	1,303
Class 5.....	824	849	1,100	1,259	1,122
Class 6.....	512	716	927	917	819
Class 7.....	69	78	132	237	250
Mitsubishi Fuso.....	2,959	3,115	3,343	3,800	3,494
Class 4†.....	452	559	480	784	1,232
Class 5.....	648	630	998	1,188	917
Class 6.....	490	425	710	785	894
Class 7.....	44	51	91	111	39
Nissan Diesel.....	1,634	1,665	2,279	2,868	3,082
Class 7.....	2,566	2,229	2,148	1,437	911
Class 8.....	17,957	15,305	24,763	26,725	21,168
Peterbilt.....	20,523	17,534	26,911	28,162	22,079
Class 5.....	260	54	25	-	-
Class 6.....	515	652	264	-	-
Class 7.....	3,128	4,722	5,696	5,268	1,110
Class 8.....	8,763	9,345	11,770	14,090	5,055
Sterling.....	12,666	14,773	17,755	19,358	6,165
Class 7.....	-	-	-	1	15
Class 8.....	11,025	13,964	22,565	28,177	24,064
Volvo/GM Heavy.....	11,025	13,964	22,565	28,178	24,079
Class 7.....	26	97	88	-	-
Class 8.....	1,303	1,354	2,915	3,649	3,016
Western Star.....	1,329	1,451	3,003	3,649	3,016
Other Class 8.....	811	834	1,151	1,288	878
Class 4.....	42,289	52,037	47,417	49,423	44,090
Class 5.....	24,003	24,362	29,125	30,353	25,173
Class 6.....	45,095	42,435	51,209	48,135	32,086
Class 7.....	69,328	91,650	122,614	130,983	117,128
Class 8.....	146,031	139,614	211,507	262,415	209,482
TOTAL.....	326,746	350,098	461,872	521,309	427,959

*Formerly Navistar

†Includes Class 3 and Class 4 sales

Source: Automotive News Data Center and Ward's Communications

Canada car and light-truck sales – 2002 calendar year

	January	February	March	April	May	June	July	August	September	October	November	December	2002 TOTAL	2001 TOTAL	Percent change
N.A. car.....	9	19	74	59	66	43	17	14	9	10	44	52	416	406	2.5
Import car.....	442	616	993	1,425	1,476	1,603	1,287	1,121	1,094	1,044	976	965	13,042	9,494	37.4
N.A. truck.....	212	247	338	251	276	219	204	200	213	404	357	243	3,164	2,802	12.9
BMW	663	882	1,405	1,735	1,818	1,865	1,508	1,335	1,316	1,458	1,377	1,260	16,622	12,702	30.9
DAEWOO (import car)	62	61	172	108	53	44	-	-	-	-	-	-	500	1,567	-68.1
N.A. car.....	4,159	3,551	5,421	6,867	6,854	6,885	4,017	5,017	4,637	4,448	4,939	4,972	61,767	68,140	-9.4
N.A. truck.....	14,058	13,212	17,268	17,708	18,750	19,152	12,478	15,060	13,273	13,756	14,032	16,263	185,010	177,412	4.3
Chrysler group	18,217	16,763	22,689	24,575	25,604	26,037	16,495	20,077	17,910	18,204	18,971	21,235	246,777	245,552	0.5
Import car.....	653	732	1,114	1,144	1,162	1,050	821	848	1,002	1,001	969	958	11,454	8,551	34.0
N.A. truck.....	232	282	199	283	330	253	163	194	224	273	211	248	2,892	3,257	-11.2
Import truck.....	22	17	12	16	14	9	17	6	7	14	21	19	174	73	138.4
Mercedes-Benz	907	1,031	1,325	1,443	1,506	1,312	1,001	1,048	1,233	1,288	1,201	1,225	14,520	11,881	22.2
N.A. car.....	4,159	3,551	5,421	6,867	6,854	6,885	4,017	5,017	4,637	4,448	4,939	4,972	61,767	68,140	-9.4
Import car.....	653	732	1,114	1,144	1,162	1,050	821	848	1,002	1,001	969	958	11,454	8,551	34.0
N.A. truck.....	14,290	13,494	17,467	17,991	19,080	19,405	12,641	15,254	13,497	14,029	14,243	16,511	187,902	180,669	4.0
Import truck.....	22	17	12	16	14	9	17	6	7	14	21	19	174	73	138.4
DAIMLERCHRYSLER	19,124	17,794	24,014	26,018	27,110	27,349	17,496	21,125	19,143	19,492	20,172	22,460	261,297	257,433	1.5
N.A. car.....	5,475	5,103	7,999	7,378	9,096	10,694	8,277	6,326	6,761	5,831	4,699	5,187	82,826	82,590	0.3
N.A. truck.....	11,345	12,190	16,283	16,472	17,930	19,448	15,028	12,834	14,413	12,600	13,098	14,008	175,649	168,769	4.1
FORD, LINCOLN, MERCURY	16,820	17,293	24,282	23,850	27,026	30,142	23,305	19,160	21,174	18,431	17,797	19,195	258,475	251,359	2.8
N.A. car.....	20,377	14,283	22,304	26,465	31,858	22,111	19,664	23,493	24,525	19,015	16,978	25,816	266,889	244,008	9.4
Import car.....	75	103	159	152	187	179	174	168	188	89	135	155	1,764	1,710	3.2
N.A. truck.....	18,224	14,531	21,142	22,096	25,919	22,859	18,374	22,035	21,944	18,309	18,595	26,472	250,500	222,599	12.5
Import truck.....	8	7	6	3	4	1	6	2	2	2	1	-	42	125	-66.4
GENERAL MOTORS	38,684	28,924	43,611	48,716	57,968	45,150	38,218	45,698	46,659	37,415	35,709	52,443	519,195	468,442	10.8
N.A. car.....	5,444	6,144	10,690	11,592	11,659	10,303	10,503	11,841	8,266	10,601	8,068	7,330	112,441	110,486	1.8
Import car.....	445	487	828	1,043	1,039	889	833	800	640	767	582	534	8,887	8,956	-0.8
N.A. truck.....	1,298	1,507	1,844	1,992	2,038	2,216	2,106	1,944	1,818	1,967	2,073	1,955	22,758	17,638	29.0
Import truck.....	2,024	1,191	1,599	1,940	2,205	1,940	2,073	1,794	1,592	1,647	1,736	1,504	21,245	13,141	61.7
HONDA MOTOR CO.	9,211	9,329	14,961	16,567	16,941	15,348	15,515	16,379	12,316	14,982	12,459	11,323	165,331	150,221	10.1
Import car.....	2,973	3,421	4,727	5,854	6,257	5,578	6,672	6,315	5,218	4,646	3,514	3,054	58,229	53,680	8.5
Import truck.....	462	515	758	861	778	953	936	712	612	700	728	673	8,688	5,486	58.4
HYUNDAI	3,435	3,936	5,485	6,715	7,035	6,531	7,608	7,027	5,830	5,346	4,242	3,727	66,917	59,166	13.1
JAGUAR (import car)	172	141	240	222	321	295	270	211	188	200	173	123	2,556	2,460	3.9
Import car.....	1,094	1,135	1,652	1,723	1,930	1,804	1,695	1,600	1,474	1,609	1,550	1,083	18,349	18,334	0.1
Import truck.....	694	661	951	980	817	887	922	1,028	935	1,202	895	693	10,665	7,679	38.9
KIA	1,788	1,796	2,603	2,703	2,747	2,691	2,617	2,628	2,409	2,811	2,445	1,776	29,014	26,013	11.5
LAND ROVER (import truck)	173	147	152	161	166	240	153	306	200	189	160	127	2,174	1,026	111.9
N.A. car.....	67	88	143	177	168	188	197	287	117	90	244	-	1,766	2,275	-22.4
Import car.....	2,736	2,817	4,463	5,819	5,857	5,079	4,377	6,016	4,271	3,760	2,793	2,421	50,409	47,625	5.9
N.A. truck.....	523	556	935	933	1,004	1,028	754	1,030	949	939	1,108	641	10,400	4,811	116.2
Import truck.....	383	348	548	678	777	1,107	816	1,017	827	754	765	545	8,565	14,305	-40.1
MAZDA	3,709	3,809	6,089	7,607	7,806	7,402	6,144	8,350	6,164	5,543	4,910	3,607	71,140	69,016	3.1

Canada car and light-truck sales – 2002 calendar year

	January	February	March	April	May	June	July	August	September	October	November	December	2002 TOTAL	2001 TOTAL	Percent change
N.A. car.....	-	-	-	-	-	-	-	-	105	857	268	575	1,805	-	-
Import car.....	-	-	-	-	-	-	-	-	75	368	247	195	885	-	-
Import truck.....	-	-	-	-	-	-	-	-	23	141	185	184	533	-	-
MITSUBISHI	-	-	-	-	-	-	-	-	203	1,366	700	954	3,223	-	-
N.A. car.....	2,305	2,348	2,891	3,910	3,983	3,730	2,582	2,477	3,785	3,485	2,714	2,537	36,747	34,236	7.3
Import car.....	490	557	909	1,150	1,195	1,139	1,186	1,318	1,213	1,357	1,083	926	12,523	8,928	40.3
N.A. truck.....	396	441	520	588	539	486	531	470	359	623	425	399	5,777	4,986	15.9
Import truck.....	706	711	832	839	871	680	697	713	760	833	844	1,128	9,614	8,514	12.9
NISSAN NORTH AMERICA	3,897	4,057	5,152	6,487	6,588	6,035	4,996	4,978	6,117	6,298	5,066	4,990	64,661	56,664	14.1
PORSCHE (import car)	58	65	91	148	176	151	179	104	72	65	36	48	1,193	1,102	8.3
N.A. car.....	441	474	610	814	726	500	539	591	481	600	686	442	6,904	7,049	-2.1
Import car.....	723	613	729	791	854	951	969	951	1,054	1,103	934	660	10,332	8,341	23.9
SUBARU	1,164	1,087	1,339	1,605	1,580	1,451	1,508	1,542	1,535	1,703	1,620	1,102	17,236	15,390	12.0
N.A. car.....	-	-	-	-	-	-	-	-	-	-	-	-	-	1,135	-
Import car.....	133	200	493	773	743	633	595	388	461	514	377	673	5,983	3,060	95.5
N.A. truck.....	101	76	97	124	120	131	159	135	199	172	134	201	1,649	2,405	-31.4
Import truck.....	311	201	245	300	289	268	343	383	308	342	266	670	3,926	5,033	-22.0
SUZUKI	545	477	835	1,197	1,152	1,032	1,097	906	968	1,028	777	1,544	11,558	11,633	-0.6
N.A. car.....	2,160	3,610	5,771	6,271	6,735	6,192	4,901	4,873	3,730	2,921	3,564	3,205	53,933	41,890	28.8
Import car.....	2,898	3,104	4,541	6,028	8,281	5,467	4,647	4,744	5,344	6,007	4,443	4,256	59,760	49,326	21.2
N.A. truck.....	923	1,079	1,195	1,368	1,708	1,390	1,508	1,151	1,122	1,482	1,419	1,485	15,830	15,679	1.0
Import truck.....	1,466	1,389	1,636	1,834	2,150	1,766	1,744	1,998	2,029	2,488	2,429	2,314	23,243	20,859	11.4
TOYOTA MOTOR SALES	7,447	9,182	13,143	15,501	18,874	14,815	12,800	12,766	12,225	12,898	11,855	11,260	152,766	127,754	19.6
N.A. car.....	1,442	1,445	2,052	2,654	2,930	2,453	1,895	2,339	2,030	2,174	1,735	2,098	25,247	28,527	-11.5
Import car.....	878	771	1,026	1,369	1,566	1,499	1,824	1,957	1,613	1,844	1,673	1,573	17,593	14,784	19.0
Import truck.....	10	9	8	16	16	12	14	3	10	13	17	7	135	65	107.7
Volkswagen Division	2,330	2,225	3,086	4,039	4,512	3,964	3,733	4,299	3,653	4,031	3,425	3,678	42,975	43,376	-0.9
Audi (import car)	505	434	605	755	657	575	629	520	563	693	673	627	7,236	6,072	19.2
N.A. car.....	1,442	1,445	2,052	2,654	2,930	2,453	1,895	2,339	2,030	2,174	1,735	2,098	25,247	28,527	-11.5
Import car.....	1,383	1,205	1,631	2,124	2,223	2,074	2,453	2,477	2,176	2,537	2,346	2,200	24,829	20,856	19.1
Import truck.....	10	9	8	16	16	12	14	3	10	13	17	7	135	65	107.7
VOLKSWAGEN OF AMERICA	2,835	2,659	3,691	4,794	5,169	4,539	4,362	4,819	4,216	4,724	4,098	4,305	50,211	49,448	1.5
Import car.....	480	609	856	1,030	1,014	1,006	812	744	817	778	723	506	9,375	9,237	2.2
Import truck.....	-	-	-	-	-	-	-	-	-	-	15	52	67	-	-
VOLVO	480	609	856	1,030	1,014	1,006	812	744	817	778	738	558	9,442	9,237	2.2
N.A. car.....	41,879	37,065	57,955	66,187	74,075	63,099	52,592	57,258	54,446	50,032	43,939	52,214	650,741	620,742	4.8
Import car.....	14,817	15,866	23,598	29,534	32,768	27,942	26,970	27,805	25,287	25,845	20,881	18,757	290,070	253,227	14.6
Total car.....	56,696	52,931	81,553	95,721	106,843	91,041	79,562	85,063	79,733	75,877	64,820	70,971	940,811	873,969	7.7
N.A. truck.....	47,312	44,121	59,821	61,815	68,614	67,182	51,305	55,053	54,514	50,525	51,452	61,915	673,629	620,358	8.6
Import truck.....	6,259	5,196	6,747	7,628	8,087	7,863	7,721	7,962	7,305	8,325	8,062	7,916	89,071	76,306	16.7
Total truck.....	53,571	49,317	66,568	69,443	76,701	75,045	59,026	63,015	61,819	58,850	59,514	69,831	762,700	696,664	9.5
TOTAL CANADA	110,267	102,248	148,121	165,164	183,544	166,086	138,588	148,078	141,552	134,727	124,334	140,802	1,703,511	1,570,633	8.5

Note: N.A. indicates cars and trucks built in the U.S., Canada and Mexico

Source: Automotive News Data Center and Association of International Automobile Manufacturers of Canada

Mexico car and light-truck sales – 2002 calendar year

	January	February	March	April	May	June	July	August	September	October	November	December	2002 TOTAL	2001 TOTAL	Percent change
3 series (D).....	87	60	43	51	77	76	64	85	124	109	82	43	901	944	-4.6
3 series (I).....	364	314	240	265	293	252	233	239	235	181	167	191	2,974	3,330	-10.7
Total 3 series.....	451	374	283	316	370	328	297	324	359	290	249	234	3,875	4,274	-9.3
5 series (D).....	1	-	1	-	-	-	-	-	-	-	-	-	2	40	-
5 series (I).....	54	60	38	52	44	38	57	36	56	48	46	40	569	826	-31.1
Total 5 series.....	55	60	39	52	44	38	57	36	56	48	46	40	571	866	-34.1
7 series (I).....	5	19	7	13	10	8	10	11	8	10	3	10	114	71	60.6
Z4 (I).....	-	-	-	-	-	-	-	-	-	-	23	46	69	-	-
Z8 (I).....	1	1	1	-	2	-	-	1	-	-	-	-	6	8	-25.0
X5 (trk.) (I).....	84	75	67	72	77	61	46	57	85	69	80	98	871	897	-2.9
Total BMW Division.....	596	529	397	453	503	435	410	429	508	417	401	428	5,506	6,116	-10.0
Cooper (I).....	-	-	-	46	180	166	196	195	187	203	194	178	1,545	-	-
Total Mini (I).....	-	-	-	46	180	166	196	195	187	203	194	178	1,545	-	-
Total car.....	512	454	330	427	606	540	560	567	610	551	515	508	6,180	5,219	18.4
Total truck.....	84	75	67	72	77	61	46	57	85	69	80	98	871	897	-2.9
BMW.....	596	529	397	499	683	601	606	624	695	620	595	606	7,051	6,116	15.3
300M (I).....	69	51	41	31	50	33	28	31	8	34	40	49	465	836	-44.4
Cirrus (D).....	-	-	-	-	-	-	-	-	-	-	-	-	-	8	-
Cirrus (I).....	293	310	235	185	193	168	195	170	134	150	189	267	2,489	3,175	-21.6
Total Cirrus.....	293	310	235	185	193	168	195	170	134	150	189	267	2,489	3,183	-21.8
Concord (I).....	65	70	78	59	48	36	53	47	31	31	9	18	545	1,190	-54.2
PT Cruiser (D).....	163	154	215	184	166	153	226	157	100	159	144	206	2,027	2,032	-0.2
Voyager (trk.) (I).....	1,425	1,083	1,196	895	1,000	859	1,410	1,143	843	1,095	955	1,418	13,322	17,262	-22.8
Total Chrysler Division.....	2,015	1,668	1,765	1,354	1,457	1,249	1,912	1,548	1,116	1,469	1,337	1,958	18,848	24,503	-23.1
Atos (I).....	3,272	3,048	2,115	2,269	1,968	1,586	1,806	3,077	2,777	2,531	1,475	1,783	27,707	25,916	6.9
Intrepid (I).....	-	1	-	-	-	-	2	2	-	-	-	-	6	457	-98.7
Neon (I).....	2,005	1,609	1,290	950	1,079	1,073	1,284	1,263	885	1,128	918	1,888	15,372	21,077	-27.1
Stratus (D).....	-	-	-	-	-	-	-	-	-	-	-	-	-	13	-
Stratus (I).....	2,562	1,398	1,581	1,538	1,489	1,347	1,734	1,494	1,140	1,735	1,526	3,446	20,990	29,130	-27.9
Total Stratus.....	2,562	1,398	1,581	1,538	1,489	1,347	1,734	1,494	1,140	1,735	1,526	3,446	20,990	29,143	-28.0
Durango (trk.) (I).....	113	80	129	126	92	79	103	73	47	82	93	102	1,119	1,253	-10.7
H100 (trk.) (I).....	-	-	-	-	-	-	-	-	-	-	2	102	104	-	-
Ram pickup (trk.) (D).....	853	807	1,074	963	984	794	1,066	1,007	664	704	2,059	479	11,454	15,108	-24.2
Ram pickup (trk.) (I).....	424	333	417	347	335	233	467	416	785	272	824	918	5,171	1,760	193.8
Total Ram pickup (trk.).....	1,277	1,140	1,491	1,310	1,319	1,027	1,533	1,423	849	976	2,883	1,397	16,625	16,868	-1.4
Ram Van (trk.) (I).....	125	145	262	226	111	359	158	83	102	107	132	160	1,970	1,624	21.3
Ram Wagon (trk.) (I).....	119	130	127	117	138	117	115	112	50	89	128	139	1,381	1,531	-9.8
Total Dodge.....	9,473	7,551	6,995	6,537	6,196	5,588	6,735	7,527	5,850	6,648	7,157	9,017	85,274	97,869	-12.9
Grand Cherokee (trk.) (I).....	202	174	190	189	178	147	134	122	90	213	190	201	2,030	3,626	-44.0
Liberty (trk.) (I).....	889	506	701	814	785	593	740	644	474	668	835	1,056	8,705	3,879	124.4
Wrangler (trk.) (I).....	20	85	77	41	52	46	37	30	15	24	43	174	644	572	12.6
Total Jeep (I).....	1,111	765	968	1,044	1,015	786	911	796	579	905	1,068	1,431	11,379	8,077	40.9
A class (I).....	44	47	40	31	28	23	11	17	29	21	40	49	380	917	-58.6
C class (I).....	92	94	127	151	109	84	116	119	139	140	107	133	1,411	1,332	5.9
CL class (I).....	17	13	19	14	10	6	9	27	18	24	20	12	189	192	-1.6
CLK 320 (I).....	5	6	1	-	1	-	3	14	9	9	4	5	57	60	-5.0
E class (I).....	19	12	9	3	52	48	49	34	40	43	44	34	387	317	22.1
S class (I).....	8	9	6	9	11	4	3	6	1	4	2	7	70	84	-16.7
SL 500/600 (I).....	-	-	3	7	5	2	2	2	4	-	1	2	28	3	-
AMG (I).....	2	-	2	-	2	1	-	-	-	1	-	-	8	24	-
SLK 230 K (I).....	15	16	18	9	9	16	6	9	10	23	12	10	153	185	-17.3
G class (trk.) (I).....	1	2	1	-	-	-	1	1	-	1	-	1	9	61	-
M class (trk.) (I).....	35	66	59	57	60	41	46	60	60	47	43	45	619	604	2.5
Misc. cargo (trk.) (I).....	-	-	-	-	-	-	-	-	-	-	59	54	113	-	-
Total Mercedes-Benz (I).....	238	265	285	281	287	225	246	289	311	312	333	352	3,424	3,779	-9.4

Mexico car and light-truck sales – 2002 calendar year

	January	February	March	April	May	June	July	August	September	October	November	December	2002 TOTAL	2001 TOTAL	Percent change
Total car	8,631	6,838	5,780	5,441	5,220	4,580	5,527	6,469	5,325	6,033	4,531	7,909	72,284	86,948	-16.9
Total truck	4,206	3,411	4,233	3,775	3,735	3,268	4,277	3,691	2,531	3,301	5,364	4,849	46,641	47,280	-1.4
DAIMLERCHRYSLER	12,837	10,249	10,013	9,216	8,955	7,848	9,804	10,160	7,856	9,334	9,895	12,758	118,225	134,228	-11.4
Contour (D)	-	7	-	-	-	-	-	-	-	-	-	-	7	660	-
Crown Victoria (I)	3	1	6	8	2	3	4	14	5	2	-	4	52	47	10.6
Escort ZX2 (D)	3	12	-	-	1	-	-	8	-	-	-	-	25	1,499	-
Fiesta Ikon (D)	1,573	1,347	1,208	1,509	1,563	1,398	1,675	3,133	1,358	1,047	1,133	2,432	19,376	18,990	2.0
Fiesta (I)	94	43	56	29	55	14	9	62	844	2,071	1,792	3,270	8,339	8,726	-4.4
Focus (I)	1,493	1,184	1,487	1,581	1,926	1,683	1,660	1,875	1,007	1,132	1,117	2,176	18,321	20,501	-10.6
Focus station wagon (I)	258	261	326	342	397	297	350	190	35	175	216	344	3,191	3,348	-4.7
Focus ZX3 (D)	163	134	171	219	279	287	244	283	125	163	151	334	2,553	2,777	-8.1
Total Focus	1,914	1,579	1,984	2,142	2,602	2,267	2,254	2,348	1,167	1,470	1,484	2,854	24,065	26,626	-9.6
Ka (I)	1,855	1,125	1,036	1,131	1,417	1,553	1,738	2,796	1,735	1,915	1,692	1,815	19,808	12,627	56.9
Mondeo (I)	801	527	497	520	481	440	444	1,002	790	803	439	742	7,486	4,262	75.6
Mustang (I)	66	76	63	61	52	45	49	111	62	77	54	71	787	1,101	-28.5
Courier (trk.) (I)	563	668	542	577	673	548	695	838	597	587	538	564	7,390	6,771	9.1
Club Wagon (trk.) (I)	28	61	86	47	73	49	45	56	74	69	91	96	775	1,232	-37.1
Econoline (trk.) (I)	156	156	100	95	79	84	74	96	161	142	173	122	1,438	1,657	-13.2
Escape (trk.) (I)	502	567	621	611	497	534	546	498	543	686	627	949	7,181	7,249	-0.9
Excursion (trk.) (I)	23	9	1	1	2	4	3	8	26	36	31	32	176	550	-68.0
Expedition (trk.) (I)	183	154	121	71	44	405	511	394	311	471	339	378	3,382	2,941	15.0
Explorer (trk.) (I)	430	411	370	512	737	572	424	441	326	323	365	781	5,692	6,095	-6.6
F series (trk.) (D)	1,501	2,226	1,789	1,979	2,045	1,742	1,463	1,903	1,830	2,383	2,218	3,038	24,117	25,955	-7.1
F series (Lobo) (trk.) (I)	608	608	562	807	820	618	527	741	451	400	681	944	7,767	7,557	2.8
Total F series	2,109	2,834	2,351	2,786	2,865	2,360	1,990	2,644	2,281	2,783	2,899	3,982	31,884	33,512	-4.9
Ranger (trk.) (I)	292	393	570	538	582	592	548	968	803	682	791	979	7,738	4,781	61.8
Windstar (trk.) (I)	734	702	842	786	1,506	1,180	971	461	619	586	605	1,193	10,185	13,150	-22.5
Total Ford Division	11,329	10,672	10,454	11,425	13,231	12,048	11,980	15,878	11,702	13,750	13,053	20,264	155,786	152,476	2.2
S-Type (I)	17	11	11	7	52	35	32	27	9	20	22	40	283	346	-18.2
X-Type (I)	101	105	80	95	53	48	100	67	110	108	101	123	1,091	507	115.2
XJ series (I)	1	3	2	2	-	8	2	-	-	2	1	-	21	26	-
XK series (I)	1	-	-	1	-	-	1	-	-	-	1	-	5	8	-
Total Jaguar (I)	120	119	93	105	105	91	135	95	119	130	125	163	1,400	887	57.8
Discovery (trk.) (I)	19	12	5	19	15	15	7	21	12	9	12	16	162	127	27.6
Free Lander (trk.) (I)	87	58	76	66	57	52	49	64	22	89	54	69	743	578	28.5
Range Rover (trk.) (I)	1	4	2	-	-	8	-	5	7	2	6	5	40	55	-27.3
Total Land Rover (trk.) (I)	107	74	83	85	72	75	56	90	41	100	72	90	945	760	24.3
Continental (I)	58	53	44	63	49	24	19	56	54	54	96	35	605	1	-
LS (I)	-	-	-	-	-	-	-	-	-	-	-	-	-	282	-
Town Car (I)	22	18	7	7	2	10	28	38	16	27	18	14	207	862	-76.0
Aviator (trk.) (I)	-	-	-	-	-	-	-	-	-	-	22	69	91	-	-
Blackwood (trk.) (I)	-	-	-	-	-	-	-	-	27	13	11	19	70	-	-
Navigator (trk.) (I)	60	46	26	17	13	104	100	89	66	99	75	82	777	661	17.5
Total Lincoln (I)	140	117	77	87	64	138	147	183	163	193	222	219	1,750	1,806	-3.1
Grand Marquis (I)	93	108	87	78	69	53	152	152	106	80	90	88	1,156	2,413	-52.1
Mystique (D)	-	5	-	-	-	-	-	-	-	-	-	-	5	261	-98.1
Sable (I)	215	168	162	186	153	175	115	161	111	103	91	146	1,786	3,246	-45.0
Total Mercury	308	281	249	264	222	228	267	313	217	183	181	234	2,947	5,920	-50.2
C70 (I)	1	3	4	4	4	2	-	2	2	-	1	2	25	36	-30.6
S40 (I)	71	75	92	187	176	135	104	77	172	104	71	72	1,336	1,096	21.9
S60 (I)	94	47	75	78	93	73	40	85	111	93	73	97	959	776	23.6
S80 (I)	18	13	19	22	32	24	25	20	15	21	10	17	236	178	32.6
V40 (I)	4	8	4	5	1	1	3	-	3	5	1	-	35	103	-66.0
V70 (I)	10	10	9	6	7	9	9	6	11	15	6	7	105	192	-45.3
XC 90 (I)	-	-	-	-	-	-	-	-	-	-	-	4	4	-	-

Mexico car and light-truck sales – 2002 calendar year

	January	February	March	April	May	June	July	August	September	October	November	December	2002 TOTAL	2001 TOTAL	Percent change
Total Volvo (I)	198	156	203	302	313	244	181	190	314	238	162	199	2,700	2,381	13.4
Total car	7,015	5,344	5,446	6,142	6,864	6,317	6,803	10,166	6,681	8,017	7,176	11,833	87,800	84,871	3.5
Total truck	5,187	6,075	5,713	6,126	7,143	6,507	5,963	6,583	5,875	6,577	6,639	9,336	77,728	79,359	-2.1
FORD	12,202	11,419	11,159	12,268	14,007	12,824	12,766	16,749	12,556	14,594	13,815	21,169	165,528	164,230	0.8
DeVille, Seville (I)	42	44	48	76	79	54	61	60	28	34	29	43	598	551	8.5
Escalade (trk.) (I)	43	47	37	44	54	29	30	29	30	42	37	30	452	76	-
Escalade EXT (trk.) (D)	-	-	2	11	3	30	15	10	6	20	3	20	120	-	-
Total Cadillac (I)	85	91	87	131	136	113	106	99	64	96	69	93	1,170	627	86.6
Asira (I)	1,965	1,479	1,606	1,232	1,192	1,088	1,226	1,101	939	1,362	1,232	1,579	16,021	14,941	7.2
Asira wagon (I)	206	164	134	135	143	91	94	76	90	112	127	152	1,524	1,911	-20.3
Total Asira (I)	2,171	1,643	1,740	1,367	1,335	1,179	1,320	1,177	1,029	1,494	1,359	1,731	17,545	16,852	4.1
Camaro (I)	6	5	4	2	6	3	3	1	3	3	2	-	38	64	-40.6
Cavalier (D)	872	882	958	763	575	520	518	555	399	489	467	835	7,833	5,282	48.3
Chevy Joy, Pop, Swing (D)	8,340	5,959	5,104	5,624	3,183	4,369	5,487	5,482	4,688	4,467	3,907	6,528	63,138	60,503	4.4
Chevy Joy, Pop, Swing (I)	879	823	571	495	269	208	302	197	138	143	64	61	4,090	6,988	-41.5
Chevy station wagon (I)	883	533	195	443	487	310	451	390	294	414	315	477	5,192	5,682	-8.6
Total Chevy	10,402	7,315	5,870	6,562	3,939	4,887	6,240	6,069	5,120	5,024	4,286	7,066	72,420	73,173	-1.0
Corsa (I)	454	472	572	976	1,233	845	1,252	1,229	2,283	2,731	3,032	3,854	18,933	28	-
Corvette (I)	10	8	10	14	12	7	6	6	5	5	-	15	98	102	-3.9
Impala (I)	125	762	147	119	139	87	64	53	65	109	89	58	1,817	1,285	41.4
Malibu (I)	945	668	596	589	505	359	394	322	348	469	391	576	6,162	7,849	-21.5
Monza (D)	2,057	2,560	2,124	1,745	1,346	1,547	1,870	1,295	737	838	1,025	2,287	19,431	19,849	-2.1
Tigra (I)	-	-	-	-	-	-	-	-	-	-	-	-	-	82	-
Vectra (I)	-	-	-	-	-	-	-	-	-	-	-	-	66	66	-
Zafira (I)	477	281	343	389	492	359	427	336	338	453	360	453	4,708	775	507.5
Avalanche (trk.) (D)	205	149	156	147	138	100	116	114	92	123	112	99	1,551	272	470.2
Blazer (trk.) (I)	8	1	1	1	1	-	-	-	-	-	-	-	12	1,176	-
Chevy pickup (trk.) (I)	548	530	361	595	342	307	388	302	459	460	509	481	5,282	4,384	20.5
Chevy van (trk.) (I)	340	344	318	292	289	250	221	241	152	205	330	350	3,332	3,872	-13.9
Luv (trk.) (I)	736	452	410	476	585	468	452	400	428	823	620	519	6,369	6,343	0.4
Medium (trk.) (D)	1,015	1,323	973	1,223	1,353	1,252	1,013	920	895	999	1,555	1,134	13,655	10,320	32.3
Medium (trk.) (I)	1,529	1,762	1,415	1,801	1,604	1,412	1,523	1,037	1,057	2,933	1,911	2,098	19,482	21,342	-8.7
Total Medium	2,544	2,485	2,388	3,024	2,957	2,664	2,536	1,952	1,952	3,932	3,466	3,232	33,137	31,662	4.7
S-10 (trk.) (I)	98	104	109	70	88	66	104	90	51	65	161	50	1,056	1,596	-33.8
Silverado (trk.) (I)	174	117	130	268	232	208	180	89	156	439	278	375	2,646	2,061	28.4
Sonora (trk.) (I)	197	138	120	129	139	130	127	80	60	62	70	96	1,348	2,559	-47.3
Suburban (trk.) (D)	259	255	284	260	256	195	181	150	180	173	171	272	3,636	3,621	-27.2
Tracker (trk.) (I)	534	310	237	253	416	294	333	189	219	291	247	482	3,805	4,132	-11.8
TrailBlazer (trk.) (I)	410	354	341	499	493	370	467	445	370	357	278	423	4,807	2,323	126.4
Venture (trk.) (I)	697	424	571	622	532	400	544	360	433	461	378	520	5,942	5,540	7.3
Total Chevrolet	23,909	20,259	17,790	19,162	16,050	15,245	17,743	15,460	14,879	19,006	17,631	23,840	220,974	194,862	13.4
Firebird (I)	-	-	-	-	-	-	-	-	-	-	-	-	-	1	-
Grand Am (I)	484	281	286	311	318	276	255	148	141	222	164	248	3,134	2,860	9.6
Grand Prix (I)	4	3	6	4	4	1	3	-	1	-	-	-	26	260	-90.0
Sunfire (D)	352	438	473	432	345	286	279	227	167	239	169	103	3,510	4,433	-20.8
Aztek (trk.) (D)	125	207	179	165	168	127	129	93	79	106	99	88	1,565	2,553	-38.7
Total Pontiac	965	929	944	912	835	690	666	468	388	567	432	439	8,235	10,107	-18.5
9-3 5-door (I)	7	7	12	9	73	8	76	13	9	4	9	78	125	27	-
9-3 convertible (I)	4	2	-	7	7	-	7	2	3	2	-	-	16	8	-
Total 9-3 (I)	11	9	12	10	14	8	17	15	12	6	9	18	141	35	-
9-5 (I)	7	5	7	10	76	3	9	10	9	7	3	2	88	29	-
9-5 wagon (I)	7	3	7	-	4	-	9	2	2	-	3	3	28	4	-
Total 9-5 (I)	8	8	8	10	20	3	18	12	11	7	6	5	116	33	251.5
Total Saab (I)	19	17	20	20	34	11	35	27	23	13	15	23	257	68	277.9
Total car	18,060	15,379	13,197	13,369	10,362	10,421	12,727	11,505	10,687	12,123	11,388	17,358	156,576	133,514	17.3

Mexico car and light-truck sales – 2002 calendar year

	January	February	March	April	May	June	July	August	September	October	November	December	2002 TOTAL	2001 TOTAL	Percent change
Total truck	6,918	5,917	5,644	6,856	6,693	5,638	5,823	4,549	4,667	7,559	6,759	7,037	74,060	72,150	2.6
GENERAL MOTORS	24,978	21,296	18,841	20,225	17,055	16,059	18,550	16,054	15,354	19,682	18,147	24,395	230,636	205,664	12.1
<i>Accord (D)</i>	601	722	809	763	654	507	681	579	1,067	1,612	1,055	990	10,040	10,377	-2.7
<i>Accord coupe (I)</i>	35	38	32	23	20	12	7	19	29	14	100	137	466	483	-3.5
Total <i>Accord</i>	636	760	841	786	674	519	688	598	1,096	1,626	1,155	1,127	10,506	10,860	-2.7
Civic (I)	1,241	1,148	902	983	852	697	1,041	1,016	837	897	859	1,100	11,573	14,652	-21.0
CR-V (trk.) (I)	-	-	-	77	1,042	509	528	491	45	1,126	867	992	5,677	-	-
Odyssey (trk.) (I)	235	211	236	185	190	144	232	213	168	352	249	259	2,674	2,824	-5.3
Total car	1,877	1,908	1,743	1,769	1,526	1,216	1,729	1,614	1,933	2,523	2,014	2,227	22,079	25,452	-13.3
Total truck	235	211	236	262	1,232	653	760	704	213	1,478	1,116	1,251	8,351	2,824	195.7
HONDA	2,112	2,119	1,979	2,031	2,758	1,869	2,489	2,318	2,146	4,001	3,130	3,478	30,430	28,276	7.6
Infiniti I30, O45 (I)	29	46	53	49	36	29	26	22	14	19	43	30	396	563	-29.7
Almera (I)	671	691	391	409	438	339	390	433	413	474	447	546	5,642	3,069	83.8
Altima (I)	653	524	422	606	648	655	811	579	469	938	993	1,109	8,407	3,200	162.7
Lucino (D)	1	-	-	-	-	-	-	-	-	-	1	1	3	204	-
Maxima (I)	82	56	44	26	20	14	26	21	29	30	25	37	410	974	-57.9
Platina (D)	-	-	-	850	4,570	5,589	5,199	4,204	2,963	3,759	3,953	5,596	36,683	-	-
Sentra (D)	4,520	3,399	2,970	2,882	2,713	1,987	2,202	2,088	2,088	2,468	2,258	3,494	33,069	43,093	-23.3
Tsubame (D)	108	95	114	84	78	75	148	81	62	51	52	62	1,010	1,306	-22.7
Tsuru (D)	10,629	8,184	6,659	7,736	6,920	5,289	5,659	5,825	4,913	5,479	6,094	5,840	79,227	96,865	-18.2
350Z (I)	-	-	-	-	-	-	-	-	2	127	112	78	319	-	-
Frontier (trk.) (I)	223	232	293	329	302	275	268	283	212	223	342	332	3,314	2,263	48.4
Nissan chassis (trk.) (D)	1,650	1,609	1,295	1,545	1,642	1,333	1,300	1,524	1,281	1,412	1,279	1,613	17,483	18,638	-6.2
Nissan pickup (trk.) (D)	1,050	940	931	889	824	745	689	918	721	880	746	1,381	10,714	13,312	-19.5
Pathfinder (trk.) (I)	98	92	100	61	49	58	47	34	31	74	67	83	794	1,264	-37.2
Quest (trk.) (I)	9	6	8	9	12	13	12	5	8	6	5	8	101	173	-41.6
Urvan (trk.) (I)	266	287	255	298	268	437	331	217	311	365	388	358	3,781	2,610	44.9
Xterra (trk.) (I)	211	192	186	138	112	133	124	102	99	68	92	171	1,628	2,218	-26.6
Xtrail (trk.) (I)	594	566	348	495	721	601	905	782	821	672	949	1,213	8,667	815	-
Total Nissan Division	20,765	16,873	14,016	16,357	19,317	17,543	18,111	17,096	14,423	17,026	17,803	21,922	211,252	189,974	11.2
Total car	16,693	12,995	10,653	12,642	15,423	13,977	14,461	13,253	10,953	13,345	13,788	16,793	165,166	149,274	10.6
Total truck	4,101	3,924	3,416	3,764	3,930	3,595	3,676	3,865	3,484	3,700	3,868	5,159	46,482	41,263	12.6
NISSAN	20,794	16,919	14,069	16,406	19,353	17,572	18,137	17,118	14,437	17,045	17,864	21,952	211,648	190,337	11.1
206 (I)	447	499	444	437	395	546	609	592	648	813	707	869	7,006	4,375	60.1
306 (I)	188	232	134	117	75	72	84	89	62	36	15	14	1,118	907	23.3
406 (I)	69	70	91	80	66	60	59	59	72	95	87	86	894	841	6.3
607 (I)	24	11	13	12	4	12	7	4	7	13	14	9	130	16	712.5
PEUGEOT (I)	728	812	682	646	540	690	759	744	789	957	823	978	9,148	6,139	49.0
PORSCHE 911 (I)	39	28	29	26	31	14	20	18	13	19	23	22	282	185	52.4
<i>Clio (D)</i>	723	480	521	536	625	830	887	906	859	1,043	956	1,173	8,933	17	-
<i>Clio (I)</i>	93	71	148	147	179	94	95	83	62	116	92	92	1,212	117	-
Total <i>Clio</i>	216	551	669	683	744	924	976	989	921	1,159	1,048	1,265	10,145	134	-
Laguna (I)	-	2	-	7	98	112	79	119	93	100	93	98	801	2	-
Megane (I)	249	167	169	103	157	184	208	163	165	201	178	219	2,163	978	121.2
<i>Scenic (D)</i>	203	147	177	183	149	135	167	232	180	209	177	293	2,252	1,115	102.0
<i>Scenic (I)</i>	15	6	2	1	1	-	-	-	-	-	-	-	25	921	-97.3
Total Scenic	218	153	179	184	150	135	167	232	180	209	177	293	2,277	2,036	11.8
RENAULT	683	873	1,017	977	1,149	1,355	1,430	1,503	1,359	1,669	1,496	1,875	15,386	3,150	388.4
Camry (I)	0	0	0	103	152	230	251	213	238	287	187	172	1,833	-	-
Corolla (I)	0	0	0	97	147	176	158	187	239	276	328	283	1,891	-	-
4Runner (trk.) (I)	0	0	0	0	0	0	0	0	0	65	20	27	112	-	-
TOYOTA	0	0	0	200	299	406	409	400	477	628	560	482	3,836	-	-
A3 (I)	132	113	122	111	99	91	82	89	66	76	97	76	1,154	1,337	-13.7
A4 (I)	173	194	182	222	171	150	114	120	101	129	189	131	1,876	860	118.1

*Car and truck breakout and monthly totals estimated; year-end company total actual

Source: Mexican Automotive Industry Association and Automotive News Data Center

Mexico car and light-truck sales – 2002 calendar year

	January	February	March	April	May	June	July	August	September	October	November	December	2002 TOTAL	2001 TOTAL	Percent change
A6 (I).....	39	34	21	33	35	24	19	22	8	13	29	20	297	417	-28.8
A8 (I).....	-	-	-	-	-	2	-	-	-	-	1	-	3	9	-66.7
all road (I).....	1	4	4	2	1	2	5	1	3	-	4	1	28	79	-64.6
S8 (I).....	-	-	2	2	1	-	1	1	-	-	-	-	7	13	-46.2
TT coupe (I).....	20	15	12	16	16	18	12	10	9	24	14	18	184	242	-24.0
TT roadster (I).....	10	10	6	9	8	5	6	3	4	6	3	6	76	125	-39.2
Total TT (I).....	30	25	18	25	24	23	18	13	13	30	17	24	260	367	-29.2
Total Audi (I).....	375	370	349	395	331	292	239	246	191	248	337	252	3,625	3,082	17.6
Beetle (D).....	2,116	1,935	3,240	2,181	2,757	1,730	1,395	1,605	1,448	1,663	1,439	1,477	22,986	37,777	-39.3
New Beetle (D).....	269	272	237	239	257	200	158	358	216	221	231	275	2,933	4,940	-40.6
Derby (I).....	1,249	870	685	826	754	798	860	991	829	1,115	789	796	10,562	13,805	-23.5
Golf (I).....	584	328	300	195	313	320	550	517	430	682	407	442	5,068	6,470	-21.7
Golf Cabrio (D).....	35	37	28	39	27	36	20	19	8	17	6	15	287	362	-20.7
Golf GTI (I).....	127	120	121	110	135	122	108	130	90	81	50	53	1,247	688	81.3
Total Golf.....	746	485	449	344	475	478	678	666	528	780	463	510	6,602	7,520	-12.2
Jetta (D).....	3,059	2,850	2,779	2,789	3,353	3,900	3,549	3,519	2,951	3,590	3,248	4,336	39,923	42,624	-6.3
Jetta variant (I).....	65	63	56	47	48	37	50	36	35	32	42	49	560	663	-15.5
Total Jetta.....	3,124	2,913	2,835	2,836	3,401	3,937	3,599	3,555	2,986	3,622	3,290	4,385	40,483	43,287	-6.5
Passat (I).....	297	250	202	194	175	143	160	196	123	146	155	189	2,230	2,397	-7.0
Pointer (I).....	3,562	4,116	4,181	4,206	3,710	3,434	3,809	3,664	3,141	3,712	5,254	6,604	49,393	31,337	57.6
Pointer GTI (I).....	174	157	167	130	100	78	60	49	42	39	77	42	1,115	1,963	-43.2
Pointer wagon (I).....	1,514	1,221	1,210	1,205	960	915	936	928	611	1,145	692	875	12,212	14,181	-13.9
Total Pointer (I).....	5,250	5,494	5,558	5,541	4,770	4,427	4,805	4,641	3,794	4,896	6,023	7,521	62,720	47,481	32.1
Polo (I).....	-	-	-	-	-	-	-	-	-	-	-	52	52	-	-
Euro cargo (trk.) (I).....	369	236	193	264	222	210	367	305	327	305	310	336	3,444	1,844	86.8
Euro passenger (trk.) (I).....	65	145	157	184	102	94	144	80	147	181	154	138	1,591	1,199	32.7
Eurovan (trk.) (I).....	-	-	-	-	-	-	-	-	-	-	-	-	-	57	-
Total Eurovan.....	434	381	350	448	324	304	511	385	474	486	464	474	5,035	3,100	62.4
Kombi (trk.) (I).....	6	7	-	-	-	-	-	-	-	-	-	-	13	586	-
Panel (trk.) (I).....	9	7	-	-	-	1	-	-	-	-	-	-	17	1,156	-
Total Kombi/Panel.....	15	14	-	-	-	1	-	-	-	-	-	-	30	1,742	-
Pointer pick up (trk.) (I).....	295	178	217	297	220	187	236	211	168	259	176	185	2,629	3,047	-13.7
Sharan (trk.) (I).....	271	163	228	202	274	202	257	292	213	282	241	293	2,918	1,27	-
VW van (trk.) (I).....	-	-	-	-	2	34	83	103	101	110	72	97	602	-	-
Total Volkswagen Division.....	14,066	12,955	14,001	13,108	13,409	12,441	12,742	13,003	10,880	13,580	13,343	16,254	159,782	165,323	-3.4
Cordoba (I).....	891	715	565	660	616	595	591	641	503	708	729	839	8,053	4,535	77.6
Ibiza (I).....	1,062	1,085	1,054	1,002	928	1,025	1,047	990	984	1,254	1,128	1,288	12,847	5,779	122.3
Leon (I).....	164	194	167	168	148	131	151	218	216	167	159	172	2,055	779	163.8
Toledo (I).....	110	52	38	91	96	111	162	156	108	118	132	145	1,319	707	86.6
Alhambra (trk.) (I).....	67	109	108	92	67	59	74	53	44	49	61	59	842	43	-
Total Seat (I).....	2,294	2,155	1,932	2,013	1,855	1,921	2,025	2,058	1,855	2,296	2,209	2,503	25,116	11,843	112.1
Total car.....	15,653	14,635	15,379	14,477	14,708	13,867	13,845	14,263	11,926	14,938	14,875	17,901	176,467	172,189	2.5
Total truck (I).....	1,082	845	903	1,039	887	787	1,161	1,044	1,000	1,186	1,014	1,108	12,056	8,059	49.6
VOLKSWAGEN.....	16,735	15,480	16,282	15,516	15,595	14,654	15,006	15,307	12,926	16,124	15,889	19,009	188,523	180,248	4.6
Domestic car.....	35,275	29,679	27,831	28,810	29,638	28,914	30,422	30,641	24,453	27,623	26,548	36,320	356,154	356,011	-
Import car.....	34,616	29,587	26,425	27,306	27,090	24,469	27,848	29,861	26,300	33,115	30,786	41,535	358,938	310,930	15.4
Total car.....	69,891	59,266	54,256	56,116	56,728	53,383	58,270	60,502	50,753	60,738	57,334	77,855	715,092	666,941	7.2
Domestic truck.....	6,658	7,516	6,683	7,182	7,413	6,318	5,972	6,639	5,748	6,800	8,242	8,124	83,295	89,779	-7.2
Import truck.....	15,155	12,942	13,529	14,712	16,284	14,191	15,734	13,854	12,107	17,135	16,618	20,745	183,006	162,053	12.9
Total truck.....	21,813	20,458	20,212	21,894	23,697	20,509	21,706	20,493	17,855	23,935	24,860	28,869	266,301	251,832	5.7
Total domestic.....	41,933	37,195	34,514	35,992	37,051	35,232	36,394	37,280	30,201	34,423	34,790	44,444	439,449	445,790	-1.4
Total import.....	49,771	42,529	39,954	42,018	43,374	38,660	43,582	43,715	38,407	50,250	47,404	62,280	541,944	472,983	14.6
TOTAL MEXICO.....	91,704	79,724	74,468	77,810	80,425	73,892	79,976	80,995	68,608	84,673	82,194	106,724	981,393	918,773	6.8

Note: Vehicles are cars unless noted. (D) = produced in Mexico, (I) = import

Source: Mexican Automotive Industry Association

Canada and Mexico sales history

Canada car and light-truck sales

	2002	2001	2000	1999	1998
Car	13,458	9,900	9,182	8,922	7,701
Truck	3,164	2,802	1,840	89	-
BMW	16,622	12,702	11,022	9,011	7,701
Car	-	-	-	-	86,148
Truck	-	-	-	-	183,048
Chrysler Corp.	-	-	-	-	269,196
Daewoo (car)	500	1,567	4,011	2,504	-
Car	73,221	76,691	89,163	92,064	-
Truck	188,076	180,742	192,082	184,480	-
DaimlerChrysler	261,297	257,433	281,245	276,544	-
Car	82,826	82,590	99,738	87,830	94,544
Truck	175,649	168,769	183,025	194,328	175,770
Ford, L-M	258,475	251,359	282,763	282,158	270,314
Car	268,653	245,718	256,792	259,675	224,015
Truck	250,542	222,724	215,629	215,218	201,195
General Motors	519,195	468,442	472,421	474,893	425,210
Car	121,328	119,442	106,814	104,427	98,586
Truck	44,003	30,779	28,105	26,976	18,430
American Honda	165,331	150,221	134,919	131,403	117,016
Car	58,229	53,680	38,233	30,367	23,136
Truck	8,688	5,486	833	-	-
Hyundai	66,917	59,166	39,066	30,367	23,136
Jaguar (car)	2,556	2,460	2,315	1,700	1,293
Car	18,349	18,334	8,370	851	-
Truck	10,665	7,679	4,973	566	-
Kia	29,014	26,013	13,343	1,417	-
Car	-	-	-	-	74
Truck	-	-	-	-	172
Lada	-	-	-	-	246
Land Rover (truck)	2,174	1,026	1,015	1,210	1,032
Car	52,175	49,900	35,876	31,955	22,650
Truck	18,965	19,116	16,194	9,324	5,847
Mazda	71,140	69,016	52,070	41,279	28,497
Car	-	-	-	-	6,017
Truck	-	-	-	-	3,030
Mercedes-Benz	-	-	-	-	9,047
Car	2,690	-	-	-	-
Truck	533	-	-	-	-
Mitsubishi	3,223	-	-	-	-
Car	49,270	43,164	30,170	21,587	20,036
Truck	15,391	13,500	17,234	16,313	14,348
Nissan North America	64,661	56,664	47,404	37,900	34,384
Porsche (car)	1,193	1,102	1,288	1,040	946
Subaru (car)	17,236	15,390	14,609	13,018	11,883
Car	5,983	4,195	4,785	4,955	5,381
Truck	5,575	7,438	5,790	6,257	3,922
Suzuki	11,558	11,633	10,575	11,212	9,303
Car	113,693	91,216	95,023	94,214	91,528
Truck	39,073	36,538	28,573	35,651	36,847
Toyota Motor Sales ...	152,766	127,754	123,596	129,865	128,375
Car	50,076	49,383	49,047	46,883	40,583
Truck	135	65	83	161	720
Volkswagen of America	50,211	49,448	49,130	47,044	41,303
Car	9,375	9,237	8,658	8,572	9,011
Truck	67	65	83	161	720
Volvo	9,442	9,237	8,658	8,572	9,011
Total car	940,811	873,969	854,074	810,564	743,532
Total truck	762,700	696,664	695,376	690,573	644,361

TOTAL CANADA **1,703,511** **1,570,633** **1,549,450** **1,501,137** **1,387,893**

Note: Includes some heavy trucks

Source: Automotive News Data Center and Association of International Automobile Manufacturers of Canada

Mexico car and light-truck sales

	2002	2001	2000	1999	1998
Car	6,180	5,219	3,995	2,442	1,944
Truck	871	897	213	233	115
BMW	7,051	6,116	4,208	2,675	2,059
Car	72,284	86,948	65,957	52,058	47,176
Truck	46,641	47,280	48,685	41,854	45,123
DaimlerChrysler* ...	118,925	134,228	114,642	93,912	92,299
Car	87,800	84,871	65,706	49,294	44,986
Truck	77,728	79,359	80,047	65,141	65,471
Ford Motor Co.	165,528	164,230	145,753	114,435	110,457
Car	156,576	133,514	137,733	112,459	108,505
Truck	74,060	72,150	78,925	63,798	66,395
General Motors	230,636	205,664	216,658	176,257	174,900
Car	22,079	25,452	22,174	18,539	12,534
Truck	8,351	2,824	2,308	320	-
Honda	30,430	28,276	24,482	18,859	12,534
Car	-	-	-	-	960
Truck	-	-	-	-	246
Mercedes-Benz	-	-	-	-	1,206
Car	165,166	149,274	129,522	99,585	102,704
Truck	46,482	41,263	43,544	35,352	36,814
Nissan	211,648	190,537	173,066	134,937	139,518
Peugeot (car)	9,148	6,139	3,454	1,505	-
Porsche (car)	282	185	9	9	13
Renault (car)	15,386	3,150	-	-	-
Car	3,724	-	-	-	-
Truck	112	-	-	-	-
Toyota	3,836	-	-	-	-
Car	176,467	172,189	164,905	119,903	107,216
Truck	12,056	8,059	6,598	5,540	3,158
Volkswagen	188,523	180,248	171,503	125,443	110,374
Total car	715,092	666,941	593,455	455,794	426,038
Total truck	266,301	251,832	260,320	212,238	217,322
TOTAL MEXICO	981,393	918,773	853,775	668,032	643,360

*1998 includes Chrysler Corp. Chrysler Corp. and Mercedes-Benz combined in November 1998
Source: Mexican Automotive Industry Association

2003 car models offered in the U.S.

	4-door 2003	2-door 2003	Convertible 2003	Station wagons 2003	Total 2003	Total 2002		4-door 2003	2-door 2003	Convertible 2003	Station wagons 2003	Total 2003	Total 2002
BMW 3 series (I)	4	2	2	2	10	10	Buick Century (D)	1	-	-	-	1	2
5 series (I)	4	-	-	2	6	5	LeSabre (D)	2	-	-	-	2	2
7 series (I)	3	-	-	-	3	2	Park Avenue (D)	2	-	-	-	2	2
Z3 (D)	-	-	-	-	-	3	Regal (D)	2	-	-	-	2	2
Z4 (D)	-	-	2	-	2	-	Total Buick (D)	7	-	-	-	7	8
M3 (D)	-	1	1	-	2	2	Cadillac CTS (D)	1	-	-	-	1	1
M5 (I)	1	-	-	-	1	1	DeVille (D)	3	-	-	-	3	3
M series (I)	-	-	-	-	-	2	Eldorado (D)	-	-	-	-	-	2
Z8 (I)	-	-	-	-	-	1	Seville (D)	2	-	-	-	2	2
Alpina (I)	-	-	1	-	1	-	Total Cadillac	6	-	-	-	6	8
Total BMW Division	12	3	6	4	25	26	Chevrolet Camaro (D)	-	-	-	-	-	4
Mini Cooper (I)	-	2	-	-	2	2	Cavalier (D)	3	3	-	-	6	6
Rolls-Royce (I)	1	-	-	-	1	4	Corvette (D)	-	2	1	-	3	3
Total BMW Group (D)	-	-	2	-	2	3	Impala (D)	2	-	-	-	2	2
Total BMW Group (I)	13	5	4	4	26	29	Malibu (D)	2	-	-	-	2	2
Total BMW Group	13	5	6	4	28	32	Monte Carlo (D)	-	2	-	-	2	2
Total Daewoo (I)	-	-	-	-	-	7	Prizm (D)	-	-	-	-	-	2
Chrysler Concorde (D)	3	-	-	-	3	3	Total Chevrolet (D)	7	7	1	-	15	21
Prowler (D)	-	-	-	-	-	1	Oldsmobile Alero (D)	4	4	-	-	8	8
PT Cruiser (D)	4	-	-	-	4	3	Aurora (D)	1	-	-	-	1	2
Sebring (D)	2	2	4	-	8	8	Intrigue (D)	-	-	-	-	-	3
300M (D)	2	-	-	-	2	2	Total Oldsmobile (D)	5	4	-	-	9	13
Total Chrysler Division (D)	11	2	4	-	17	17	Pontiac Bonneville (D)	3	-	-	-	3	3
Dodge Intrepid (D)	2	-	-	-	2	3	Firebird (D)	-	-	-	-	-	5
Neon (D)	3	-	-	-	3	6	Grand Am (D)	5	2	-	-	7	8
SRT-4 (D)	1	-	-	-	1	-	Grand Prix (D)	3	-	-	-	3	5
Stratus (D)	4	2	-	-	6	6	Sunfire (D)	1	-	-	-	1	3
Viper (D)	-	1	-	-	1	2	Vibe (D)	3	-	-	-	3	3
Total Dodge (D)	10	3	-	-	13	17	Total Pontiac (D)	15	2	-	-	17	27
Total Chrysler group (D)	21	5	4	-	30	34	Saab 9-3 (I)	3	-	1	-	4	2
Mercedes-Benz C class (I)	5	2	-	2	9	5	9-3 Vigen (I)	-	-	-	-	-	3
E class (I)	3	-	-	-	3	7	9-5 (I)	3	-	-	3	6	6
S class (I)	6	-	-	-	6	4	Total Saab (I)	6	-	1	3	10	11
CLK (I)	-	3	2	-	5	6	Saturn Ion (D)	3	-	-	-	3	-
CL (I)	-	3	-	-	3	3	L series (D)	2	-	-	1	3	5
SLK (I)	-	-	3	-	3	3	S series (D)	-	-	-	-	-	5
SL (I)	-	1	1	-	2	4	Total Saturn (D)	5	-	-	1	6	10
Total Mercedes-Benz (I)	14	9	6	2	31	32	Total General Motors (D)	45	13	1	1	60	87
Total DaimlerChrysler (D)	21	5	4	-	30	34	Total General Motors (I)	6	-	1	3	10	11
Total DaimlerChrysler (I)	14	9	6	2	31	32	Total General Motors	51	13	2	4	70	98
Total DaimlerChrysler	35	14	10	2	61	66	Acura CL (D)	-	2	-	-	2	2
Ferrari 360 Modena (I)	-	2	-	-	2	N.A.	NSX (I)	-	1	-	-	1	1
360 Spyder (I)	-	-	2	-	2	N.A.	RL (I)	2	-	-	-	2	1
575M Maranello (I)	-	2	-	-	2	N.A.	RSX (I)	-	2	-	-	2	2
456M GT (I)	-	2	-	-	2	N.A.	TL (D)	2	-	-	-	2	3
Total Ferrari (I)	-	6	2	-	8	-	TSX (I)	1	-	-	-	1	-
Aston Martin DB Vantage (I)	-	2	-	-	2	1	Total Acura	5	5	-	-	10	9
DB Volante (I)	-	-	1	-	1	1	Honda Accord (D)	4	3	-	-	7	8
Total Aston Martin (I)	-	2	1	-	3	2	Civic (D)	4	5	-	-	9	9
Ford Crown Victoria (D)	4	-	-	-	4	2	Insight (I)	-	1	-	-	1	1
ZX2 (D)	-	3	-	-	3	3	S2001(I)	-	-	1	-	1	1
Focus (D)	9	3	-	2	14	13	Total Honda Division	8	9	1	-	18	19
Mustang (D)	-	7	5	-	12	11	Total American Honda (D)	10	10	-	-	20	22
Taurus (D)	6	-	-	3	9	10	Total American Honda (I)	3	4	1	-	8	6
Thunderbird (D)	-	-	4	-	4	4	Total American Honda	13	14	1	-	28	28
Total Ford Division (D)	19	13	9	5	46	43	Hyundai Accent (I)	1	2	-	-	3	3
Jaguar S-type (I)	3	-	-	-	3	4	Elantra (I)	3	-	-	-	3	2
X-type (I)	2	-	-	-	2	2	Sonata (I)	3	-	-	-	3	3
XJ series (I)	5	-	-	-	5	5	Tiburon (I)	-	2	-	-	2	2
XJ series (2004) (I)	3	-	-	-	3	-	XG300 (I)	2	-	-	-	2	2
XK series (I)	-	1	1	-	2	2	Total Hyundai division(I)	9	4	-	-	13	12
XKR series (I)	-	1	1	-	2	2	Kia Optima (I)	2	-	-	-	2	2
Total Jaguar (I)	13	2	2	-	17	15	Rio (I)	1	-	-	1	2	2
Lincoln Continental (D)	-	-	-	-	-	4	Spectra (I)	4	-	-	-	4	4
LS (D)	4	-	-	-	4	9	Total Kia (I)	7	-	-	1	8	8
Town Car (D)	9	-	-	-	9	6	Total Hyundai Group (I)	16	4	-	1	21	20
Total Lincoln (D)	13	-	-	-	13	19	Lamborghini Murcielago (I)	-	1	-	-	1	-
Mercury Cougar (D)	-	-	-	-	-	4	Lotus Spirit (I)	-	1	-	-	1	1
Grand Marquis (D)	4	-	-	-	4	5	Maserati (I)	-	2	2	-	4	-
Sable (D)	3	-	-	3	6	6	Mazda 626 (D)	-	-	-	-	-	2
Total Mercury (D)	7	-	-	3	10	15	Mazda6 (D)	2	-	-	-	2	-
Volvo 40 series (I)	1	-	-	1	2	2	MX-5 Miata (I)	-	-	2	-	2	3
S60 series (I)	5	-	-	-	5	4	Millenia (I)	-	-	-	-	-	4
C70 series (I)	-	-	2	-	2	3	Protege (I)	4	-	-	1	5	4
V70 series (I)	-	-	-	6	6	5	RX8 (2004) (I)	-	1	-	-	1	-
S80 (I)	3	-	-	-	3	3	Total Mazda (D)	2	-	-	-	2	2
75th Anniversary (I)	-	-	-	-	-	6	Total Mazda (I)	4	1	2	1	8	11
Total Volvo (I)	9	-	2	7	18	23	Total Mazda	6	1	2	1	10	13
Total Ford Motor Co. (D)	39	13	9	8	69	77							
Total Ford Motor Co. (I)	22	4	5	7	38	40							
Total Ford Motor Co.	61	17	14	15	107	117							

2003 car models offered in the U.S.

	4-door 2003	2-door 2003	Convertible 2003	Station wagons 2003	Total 2003	Total 2002		4-door 2003	2-door 2003	Convertible 2003	Station wagons 2003	Total 2003	Total 2002
Mitsubishi Diamante (I)	3	-	-	-	3	2	Toyota Avalon (D)	2	-	-	-	2	2
Eclipse (D)	-	4	3	-	7	7	Camry (D)	3	-	-	-	3	3
Galant (D)	4	-	-	-	4	4	Camry Solara (D)	-	2	2	-	4	4
Lancer (I)	4	-	-	-	4	3	Celica (I)	-	2	-	-	2	2
Mirage (I)	-	-	-	-	-	2	Corolla (D)	3	-	-	-	3	3
Total Mitsubishi (D)	4	4	3	-	11	11	Echo (I)	1	1	-	-	2	2
Total Mitsubishi (I)	7	-	-	-	7	7	Matrix (D)	-	-	-	5	5	5
Total Mitsubishi	11	4	3	-	18	18	MR2 (I)	-	-	1	-	1	1
Infiniti G20 (I)	-	-	-	-	-	1	Prius (I)	1	-	-	-	1	1
G35 (I)	1	1	-	-	2	1	Total Toyota Division	10	5	3	5	23	23
I35 (I)	1	-	-	-	1	-	Toyota Motor total (D)	8	2	2	5	17	17
M45 (I)	1	-	-	-	1	1	Toyota Motor total (I)	7	4	1	1	13	13
Q45 (I)	2	-	-	-	2	1	Total Toyota Motor	15	6	3	6	30	30
Total Infiniti (I)	5	1	-	-	6	4	Audi A4 (I)	4	-	2	2	8	6
Nissan Altima (D)	4	-	-	-	4	4	A6 (I)	4	-	-	1	5	4
Maxima (I)	3	-	-	-	3	3	A8 (I)	2	-	-	-	2	2
Maxima (2004) (D)	2	-	-	-	2	-	all road (I)	-	-	-	1	1	1
Sentra (D)	5	-	-	-	5	5	RS6 (I)	1	-	-	-	1	-
350Z (I)	-	5	-	-	5	-	S4 (I)	1	-	-	1	2	2
Total Nissan Division	14	5	-	-	19	12	S6 (I)	1	-	-	-	1	1
Nissan Motor total (D)	11	-	-	-	11	9	S8 (I)	1	-	-	-	1	1
Nissan Motor total (I)	8	6	-	-	14	7	TT (I)	-	2	2	-	4	6
Total Nissan Motor	19	6	-	-	25	16	Total Audi (I)	14	2	4	5	25	23
Porsche Boxster (I)	-	-	2	-	2	2	Total Bentley (I)	3	2	1	-	6	8
911 (I)	-	5	3	-	8	5	Volkswagen Cabrio (D)	-	-	-	-	-	3
Total Porsche (I)	-	5	5	-	10	7	Golf (I)	4	2	-	-	6	6
Subaru Baja (D)	2	-	-	-	2	-	GTI (I)	-	3	-	-	3	2
Forester (I)	-	-	-	-	2	2	Jetta (D)	9	-	-	6	15	11
Impreza (I)	3	-	-	3	6	5	New Beetle (D)	-	8	4	-	12	6
Impreza (2004) (I)	2	-	-	3	5	-	Passat (I)	7	-	-	6	13	8
Legacy/Outback (D)	5	-	-	7	12	12	Total Volkswagen division	20	13	4	12	49	36
Subaru total (D)	7	-	-	7	14	12	Volkswagen total (D)	9	8	4	6	27	20
Subaru total (I)	5	-	-	8	13	7	Volkswagen total (I)	28	9	5	11	53	47
Total Subaru	12	-	-	15	27	19	Total Volkswagen	37	17	9	17	80	67
Suzuki Aerio (I)	3	-	-	-	3	-	Total U.S.-badged	105	31	14	9	159	198
Esteem (I)	-	-	-	-	-	5	Total transplants	51	24	11	18	104	96
Total Suzuki (I)	3	-	-	-	3	5	Total imports	136	61	34	38	269	243
Lexus ES 300 (I)	1	-	-	-	1	1	Total car models	292	116	59	65	532	537
GS 300/430 (I)	2	-	-	-	2	2	*Revised						
IS 300 (I)	1	-	-	1	2	2	Note: D-Domestic, produced in North America; I-Imported into the United States. N.A. - not available.						
LS 430 (I)	1	-	-	-	1	1	Models produced in North America and also imported are counted as domestic and are included in transplant total.						
SC 430 (I)	-	1	-	-	1	1	Source: Automotive News						
Total Lexus (I)	5	1	-	1	7	7							

2003 truck models offered in the U.S.

	2003					Total 2002	2003					
	Pickups	Minivans/ vans	Sport wagons	SUVs	Total		Pickups	Minivans/ vans	Sport wagons	SUVs	Total	Total
BMW X5 (D)	-	-	3	-	3	3	-	-	2	-	2	1
Chrysler Town and Country (D)	-	6	-	-	6	8	-	-	3	-	3	3
Voyager (D)	-	3	-	-	3	3	-	-	4	-	4	-
Pacifica (D)	-	-	1	-	1	-	-	-	-	-	3	2
Total Chrysler Division (D)	-	9	1	-	10	11	-	-	-	-	-	6
Dodge Caravan (D)	-	3	-	-	3	3	-	-	3	-	3	-
Grand Caravan (D)	-	6	-	-	6	7	-	-	-	-	-	6
Dakota (D)	18	-	-	-	18	16	-	-	3	-	3	-
Durango (D)	-	-	-	7	7	7	-	-	-	-	-	3
Ram Pickup(D)	40	-	-	-	40	18	-	-	-	-	-	12
Ram Van Cargo (D)	-	7	-	-	7	7	-	-	-	-	-	5
Ram Conversion Van (D)	-	5	-	-	5	3	-	-	-	-	-	3
Total Dodge (D)	58	21	-	7	86	61	-	-	5	-	5	3
Jeep Grand Cherokee (D)	-	-	-	6	6	7	-	-	4	-	4	-
Liberty (D)	-	-	-	6	6	6	-	-	-	-	-	4
Wrangler (D)	-	-	-	5	5	4	-	-	-	-	-	4
Total Jeep (D)	-	-	-	17	17	17	-	-	9	-	9	9
Chrysler group total (D)	58	30	1	24	113	89	-	-	-	-	-	4
Mercedes-Benz M class(D)	-	-	3	-	3	3	-	-	2	2	2	4
G class (I)	-	-	-	2	2	1	-	-	-	2	2	6
Total Mercedes-Benz	-	-	3	2	5	4	-	-	-	3	3	4
Total DaimlerChrysler (D)	58	30	4	24	116	92	-	-	-	-	-	6
Total DaimlerChrysler (I)	-	-	-	2	2	1	-	-	-	-	-	6
Total DaimlerChrysler	58	30	4	26	118	93	-	-	-	11	11	14
Ford E series van (D)	-	10	-	-	10	9	-	-	-	-	-	6
E series wagon (D)	-	7	-	-	7	6	-	-	-	-	-	6
Escape (D)	-	-	12	-	12	14	-	-	6	-	6	5
Excursion (D)	-	-	-	11	11	10	-	-	-	-	-	2
Expedition (D)	-	-	-	10	10	12	-	-	-	-	-	11
Explorer (D)	-	-	-	26	26	20	-	-	-	-	-	6
F series (D)	118	-	-	-	118	118	-	-	-	-	-	14
Ranger (D)	30	-	-	-	30	33	-	-	-	-	-	6
Windstar (D)	-	10	-	-	10	7	-	-	-	-	-	11
Total Ford Division (D)	148	27	12	47	234	229	-	-	-	-	-	20
Land Rover Discovery (I)	-	-	-	3	3	2	-	-	-	-	-	6
Freelander (I)	-	-	-	4	4	3	-	-	-	-	-	2
Range Rover (I)	-	-	-	1	1	1	-	-	-	-	-	2
Total Land Rover (I)	-	-	-	8	8	6	-	-	-	-	-	8
Lincoln Aviator (D)	-	-	-	4	4	-	-	-	-	-	-	8
Blackwood (D)	-	-	-	-	-	1	-	-	-	-	-	6
Navigator (D)	-	-	-	6	6	6	-	-	-	-	-	8
Total Lincoln (D)	-	-	-	10	10	7	-	-	-	-	-	2
Mercury Mountaineer (D)	-	-	-	6	6	2	-	-	-	-	-	4
Villager (D)	-	-	-	-	-	6	-	-	-	-	-	3
Total Mercury (D)	-	-	-	6	6	8	-	-	-	-	-	8
Volvo XC 90 (I)	-	-	2	-	2	-	-	-	-	-	-	6
Total Ford (D)	148	27	12	63	250	244	-	-	-	-	-	36
Total Ford (I)	-	-	2	8	10	6	-	-	-	-	-	34
Total Ford Motor Co.	148	27	14	71	260	250	-	-	-	-	-	34
Buick Rendezvous (D)	-	-	2	-	2	2	-	-	-	-	-	2
Cadillac Escalade (D)	-	-	-	4	4	3	-	-	-	-	-	4
Chevrolet Astro cargo (D)	-	2	-	-	2	2	-	-	-	-	-	4
Astro passenger (D)	-	2	-	-	2	2	-	-	-	-	-	4
Avalanche (D)	-	-	-	4	4	4	-	-	-	-	-	4
Blazer (D)	-	-	-	5	5	5	-	-	-	-	-	4
Express cargo (D)	-	7	-	-	7	5	-	-	-	-	-	8
Express passenger (D)	-	6	-	-	6	5	-	-	-	-	-	12
Silverado (D)	72	-	-	-	72	71	-	-	-	-	-	2
S10/T10 (D)	9	-	-	-	9	9	-	-	-	-	-	1
Suburban (D)	-	-	-	4	4	4	-	-	-	-	-	1
Tahoe (D)	-	-	-	2	2	2	-	-	-	-	-	1
Tracker (D)	-	-	-	8	8	8	-	-	-	-	-	3
TrailBlazer (D)	-	-	-	6	9	8	-	-	-	-	-	4
TrailBlazer EXT (D)	-	-	-	4	9	8	-	-	-	-	-	4
Venture (D)	-	12	-	-	12	11	-	-	-	-	-	2
Total Chevrolet (D)	81	29	-	33	143	136	-	-	-	-	-	2
GMC Envoy (D)	-	-	-	4	4	4	-	-	-	-	-	4
Envoy XL (D)	-	-	-	4	4	4	-	-	-	-	-	4
Safari cargo (D)	-	2	-	-	2	2	-	-	-	-	-	3
Safari passenger (D)	-	2	-	-	2	2	-	-	-	-	-	3
Savana cargo (D)	-	7	-	-	7	5	-	-	-	-	-	8
Savana passenger (D)	-	6	-	-	6	5	-	-	-	-	-	6
Sierra (D)	58	-	-	-	58	78	-	-	-	-	-	32
Sonoma (D)	9	-	-	-	9	9	-	-	-	-	-	21
Yukon (D)	-	-	-	2	2	2	-	-	-	-	-	14
Yukon Denali (D)	-	-	-	2	2	2	-	-	-	-	-	35
Yukon XL(D)	-	-	-	4	4	4	-	-	-	-	-	2
Total GMC (D)	67	17	-	16	100	117	-	-	-	-	-	2
Hummer (D)	-	-	-	3	3	4	-	-	-	-	-	3
Oldsmobile Bravada (D)	-	-	-	2	2	3	-	-	-	-	-	5
Silhouette (D)	-	5	-	-	5	5	-	-	-	-	-	8
Total Oldsmobile (D)	-	5	-	2	7	8	-	-	-	-	-	2
Pontiac Aztek (D)	-	-	2	-	2	2	-	-	-	-	-	6
Montana (D)	-	7	-	-	7	6	-	-	-	-	-	8
Total Pontiac (D)	-	7	2	-	9	8	-	-	-	-	-	3
Total Saturn Vue (D)	-	-	4	-	4	3	-	-	-	-	-	2
Total General Motors (D)	148	58	8	58	272	281	-	-	-	-	-	614
Acura MDX (D)	-	-	-	-	-	-	-	-	2	-	2	1
Honda CR-V (I)	-	-	-	-	-	-	-	-	3	-	3	3
Element (D)	-	-	-	-	-	-	-	-	4	-	4	-
Odyssey (D)	-	3	-	-	3	2	-	-	-	-	-	2
Passport (D)	-	-	-	-	-	-	-	-	-	-	-	6
Pilot (D)	-	-	-	-	-	-	-	-	3	-	3	-
Total Honda Division	-	3	-	-	3	11	-	-	10	-	13	11
American Honda total (D)	-	3	-	-	3	9	-	-	9	-	12	9
American Honda total (I)	-	-	-	-	-	3	-	-	3	-	3	3
Total American Honda	-	3	-	-	3	12	-	-	12	-	15	12
Hyundai Santa Fe (I)	-	-	-	-	-	3	-	-	5	-	5	3
Kia Sedona (I)	-	2	-	-	2	2	-	-	-	-	-	2
Sorento (I)	-	-	-	-	-	4	-	-	4	-	4	-
Sportage (I)	-	-	-	-	-	-	-	-	-	-	-	4
Total Kia (I)	-	2	-	-	2	6	-	-	4	-	6	6
Total Hyundai Group (I)	-	2	-	-	2	9	-	-	9	-	11	9
Isuzu Ascender (D)	-	-	-	-	-	4	-	-	4	-	4	-
Axiom (D)	-	-	-	-	-	2	-	-	2	-	2	4
Rodeo (D)	-	-	-	-	-	2	-	-	2	-	2	6
Rodeo Sport (D)	-	-	-	-	-	3	-	-	3	-	3	4
Trooper (I)	-	-	-	-	-	-	-	-	-	-	-	6
Isuzu total (D)	-	-	-	-	-	11	-	-	11	-	11	14
Isuzu total (I)	-	-	-	-	-	-	-	-	-	-	-	6
Total Isuzu	-	-	-	-	-	11	-	-	11	-	11	20
Mazda B series (D)	8	-	-	-	8	6	-	-	-	-	-	6
MPV (I)	-	2	-	-	2	2	-	-	-	-	-	2
Tribute (D)	-	-	6	-	6	5	-	-	-	-	-	5
Mazda total (D)	8	-	6	-	14	11	-	-	-	-	-	11
Mazda total (I)	-	2	-	-	2	2	-	-	-	-	-	2
Total Mazda	8	2	6	-	16	13	-	-	-	-	-	13
Mitsubishi Endeavor (D)	-	-	-	-	-	6	-	-	6	-	6	-
Outlander (I)	-	-	-	-	-	4	-	-	4	-	4	-
Montero (I)	-	-	-	-	-	2	-	-	2	-	2	2
Montero Sport (I)	-	-	-	-	-	8	-	-	8	-	8	8
Total Mitsubishi (D)	-	-	-	-	-	6	-	-	6	-	6	-
Total Mitsubishi (I)	-	-	-	-	-	4	-	-	10	-	14	10
Total Mitsubishi	-	-	-	-	-	10	-	-	10	-	20	10
Infiniti FX35/45 (I)	-	-	-	-	-	3	-	-	3	-	3	-
QX45 (I)	-	-	-	-	-	2	-	-	2	-	2	2
Total Infiniti (I)	-	-	-	-	-	3	-	-	2	-	5	2
Nissan Frontier (D)	22	-	-	-	22	19	-	-	-	-	-	19
Murano (I)	-	-	-	-	-	4	-	-	4	-	4	-
Pathfinder (D)	-	-	-	-	-	4	-	-	4	-	4	4
Quest (D)	-	-	-	-	-	-	-	-	-	-	-	3
Xterra (D)	-	-	-	-	-	6	-	-	6	-	6	8
Total Nissan Division	22	-	-	-	22	36	-	-	4	-	40	34
Total Nissan North America (D)	22	-	-	-	22	32	-	-	10	-	36	34
Total Nissan North America (I)	-	-	-	-	-	7	-	-	2	-	9	2
Total Nissan Motor	22	-	-	-	22	41	-	-	12	-	41	36
Porsche Cayenne (I)	-	-	-	-	-	2	-	-	2	-	2	-
Suzuki Vitara (D)	-	-	-	-	-	4	-	-	4	-	4	4
Grand Vitara (I)	-	-	-	-	-	2	-	-	2	-	2	4
XL7 (I)	-	-	-	-	-	4	-	-	4	-	4	4
Suzuki total (D)	-	-	-	-	-	4	-	-	4	-	4	4
Suzuki total (I)	-	-	-	-	-	6	-	-	6	-	6	8
Total Suzuki	-	-	-	-	-	10	-	-	10	-	10	12
Lexus RX 300 (I)	-	-	-	-	-	2	-	-	2	-	2	2
RX 330 (2004) (I) </												