

### U.S. car and light-truck sales by make – December 2006 (Ranked by total sales)

Make	Car 2006	Car 2005	2006 share	2005 share	Percent change	Truck 2006	Truck 2005	2006 share	2005 share	Percent change	Total 2006	Total 2005	2006 share	2005 share	Percent change
Chevrolet	66,243	71,297	11.0	11.1	-7.0	125,813	158,033	18.6	18.3	-20.1	192,356	229,330	13.9	15.4	-8.0
Ford division	48,813	56,089	7.3	8.6	-13.0	140,092	165,449	18.4	19.8	-15.3	188,875	221,538	13.2	14.9	-14.7
Toyota Division	92,391	76,430	13.8	11.8	20.0	88,370	79,206	11.6	9.5	11.6	180,761	155,636	12.6	10.5	16.1
Honda Division	56,059	53,807	8.3	8.3	4.2	56,663	60,372	7.5	7.2	-6.1	112,722	114,179	7.9	7.7	-1.3
Dodge	23,254	18,432	3.5	2.8	26.2	65,235	65,591	8.6	7.8	-0.5	88,489	84,023	6.2	5.7	5.3
Nissan Division	42,850	33,843	6.4	5.2	28.6	35,813	44,554	4.7	5.3	-19.6	78,663	78,387	5.5	5.3	0.3
Chrysler Division	36,632	29,057	5.5	4.5	28.1	46,007	53,218	6.1	6.4	-13.4	82,639	58,198	3.9	3.6	-13.4
Jeep	–	–	–	–	–	–	–	–	–	–	–	–	–	–	–
GMC	–	–	–	–	–	39,318	48,023	5.2	5.7	-18.1	39,318	48,023	2.7	3.2	-18.1
Hyundai division	23,615	34,349	3.5	5.3	-31.2	13,750	8,672	1.8	1.0	58.6	37,365	43,021	2.6	2.9	-13.1
Pontiac	20,913	17,866	3.1	2.8	17.1	16,322	17,320	2.1	2.1	-5.8	37,235	35,186	2.6	2.4	8.7
Lexus	28,961	29,229	4.3	4.5	-0.9	3,611	7,059	0.5	0.8	-46.0	32,772	36,288	2.3	2.7	-13.7
BMW division	24,535	20,510	3.2	2.2	19.6	6,410	6,110	0.8	0.7	7.7	30,945	26,624	2.1	1.8	16.9
Kia	16,536	9,255	2.5	1.4	78.7	13,468	9,512	1.8	1.1	41.6	30,004	18,767	2.1	1.3	59.9
Mercedes-Benz	19,337	23,320	2.9	3.6	-17.1	8,790	7,892	1.2	0.9	11.4	28,127	31,212	2.0	2.1	-9.9
Cadillac	12,536	16,543	1.9	2.6	-24.2	10,179	6,403	1.3	0.8	59.0	22,715	22,946	1.6	1.5	-1.0
Saturn	14,013	6,750	2.1	1.0	107.6	6,673	8,395	0.9	1.0	-20.5	20,686	15,146	1.4	1.0	36.6
Subaru	19,031	17,189	2.8	2.6	10.7	1,582	2,730	0.2	0.3	-42.1	20,613	19,919	1.4	1.3	3.5
Volkswagen division	19,038	23,603	2.8	3.6	-19.1	858	2,353	0.1	0.3	-63.5	19,896	25,956	1.4	1.7	-23.2
Mazda	14,584	13,648	2.2	2.1	6.5	5,374	5,508	0.7	0.7	-2.4	19,912	19,156	1.4	1.3	3.9
Acura	10,382	13,099	1.5	2.0	-20.7	8,674	5,522	1.1	0.7	57.1	19,056	18,621	1.3	1.3	2.3
Buick	10,406	13,712	1.5	2.1	-24.1	5,580	8,290	0.7	1.0	-32.7	15,986	22,002	1.1	1.5	-27.3
Mercury	8,179	8,082	1.2	1.2	1.2	5,630	5,425	0.7	0.6	3.8	13,809	13,507	1.0	0.9	2.2
Infiniti	8,924	8,826	1.5	1.4	12.5	4,401	4,031	0.4	0.5	-20.9	13,325	12,857	0.9	0.9	2.0
Lincoln	8,812	7,331	1.2	1.1	6.6	4,994	5,281	0.7	0.6	-8.4	13,806	12,612	0.9	0.8	1.5
Audi	9,576	8,842	1.4	1.4	8.3	2,321	–	–	–	–	11,897	8,842	0.8	0.6	34.6
Scion	10,326	12,457	1.5	1.9	-17.1	–	–	–	–	–	10,326	12,457	0.7	0.8	-17.1
Mitsubishi	5,985	6,163	0.9	1.0	-2.9	3,925	3,510	0.5	0.4	11.8	9,910	9,673	0.7	0.7	2.5
Volvo	5,160	5,339	0.8	0.8	-3.4	3,365	3,741	0.4	0.4	-10.1	8,525	9,080	0.6	0.6	-6.1
Suzuki	4,305	3,796	0.6	0.6	13.4	3,012	2,868	0.4	0.3	5.1	7,317	6,682	0.5	0.4	9.8
Hummer	–	–	–	–	–	6,928	8,079	0.9	1.0	-14.2	6,928	8,079	0.5	0.5	-14.2
Land Rover	–	–	–	–	–	6,014	6,913	0.8	0.8	-13.0	6,014	6,913	0.4	0.5	-13.0
Saab	2,899	2,300	0.4	0.4	26.0	636	466	0.1	0.1	36.5	3,535	2,766	0.2	0.2	27.8
Porsche	1,912	1,436	0.3	0.2	33.1	938	1,425	0.1	0.2	-34.2	2,850	2,861	0.2	0.2	-0.4
Mini	2,472	2,436	0.4	0.4	1.5	–	–	–	–	–	2,472	2,436	0.2	0.2	1.5
Jaguar	1,553	2,445	0.2	0.2	-36.5	–	–	–	–	–	1,553	2,445	0.1	0.2	-36.5
Bentley	633	579	0.1	0.1	12.8	–	–	–	–	–	633	579	0.0	0.0	12.8
Isuzu	–	–	–	–	–	637	839	0.1	0.1	-24.1	637	839	0.0	0.1	-24.1
Maybach*	20	0	0.0	0.0	85.0	–	–	–	–	–	37	20	0.0	0.0	85.0
Aston Martin*	36	41	0.0	0.0	-12.2	–	–	–	–	–	36	41	0.0	0.0	-12.2
Rolls-Royce*	29	36	0.0	0.0	-19.4	–	–	–	–	–	29	36	0.0	0.0	-19.4
Oldsmobile	–	–	–	–	–	–	–	–	–	–	–	–	–	–	–
Other**	546	523	0.0	0.0	4.4	–	–	–	–	–	546	523	0.0	0.0	4.4
<b>TOTAL</b>	<b>671,533</b>	<b>648,682</b>	<b>100.0</b>	<b>100.0</b>	<b>3.5</b>	<b>760,132</b>	<b>835,821</b>	<b>100.0</b>	<b>100.0</b>	<b>-9.1</b>	<b>1,431,665</b>	<b>1,484,503</b>	<b>100.0</b>	<b>100.0</b>	<b>-3.6</b>
<b>Made in North America***</b>	<b>405,338</b>	<b>400,030</b>	<b>60.4</b>	<b>61.7</b>	<b>1.3</b>	<b>638,808</b>	<b>731,848</b>	<b>84.0</b>	<b>87.6</b>	<b>-12.7</b>	<b>1,044,146</b>	<b>1,131,878</b>	<b>72.9</b>	<b>76.2</b>	<b>-7.7</b>
<b>Made in Japan</b>	<b>153,825</b>	<b>183,886</b>	<b>22.9</b>	<b>20.6</b>	<b>14.9</b>	<b>87,737</b>	<b>68,879</b>	<b>11.1</b>	<b>8.2</b>	<b>23.0</b>	<b>238,562</b>	<b>205,165</b>	<b>16.7</b>	<b>13.7</b>	<b>17.8</b>
<b>Made in Europe</b>	<b>74,186</b>	<b>76,793</b>	<b>11.0</b>	<b>11.8</b>	<b>-3.4</b>	<b>17,320</b>	<b>16,910</b>	<b>2.3</b>	<b>2.0</b>	<b>2.4</b>	<b>91,506</b>	<b>93,703</b>	<b>6.4</b>	<b>6.3</b>	<b>2.3</b>
<b>Made in Korea</b>	<b>38,184</b>	<b>37,973</b>	<b>5.7</b>	<b>5.9</b>	<b>0.6</b>	<b>19,267</b>	<b>18,184</b>	<b>2.5</b>	<b>2.2</b>	<b>6.0</b>	<b>57,451</b>	<b>56,157</b>	<b>4.0</b>	<b>3.8</b>	<b>2.3</b>
<b>Total Detroit<sup>3</sup></b>	<b>256,849</b>	<b>256,525</b>	<b>38.2</b>	<b>39.5</b>	<b>0.1</b>	<b>480,022</b>	<b>562,435</b>	<b>63.1</b>	<b>67.3</b>	<b>-14.7</b>	<b>736,871</b>	<b>818,960</b>	<b>51.5</b>	<b>55.2</b>	<b>-10.0</b>
<b>Total Japan<sup>4</sup></b>	<b>268,704</b>	<b>257,123</b>	<b>42.7</b>	<b>39.6</b>	<b>11.5</b>	<b>223,560</b>	<b>226,458</b>	<b>29.4</b>	<b>27.1</b>	<b>-1.3</b>	<b>510,264</b>	<b>483,581</b>	<b>35.6</b>	<b>32.6</b>	<b>5.5</b>
<b>Total Europe<sup>5</sup></b>	<b>87,829</b>	<b>91,430</b>	<b>13.1</b>	<b>14.1</b>	<b>-3.9</b>	<b>29,332</b>	<b>28,744</b>	<b>3.9</b>	<b>3.4</b>	<b>11.3</b>	<b>117,161</b>	<b>120,174</b>	<b>8.2</b>	<b>8.1</b>	<b>-2.5</b>
<b>Total Korea<sup>6</sup></b>	<b>40,151</b>	<b>43,504</b>	<b>6.0</b>	<b>6.7</b>	<b>-7.9</b>	<b>19,138</b>	<b>18,184</b>	<b>2.6</b>	<b>2.2</b>	<b>49.7</b>	<b>67,289</b>	<b>65,822</b>	<b>4.6</b>	<b>4.4</b>	<b>3.8</b>
General Motors	135,058	139,834	20.1	21.6	-3.4	199,443	244,786	26.2	29.3	-18.5	334,501	384,620	23.4	25.9	-13.0
Ford Motor Co.	71,553	79,327	10.7	12.2	-9.8	160,065	186,809	21.1	22.4	-14.3	231,618	266,136	16.2	17.9	-12.0
Toyota Motor Sales U.S.A.	123,630	106,753	18.4	16.5	15.8	104,692	96,526	13.8	11.5	8.5	228,322	203,279	15.9	13.7	13.3
DaimlerChrysler	79,260	70,829	11.8	10.9	11.9	139,319	149,852	18.3	17.9	-7.0	218,579	220,681	15.3	14.9	-1.0
American Honda Motor Co.	66,441	66,906	9.9	10.3	-0.7	65,537	65,894	8.6	7.9	0.8	131,778	132,800	9.2	8.9	-0.8
Nissan North America	52,764	43,504	7.8	6.7	14.9	49,025	48,585	6.5	5.8	-19.7	101,789	91,253	7.1	6.1	16.6
Hyundai-Kia Automotive	40,151	43,604	6.0	6.7	-7.9	27,218	18,184	3.6	2.2	49.7	67,369	61,798	4.7	4.2	9.0
BMW	27,336	22,982	4.0	3.5	17.6	6,410	5,954	0.8	0.7	7.7	33,446	28,936	2.3	1.9	15.6
Volkswagen of America	29,313	33,024	4.4	5.1	-11.2	3,179	2,353	0.4	0.3	35.1	32,492	35,377	2.3	2.4	-8.2

### U.S. car and light-truck sales by make – 12 months 2006 (Ranked by total sales)

Make	Car 2006	Car 2005	2006 share	2005 share	Percent change	Truck 2006	Truck 2005	2006 share	2005 share	Percent change	Total 2006	Total 2005	2006 share	2005 share	Percent change
Ford division	810,423	742,423	10.0	9.3	9.2	1,604,636	1,891,618	19.0	20.9	-15.2	2,415,059	2,634,041	14.6	15.5	-6.3
Chevrolet	895,716	899,330	11.1	11.3	-0.4	1,500,819	1,752,008	17.8	19.4	-14.3	2,396,535	2,651,338	16.7	17.3	-7.6
Toyota Division	1,102,086	981,645	13.6	12.3	12.3	944,971	819,270	11.2	9.1	15.3	2,047,057	1,800,915	12.4	10.6	13.7
Honda Division	706,012	686,160	8.7	8.6	2.9	602,123	566,702	7.1	6.3	6.3	1,308,135	1,252,862	7.9	7.4	4.4
Dodge	316,607	312,221	3.9	3.9	1.4	760,972	866,787	9.0	9.6	-12.2	1,077,579	1,179,008	6.5	6.9	-8.6
Nissan Division	466,821	477,563	5.7	6.0	-2.2	431,282	462,705	5.1	5.1	-6.8	898,103	940,268	5.4	5.5	-4.5
Chrysler Division	359,870	362,977	4.4	4.8	-6.0	245,004	265,316	2.9	2.9	-8.0	604,874	649,293	3.7	3.8	-6.8
Jeep	–	–	–	–	–	469,025	478,532	5.3	5.3	-1.9	469,025	478,532	3.3	3.4	-1.9
GMC	–	–	–	–	–	456,565	537,572	5.4	6.0	-15.1	456,565	537,572	2.8	3.2	-15.1
Hyundai division	327,316	325,958	4.0	4.1	0.4	128,204	129,054	1.5	1.4	1.7	455,520	455,012	2.8	2.7	0.1
Pontiac	353,220	395,312	4.3	5.0	-10.6	57,009	42,494	0.7	0.5	34.2	410,229	437,806	2.5	2.6	-6.3
Lexus	183,037	151,226	2.3	1.9	21.0	139,397	151,669	1.7	1.7	-8.1	322,434	302,895	1.9	1.8	6.5
Kia	148,947	146,395	1.8	1.8	1.7	145,355	128,456	1.7	1.4	12.3	294,302	274,851	1.8	1.6	6.7
BMW division	216,343	197,217	2.5	2.5	9.4	85,809	68,367	0.7	0.8	-15.0	302,152	266,200	1.7	1.6	6.1
Mazda	186,881	193,311	2.3	2.4	-3.3	81,905	65,0								