

U.S. car and light-truck sales by make, December 2017 (Ranked by total sales)

Make	Car 2017	Car 2016	2017 share	2016 share	Percent change	Truck 2017	Truck 2016	2017 share	2016 share	Percent change	Total 2017	Total 2016	2017 share	2016 share	Percent change
Ford	44,871	46,495	9.0	7.7	-3.5%	185,420	178,499	16.8	16.4	3.9%	230,291	224,994	14.3	13.3	2.4%
Chevrolet	54,564	75,711	10.9	12.6	-27.9	152,240	137,248	13.8	12.6	10.9	206,804	212,959	12.9	12.6	-2.9
Toyota	78,041	85,547	15.6	14.2	-8.8	109,477	116,398	9.9	10.7	-5.9	187,518	201,945	11.7	12.0	-7.1
Honda	58,399	69,949	11.7	11.6	-16.5	79,856	73,380	6.9	6.7	3.4	134,255	143,329	8.4	8.5	-6.3
Nissan	47,616	58,324	9.5	9.7	-18.4	74,231	76,221	6.7	7.0	-2.6	121,847	134,545	7.6	8.0	-9.4
Jeep	-	-	-	-	-	73,205	83,159	6.6	7.6	-12.0	73,205	83,159	4.6	4.9	-12.0
GMC	-	-	-	-	-	64,146	63,415	5.8	5.8	1.2	64,146	63,415	4.0	3.8	1.2
Subaru	15,351	14,238	3.1	2.4	7.8	47,991	48,939	4.3	4.5	-1.9	63,342	63,177	3.9	3.7	0.3
Hyundai	36,867	41,034	7.4	6.8	-10.2	24,779	19,538	2.2	1.8	26.8	61,646	60,572	3.8	3.6	1.8
Ram	-	-	-	-	-	49,876	53,597	4.5	4.9	-6.9	49,876	53,597	3.1	3.2	-6.9
Kia	25,988	34,336	5.2	5.7	-24.3	17,051	20,017	1.5	1.8	-14.8	43,039	54,353	2.7	3.2	-20.8
Mercedes-Benz	17,179	16,353	3.4	2.7	5.1	22,071	19,518	2.0	1.8	13.1	39,250	35,871	2.4	2.1	9.4
Lexus	10,031	14,615	2.0	2.4	-31.4	25,430	26,567	2.3	2.4	-4.3	35,461	41,182	2.2	2.4	-13.9
BMW	17,126	16,234	3.4	2.7	5.5	17,127	16,601	1.5	1.5	3.2	34,253	32,835	2.1	1.9	4.3
Volkswagen	15,666	31,258	3.1	5.2	-49.9	14,615	5,971	1.3	0.5	144.8	30,281	37,229	1.9	2.2	-18.7
Dodge	11,488	14,078	2.3	2.3	-18.4	16,397	22,251	1.5	2.0	-26.3	27,885	36,329	1.7	2.2	-23.2
Audi	11,880	11,166	2.4	1.9	6.4	15,097	12,029	1.4	1.1	25.5	26,977	23,195	1.7	1.4	16.3
Mazda	7,938	12,523	1.6	2.1	-36.6	18,955	16,231	1.7	1.5	16.8	26,893	28,754	1.7	1.7	-6.5
Buick	2,851	5,802	0.6	1.0	-50.9	19,434	15,486	1.8	1.4	25.5	22,285	21,288	1.4	1.3	4.7
Chrysler	6,058	6,227	1.2	1.0	-2.7	11,150	10,549	1.0	1.0	5.7	17,208	16,776	1.1	1.0	2.6
Infiniti	6,858	7,392	1.4	1.2	-7.2	9,521	10,806	0.9	1.0	-11.9	16,379	18,198	1.0	1.1	-10.0
Cadillac	3,963	8,414	0.8	1.4	-52.9	11,341	13,032	1.0	1.2	-13.0	15,304	21,446	1.0	1.3	-28.6
Acura	4,178	4,960	0.8	0.8	-15.8	10,884	12,188	1.0	1.1	-10.7	15,062	17,148	0.9	1.0	-12.2
Lincoln	3,509	4,710	0.7	0.8	-25.5	7,110	8,081	0.6	0.7	-12.0	10,619	12,791	0.7	0.8	-17.0
Volvo	2,487	4,038	0.5	0.7	-38.4	7,192	6,091	0.7	0.6	18.1	9,679	10,129	0.6	0.6	-4.4
Mitsubishi	1,706	2,418	0.3	0.4	-29.4	6,795	4,965	0.6	0.5	36.9	8,501	7,383	0.5	0.4	15.1
Land Rover	-	-	-	-	-	7,980	8,279	0.7	0.8	-3.6	7,980	8,279	0.5	0.5	-3.6
Tesla*	3,300	2,200	0.7	0.4	50.0	2,000	1,200	0.2	0.1	-	5,300	3,400	0.3	0.2	55.9
Mini	3,070	3,805	0.6	0.6	-19.3	1,541	853	0.1	0.1	80.7	4,611	4,658	0.3	0.3	-1.0
Porsche	1,529	1,120	0.3	0.2	36.5	2,384	2,895	0.2	0.3	-17.7	3,913	4,015	0.2	0.2	-2.5
Jaguar	1,706	2,472	0.3	0.4	-31.0	1,708	1,822	0.2	0.2	-	3,414	4,294	0.2	0.3	-20.5
Alfa Romeo	1,037	52	0.2	0.0	-	997	-	0.1	-	-	2,034	52	0.1	0.0	-
Genesis	1,948	1,733	0.4	0.3	-	-	-	-	-	-	1,948	1,733	0.1	0.1	12.4
Fiat	954	1,661	0.2	0.3	-42.6	784	945	0.1	0.1	-17.0	1,738	2,606	0.1	0.2	-33.3
Maserati	862	1,087	0.2	0.2	-20.7	565	607	0.1	0.1	-	1,427	1,694	0.1	0.1	-15.8
Bentley	149	166	0.0	0.0	-10.2	149	241	0.0	0.0	-	298	407	0.0	0.0	-26.8
McLaren	233	140	0.0	0.0	66.4	-	-	-	-	-	233	140	0.0	0.0	66.4
Ferrari*†	195	192	0.0	0.0	1.6	-	-	-	-	-	195	192	0.0	0.0	1.6
Smart	166	1,186	0.0	0.2	-86.0	-	-	-	-	-	166	1,186	0.0	0.1	-86.0
Rolls-Royce*	110	108	0.0	0.0	1.9	-	-	-	-	-	110	108	0.0	0.0	1.9
Lamborghini*	88	87	0.0	0.0	1.1	-	-	-	-	-	88	87	0.0	0.0	1.1
Aston Martin*	57	59	0.0	0.0	-3.4	-	-	-	-	-	57	59	0.0	0.0	-3.4
Scion	6	102	0.0	0.0	-94.1	-	-	-	-	-	6	102	0.0	0.0	-94.1
Lotus*	3	1	0.0	0.0	200.0	-	-	-	-	-	3	1	0.0	0.0	200.0
TOTAL	500,028	601,993	100.0	100.0	-16.9%	1,105,499	1,087,619	100.0	100.0	1.6%	1,605,527	1,689,612	100.0	100.0	-5.0%
Made in North America	360,329	441,638	72.1	73.4	-18.4	857,814	857,820	77.6	78.9	-0.0	1,218,143	1,299,458	75.9	76.9	-6.3
Made in Japan	51,468	63,513	10.3	10.6	-19.0	139,795	127,977	12.6	11.8	9.2	191,263	191,490	11.9	11.3	-0.1
Made in Europe	56,205	59,639	11.2	9.9	-5.8	72,838	73,225	6.6	6.7	-0.5	129,043	132,864	8.0	7.9	-2.9
Made in Korea	30,943	35,430	6.2	5.9	-12.7	28,996	24,666	2.6	2.3	17.6	59,939	60,096	3.7	3.6	-0.3
Made in Thailand	1,023	1,555	0.2	0.3	-34.2	-	-	-	-	-	1,023	1,555	0.1	0.1	-34.2
Made in China	-	-	-	-	-	6,056	3,931	0.5	0.4	54.1	6,056	3,931	0.4	0.2	54.1
Made in Australia	60	218	0.0	0.0	-72.5	-	-	-	-	-	60	218	0.0	0.0	-72.5
Total N.A.	130,604	163,637	26.1	27.2	-20.2	592,319	586,517	53.6	53.9	1.0	722,923	750,154	45.0	44.4	-3.6
Total Detroit 3 ²	127,304	161,437	25.5	26.8	-21.1	590,319	585,317	53.4	53.8	0.9	717,623	746,754	44.7	44.2	-3.9
Total Japan ³	230,124	270,068	46.0	44.9	-14.8	379,140	385,695	34.3	35.5	-1.7	609,264	655,763	37.9	38.8	-7.1
Total Europe ⁴	74,497	91,185	14.9	15.1	-18.3	92,210	75,852	8.3	7.0	21.6	166,707	167,037	10.4	9.9	-0.2
Total Korea ⁵	64,803	77,103	13.0	12.8	-16.0	41,830	39,555	3.8	3.6	5.8	106,633	116,658	6.6	6.9	-8.6
General Motors	61,378	89,927	12.3	14.9	-31.7	247,161	229,181	22.4	21.1	7.8	308,539	319,108	19.2	18.9	-3.3
Ford Motor Co.	48,380	51,205	9.7	8.5	-5.5	192,530	186,580	17.4	17.2	3.2	240,910	237,785	15.0	14.1	1.3
Toyota Motor Sales U.S.A.	88,078	100,264	17.6	16.7	-12.2	134,907	142,965	12.2	13.1	-5.6	222,985	243,229	13.9	14.4	-8.3
Fiat Chrysler Automobiles†	20,399	23,105	4.1	3.8	-11.7	152,974	171,108	13.8	15.7	-10.6	173,373	194,213	10.8	11.5	-10.7
American Honda Motor Co.	62,577	74,909	12.5	12.4	-16.5	86,740	85,568	7.8	7.9	1.4	149,317	160,477	9.3	9.5	-7.0
Nissan N.A.	54,474	65,716	10.9	10.9	-17.1	83,752	87,027	7.6	8.0	-3.8	138,226	152,743	8.6	9.0	-9.5
Hyundai-Kia Automotive	64,803	77,103	13.0	12.8	-16.0	41,830	39,555	3.8	3.6	5.8	106,633	116,658	6.6	6.9	-8.6
VW Group of America	29,312	43,797	5.9	7.3	-33.1	32,245	21,136	2.9	1.9	52.6	61,557	64,933	3.8	3.8	-5.2
Mercedes-Benz USA	17,345	17,539	3.5	2.9	-1.1	22,071	19,518	2.0	1.8	13.1	39,416	37,057	2.5	2.2	6.4
BMW of N.A.	20,306	20,147	4.1	3.3	0.8	18,668	17,454	1.7	1.6	7.0	38,974	37,601	2.4	2.2	3.7
Jaguar Land Rover N.A.	1,706	2,472	0.3	0.4	-31.0	9,688	10,101	0.9	0.9	-4.1	11,394	12,573	0.7	0.7	-9.4

U.S. car and light-truck sales by make, 12 months 2017 (Ranked by total sales)

Make	Car 2017	Car 2016	2017 share	2016 share	Percent change	Truck 2017	Truck 2016	2017 share	2016 share	Percent change	Total 2017	Total 2016	2017 share	2016 share	Percent change
Ford	555,838	653,300	9.1	9.5	-14.9%	1,908,203	1,834,187	17.2	17.2	4.0%	2,464,041	2,487,487	14.3	14.2	-0.9%
Toyota	910,600	999,475	14.9	14.5	-8.9	1,218,578	1,106,899	11.0	10.4	10.1	2,129,178	2,106,374	12.3	12.0	1.1
Chevrolet	640,777	736,581	10.5	10.7	-13.0	1,425,102	1,359,929	12.8	12.8	4.8	2,065,879	2,096,510	12.0	11.9	-1.5
Honda	752,563	771,921	12.3	11.2	-2.5	734,264	704,661	6.6	6.6	4.2	1,486,827	1,476,582	8.6	8.4	0.7
Nissan	664,268	737,605	10.9	10.7	-9.9	775,781	688,525	7.0	6.5	12.7	1,440,049	1,426,130	8.4	8.1	1.0
Jeep	-	-	-	-	-	828,522	926,376	7.4	8.7	-10.6	828,522	926,376	4.8	5.3	-10.6
Hyundai	417,055	547,079	6.8	7.9	-23.8	247,906	220,978	2.2	2.1	12.2	664,961	768,057	3.9	4.4	-13.4
Subaru	171,369	157,964	2.8	2.3	8.5	476,587	457,168	4.3	4.3	4.2	647,956	615,132	3.8	3.5	5.3
Kia	366,108	407,535	6.0	5.9	-10.2	223,560	240,063	2.0	2.3	-6.9	589,668	647,598	3.4	3.7	-8.9
GMC	-	-	-	-	-	560,687	546,628	5.0	5.1	2.6	560,687	546,628	3.3	3.1	2.6
Ram	-	-	-	-	-	556,790	545,851	5.0	5.1	2.0	556,790	545,851	3.2	3.1	2.0
Dodge	163,569	203,947	2.7	3											