

U.S. car and light-truck sales by make – August 2016 (Ranked by total sales)

Make	Car 2016	Car 2015	2016 share	2015 share	Percent change	Truck 2016	Truck 2015	2016 share	2015 share	Percent change	Total 2016	Total 2015	2016 share	2015 share	Percent change
Ford	49,069	66,754	8.4	9.9	-26.5%	155,099	158,490	16.7	17.8	-2.9%	204,168	225,244	13.5	14.4	-5.4%
Toyota	81,527	95,714	14.1	14.7	-7.1%	93,033	91,100	10.2	10.3	-3.9	176,560	186,814	11.3	11.3	0.0
Chevrolet	62,578	60,404	10.8	8.9	3.6	113,387	122,694	12.2	13.8	-7.6	175,965	183,098	11.6	11.7	-3.9
Honda	68,530	77,211	11.8	11.4	-11.2	66,795	62,967	7.2	7.1	6.1	135,325	140,178	9.0	8.9	-3.5
Nissan	52,295	69,253	9.0	10.3	-24.5	61,904	53,463	6.7	6.0	15.8	114,199	122,716	7.6	7.8	-6.9
Jeep	—	—	—	—	—	86,468	77,277	9.3	8.7	11.9	86,468	77,277	5.7	4.9	14.9
Hyundai	47,734	54,148	8.2	8.0	-11.8	27,834	27,864	2.9	2.7	27.5	75,518	77,012	4.7	4.9	-2.1
Subaru	14,615	15,220	2.5	2.3	-4.0	45,803	37,477	4.9	4.2	22.2	60,418	52,697	4.0	3.4	14.7
Kia	33,680	40,392	5.8	6.0	-16.6	20,568	18,505	2.2	2.1	11.1	54,248	58,897	3.6	3.8	-7.9
Ram	—	—	—	—	—	44,426	43,709	4.8	4.9	1.6	44,426	43,709	2.9	2.8	1.6
Dodge	16,832	18,403	2.9	2.7	-8.5	27,508	23,792	3.0	2.7	15.6	44,340	42,195	2.9	2.7	5.1
GMC	—	—	—	—	—	42,440	49,383	4.6	5.5	-14.0	42,440	49,383	2.8	3.2	-14.0
Mercedes-Benz	15,661	17,100	2.7	2.5	-8.4	15,895	13,533	1.7	1.5	17.5	31,556	30,633	2.1	2.0	3.0
Lexus	12,934	16,992	2.2	2.5	-23.9	18,004	16,495	1.9	1.9	-9.1	30,938	33,487	2.0	2.1	-7.6
Volkswagen	25,715	28,477	4.4	4.2	-9.7	3,669	3,855	0.4	0.4	-4.8	29,384	32,332	1.9	2.1	-9.1
Mazda	12,126	16,912	2.1	2.5	-28.3	13,983	13,026	1.5	1.5	7.3	26,109	29,938	1.7	1.9	-12.8
Buick	9,077	8,606	1.6	1.3	25.5	12,601	13,675	1.4	1.5	-7.9	21,678	22,281	1.4	1.4	-2.7
Audi	10,104	10,336	1.7	1.5	-2.2	9,160	8,458	1.0	0.9	8.3	19,264	18,794	1.3	1.2	2.5
Chrysler	9,485	16,877	1.6	2.5	-43.8	9,268	7,255	1.0	0.8	27.7	18,753	24,132	1.2	1.5	-22.3
Cadillac	7,415	5,755	1.3	0.9	28.8	8,931	9,983	1.0	1.1	-10.5	16,346	15,738	1.1	1.0	3.9
Acura	9,498	6,202	1.7	0.9	20.9	7,139	6,217	0.7	0.6	8.5	14,246	15,513	0.9	1.0	-7.0
Infiniti	4,353	5,040	0.7	0.7	-13.6	6,086	5,595	0.7	0.7	-8.8	10,439	10,635	0.7	0.7	-1.8
Lincoln	3,079	3,123	0.5	0.5	-1.4	6,164	5,513	0.7	0.6	11.8	9,243	8,636	0.6	0.6	7.0
Volvo	2,976	2,590	0.5	0.4	14.9	4,706	3,279	0.5	0.4	43.5	7,682	5,869	0.5	0.4	30.9
Mitsubishi	2,655	2,815	0.5	0.4	-5.7	4,681	5,474	0.5	0.6	-14.5	7,336	8,289	0.5	0.5	-11.5
Land Rover	—	—	—	—	—	6,031	5,225	0.6	0.6	15.4	6,031	5,225	0.4	0.4	15.4
Scion	5,627	3,895	1.0	0.6	44.5	—	—	—	—	—	5,627	—	0.2	0.2	44.5
Porsche	1,668	2,198	0.3	0.3	-24.1	3,513	2,810	0.4	0.3	25.0	5,181	5,008	0.3	0.3	3.5
Mini	3,657	3,711	0.6	0.5	-1.5	1,312	1,398	0.1	0.2	-6.2	4,969	5,109	0.3	0.3	-2.7
Jaguar	2,076	1,143	0.4	0.2	81.6	1,222	—	—	—	—	3,298	1,143	0.2	0.1	188.5
Fiat	1,703	2,102	0.3	0.3	-19.0	1,029	1,375	0.1	0.2	-25.2	2,732	3,477	0.2	0.2	-21.4
Tesla*	2,000	2,100	0.3	0.3	-4.8	250	—	—	—	—	125,625	137,909	8.4	8.4	-5.5
Genesis	1,497	—	—	—	—	—	—	—	—	—	1,497	—	—	—	—
Maserati	867	1,245	0.1	0.2	-30.4	91	—	—	—	—	958	1,245	0.1	0.1	-23.1
Bentley	176	228	0.0	0.0	-22.8	223	—	—	—	—	399	228	0.0	0.0	75.0
Smart	353	617	0.1	0.1	-42.8	—	—	—	—	—	353	617	0.0	0.0	-42.8
Ferrari†	200	200	0.0	0.0	2.5	—	—	—	—	—	145	200	0.0	0.0	2.5
Rolls-Royce*	102	98	0.0	0.0	4.1	—	—	—	—	—	102	98	0.0	0.0	4.1
Aston Martin*	85	85	0.0	0.0	1.2	—	—	—	—	—	85	85	0.0	0.0	1.2
Lamborghini*	86	84	0.0	0.0	2.4	—	—	—	—	—	86	84	0.0	0.0	2.4
Alfa Romeo	37	97	0.0	0.0	-61.9	—	—	—	—	—	87	97	0.0	0.0	-61.9
Lotus*	14	13	0.0	0.0	7.7	—	—	—	—	—	14	13	0.0	0.0	7.7
TOTAL	581,792	675,609	100.0	100.0	-13.9%	929,613	891,232	100.0	100.0	4.3%	1,511,405	1,566,841	100.0	100.0	-3.5%
Made in North America	423,211	494,087	72.7	73.1	-14.3	737,557	727,910	79.3	81.7	-1.3	1,160,768	1,221,997	76.8	78.0	-5.0
Made in Japan	58,775	62,813	10.1	11.1	-21.5	113,617	112,018	12.2	12.6	-18.3	172,392	173,835	11.4	11.0	8.2
Made in Europe	57,386	65,313	9.9	9.7	-12.1	51,362	46,009	5.5	5.2	11.6	108,748	111,322	7.2	7.1	-2.3
Made in Korea	40,758	39,109	7.0	5.8	4.2	25,486	21,189	2.7	2.4	20.3	66,244	60,298	4.4	3.8	9.9
Made in Thailand	1,541	1,569	0.3	0.2	-1.8	—	—	—	—	—	1,541	1,569	0.1	0.1	-1.8
Made in Australia	21	520	0.0	0.1	-96.0	—	—	—	—	—	21	520	0.0	0.0	-96.0
Made in China	—	—	—	—	—	1,531	—	0.2	—	—	1,531	—	0.1	—	—
Total N.A.	159,355	182,022	27.4	26.9	-14.3	506,542	511,751	54.5	57.4	-1.0	666,077	693,773	44.1	44.3	-4.0
Total Detroit^{3,2}	157,535	179,922	27.1	26.6	-12.4	506,292	515,751	54.5	57.4	-1.1	663,827	691,673	43.9	44.1	-4.0
Total Japan³	259,570	309,111	44.6	45.8	-16.0	321,627	291,036	34.6	33.1	9.0	581,197	604,147	38.5	38.6	-3.8
Total Europe⁴	79,776	89,956	13.7	13.3	-11.3	58,092	48,076	6.2	5.4	20.8	137,868	138,012	9.1	8.8	-0.1
Total Korea⁵	92,911	94,540	14.3	14.0	-12.3	43,352	36,369	4.7	4.1	18.2	136,263	137,909	8.9	8.4	5.5
General Motors	79,070	74,765	13.6	11.1	8.8	177,359	195,715	19.1	22.0	-9.4	256,429	270,480	17.0	17.3	-5.2
Ford Motor Co.	52,148	69,877	9.0	10.3	-25.4	161,263	164,003	17.3	18.4	-1.7	213,411	233,880	14.1	14.9	-8.8
Toyota Motor Sales U.S.A.	100,088	116,458	17.2	17.2	-14.1	113,037	107,923	12.2	12.1	4.7	213,125	224,381	14.1	14.3	-5.0
Fiat Chrysler Automobiles³	28,924	38,724	5.0	5.7	-25.3	168,790	153,408	18.2	17.2	10.2	197,714	192,132	13.1	12.3	29.0
American Honda Motor Co.	82,311	83,813	14.2	12.3	16.3	76,133	66,124	8.2	7.4	10.5	149,571	149,937	9.9	9.8	0.0
Hyundai-Kia Automotive	82,511	94,540	14.3	14.0	-12.3	43,352	36,369	4.7	4.1	19.2	126,263	130,909	8.4	8.4	-3.5
Nissan N.A.	56,648	74,293	9.7	11.0	-23.8	67,990	59,058	7.3	6.6	15.1	124,638	133,351	8.2	8.5	-6.5
VW Group of America	37,749	41,323	6.5	6.1	-8.6	16,565	15,123	1.8	1.7	9.5	54,314	56,446	3.6	3.6	-3.8
Mercedes-Benz USA	16,014	17,717	2.8	2.6	-9.6	15,895	13,533	1.7	1.5	17.5	31,909	31,250	2.1	2.0	2.1
BMW of N.A.	15,049	23,421	3.1	3.5	-22.9	12,553	9,541	1.4	1.1	31.6	30,602	32,962	2.0	2.1	-7.2
Jaguar Land Rover N.A.	2,076	1,143	0.4	0.2	81.6	7,253	5,225	0.8	0.6	38.8	9,329	6,368	0.6	0.4	46.5

U.S. car and light-truck sales by make – 8 months 2016 (Ranked by total sales)

Make	Car 2016	Car 2015	2016 share	2015 share	Percent change	Truck 2016	Truck 2015	2016 share	2015 share	Percent change	Total 2016	Total 2015	2016 share	2015 share	Percent change
Ford	478,777	539,943	10.1	10.4	-11.3%	1,223,434	1,138,986	17.6	17.8	7.4%	1,702,211	1,678,929	14.6	14.5	1.4%
Toyota	644,697	741,791	13.7	14.3	-13.1	720,299	676,369	10.4	10.5	6.5	1,364,996	1,418,160	11.7	12.2	-3.7
Chevrolet	486,342	534,120	10.3	8.9	3.6	875,333	891,387	12.6	13.9	-1.8	1,361,675	1,425,507	11.7	12.3	-4.5
Honda	527,682	580,445	11.2	9.7	4.5	460,129	422,565	6.6	6.7	6.4	987,811	987,511			